DLN: 93493132027601

OMB No. 1545-0047

2019

Form **990**

Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

| | | e 2019 c | <u>l</u> alendar year, or tax yea | r beginning | 07-01-2019 , | and ending 06 | 5-30-202 | 20 | | | | |
|--------------------------------|---------------|--|---|-----------------------|-----------------------|---------------------------------------|--------------|------------|---------------------------|------------|------------|-----------------|
| | | pplicable: | C Name of organization | | | | | | D Employ | er iden | tificatio | n number |
| | | change | NATIONAL ASSOCIATION O PERSONNEL ADMINISTRATO | ORS INC | | | | | 52-154 | 2164 | | |
| □Na | | - | Doing business as | | | | | | | | | |
| ☐ Ini | | urn n/terminated | | | | | | | | | | |
| | | return | Number and street (or P.O. | | not delivered to stre | et address) Room | n/suite | | E Telepho | ne numl | per | |
| □ Ар | plicatio | on pending | 111 K STREET NE NO 10 FL | | | | | | (202) 2 | 265-75 | 00 | |
| | | | City or town, state or proving WASHINGTON, DC 20002 | nce, country, | and ZIP or foreign po | stal code | | | | | | |
| | | | , | | | | | | G Gross re | eceipts \$ | 17,220, | .772 |
| | | | F Name and address of KEVIN KRUGER | principal off | icer: | | H(a |) Is this | a group re | eturn fo | | |
| | | | 111 K STREET NE NO 10 | | | | U/h | | dinates? I subordina | ites | _ | □Yes ☑No |
| r Tax | /-even | npt status: | WASHINGTON, DC 2000 | | | | ┤ ` | includ | | | L | ☐ Yes ☐No |
| | | | ✓ 501(c)(3) |) () ◀ (inser | t no.) 📙 4947(a | a)(1) or 📙 527 | l l | | ," attach a | • | | uctions) |
| J W | ebsit | e:► WW | /W.NASPA.ORG | | | | "(c |) Group | exemption | n numb | er 🟲 | |
| V | | | ✓ Corporation ☐ Trust | | D OHLOU > | | L Yea | r of forma | ation: 1988 | M Sta | te of lega | al domicile: DC |
| K Forn | n or or | ganization | Corporation L Trust | L Associatio | on 🗀 Other 🕨 | | | | | | J | |
| Pa | ırt I | Sum | mary | | | | l | | | | | |
| | | | scribe the organization's mi | ission or mo | st significant activ | /ities: | | | | | | |
| မ | = | SEE PART | III, LINE 1. | | | | | | | | | |
| Ě | - | | | | | | | | | | | |
| Governance | - | | | | | | | | | | | |
| Ş O | | | s box > | | | | of more th | nan 25% | of its net a | | з | 3. |
| ت ×و | l | | of independent voting mem | - | | • | | | | _ | 1 | 21 |
| Activities & | l | | nber of individuals employe | | | · · · · · · · · · · · · · · · · · · · | | | • | | 5 | 77 |
| \$ | l | | nber of volunteers (estimal | | , | | | | • | <u> </u> | 5 | 2,400 |
| ğ | l | | elated business revenue fro | | • • | | | | • | - | a | 89,694 |
| • | l | | ated business taxable inco | | * ** | | | | _ | | ь | -1,750 |
| | | Tree diffe | ated business taxable into | Jine Hom To | 1111 330 1, 11110 33 | | <u> </u> | · · Pri | or Year | | | rent Year |
| | 8 | Contribut | ions and grants (Part VIII, I | line 1h) . | | | | | 5,421, | .933 | | 7,215,73 |
| Ravenue | l | 9 Program service revenue (Part VIII, line 2g) | | | | | | | | | | 10,388,61 |
| ēΛċ | l | | | | | | | | | | | 736,08 |
| <u> </u> | l | | enue (Part VIII, column (A) | | • | | | | · | 860 | | -3,446,76 |
| | l | | enue—add lines 8 through | | | • |) | | 17,961, | | | 14,893,66 |
| | | | nd similar amounts paid (P | | | | | | 1,179, | 975 | | 3,424,54 |
| | 14 | Benefits | paid to or for members (Pa | art IX, colum | n (A), line 4) . | | | | | 0 | | |
| SS. | 15 | Salaries, | other compensation, empl | loyee benefit | s (Part IX, columr | n (A), lines 5–10 |) | | 6,807, | .004 | | 7,213,62 |
| Expenses | 16a | Professio | nal fundraising fees (Part I | IX, column (| A), line 11e) . | | | | | 0 | | |
| e do | b | Total fundr | raising expenses (Part IX, colu | ımn (D), line 2 | .5) ► 0 | | | | | | | |
| Ω. | 17 | Other exp | oenses (Part IX, column (A) |), lines 11a- | -11d, 11f-24e) . | | | | 10,203, | .509 | | 6,616,94 |
| | 18 | Total exp | enses. Add lines 13–17 (m | nust equal P | art IX, column (A) | , line 25) | | | 18,190, | .488 | | 17,255,11 |
| | 19 | Revenue | less expenses. Subtract lin | ne 18 from li | ne 12 | | | | -229, | 191 | | -2,361,44 |
| Net Assets or Fund Balances | | | | | | | Ве | eginning | of Current \ | Year | Ene | d of Year |
| alan Sets | 20 | Total acc | ets (Part X, line 16) | | | | | | 20,641, | 795 | | 18,625,12 |
| AB | l | | ilities (Part X, line 26) | | | | | | 9,267, | | | 9,442,12 |
| ž Š | l | | s or fund balances. Subtra | | om line 20 | | | | 11,374, | | | 9,183,00 |
| | rt II | | ature Block | | | <u> </u> | | | /-/ | | | 3,203,00 |
| Jnder | pena | alties of p | erjury, I declare that I hav | | | | | | | | | |
| knowl any k | edge nowle | and belie | f, it is true, correct, and co | omplete. De | claration of prepai | er (other than | officer) is | based o | n all inform | nation c | of which | preparer has |
| <u>,</u> | | 11 | | | | | | | | | | |
| | | ***** | k ure of officer | | | | | 202 Dat | 1-05-12 | | | |
| Sign | | Joighach | are or officer | | | | | Dat | - | | | |
| Here | • | | KRUGER PRESIDENT r print name and title | | | | | | | | | |
| | | 17 | rint/Type preparer's name | l De | eparer's signature | | Date | 1 | | PTIN | | |
| Paid | 1 | | 17pe preparer 3 Hairie | | oparor o orginature | | June | | ck 📙 if | P00288 | 314 | |
| Prei | | sr | irm's name 🕨 GELMAN ROSE | I ENBERG & FRE | EDMAN | | | | -employed n's EIN ► 52 | :-139200 |)8 | |
| Use | | ⊢ | | | | | | | | | | |
| Joe | UII | ' y F | irm's address ► 4550 MONTGO | | | | | Pho | ne no. (301) | 951-90 | 90 | |
| | | | BETHESDA, MI | D 208142930 |) | | | | | | | |
| Иay t | he IR | S discuss | this return with the prepar | rer shown a | bove? (see instruc | ctions) | | | | . ☑ | Yes [| □No |

| Form | 990 (2019) | | | | | Page 2 |
|------|------------------------|-----------------------|---------------------|---------------------------|---|-------------------|
| Pa | rt III Statement | of Program Ser | vice Accomplis | hments | | |
| | Check if Sche | dule O contains a re | esponse or note to | any line in this Part III | | 🗹 |
| 1 | Briefly describe the o | organization's missio | on: | | | |
| | | | | | OUCATORS AND ADMINISTRAT | ORS WHO SHARE THE |
| RESF | ONSIBILITY FOR A CA | MPUS-WIDE FOCUS | ON THE STUDENT | EXPERIENCE. | | |
| | | | | | | |
| 2 | Did the organization | undertake any sign | ificant program ser | vices during the year w | hich were not listed on | |
| | the prior Form 990 o | r 990-EZ? | | | | ☐ Yes ☑ No |
| | If "Yes," describe the | | | | | |
| 3 | Did the organization | cease conducting, o | or make significant | changes in how it cond | ucts, any program | |
| | services? | | | | | . ☐ Yes ☑ No |
| | If "Yes," describe the | ese changes on Sch | edule O. | | | |
| 4 | | d 501(c)(4) organiz | ations are required | I to report the amount o | largest program services, as in of grants and allocations to oth | |
| | (Code: |) (Expenses \$ | 6,993,913 | including grants of \$ | 3,424,545) (Revenue \$ |) |
| | See Additional Data | | | | | |
| 4b | (Code: |) (Expenses \$ | 2,314,555 | including grants of \$ |) (Revenue \$ | 2,052,576) |
| | See Additional Data | | | | | |
| 4c | (Code: |) (Expenses \$ | 2,048,875 | including grants of \$ |) (Revenue \$ | 2,990,296) |
| | See Additional Data | | | | | |
| | See Additional Data | Table | | | | |
| 4d | Other program servi | • | , | | | |
| | (Expenses \$ | 2,842,223 | including grants of | \$ |) (Revenue \$ | 5,277,762) |
| | Total program serv | | 14,199,5 | | | <u></u> |

| Form | 990 (2019) | | | Page 3 |
|------|---|-----|-----|---------------|
| Par | Checklist of Required Schedules | | | |
| | T. II | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | Yes | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | Yes | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | No |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | No |
| 5 | Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | No |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D,Part | 6 | | No |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🔰 | 7 | | No |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> | 8 | | No |
| 9 | Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | No |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi endowments? <i>If "Yes," complete Schedule D, Part V</i> | 10 | | No |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable. | | | |
| | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. | 11a | Yes | |
| | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII $\ref{Mathematical Schedule D}$ | 11b | | No |
| | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2 | 11c | | No |
| | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 2 | 11d | | No |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏 | 11e | Yes | <u> </u> |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🕏 | 11f | Yes | |
| | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII | 12a | Yes | |
| | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | No |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | No |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | No |
| 15 | Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | No |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F , Parts III and IV | 16 | | No |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) | 17 | | No |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, | | | |

| col 23 Dica ana Scl 24a Dica the cor b Dica c Dica to d Dica 25a See tra b Is the Scl 26 Dica offi me 27 Dica | d the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, lumn (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | Yes Yes | No |
|--|--|-----|-------------------|----|
| col 23 Dica ana Scl 24a Dica the cor b Dica c Dica to d Dica 25a See tra b Is the Scl 26 Dica offi me 27 Dica | lumn (A), line 2? If "Yes," complete Schedule I, Parts I and III d the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current d former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete hedule J | | | No |
| col 23 Dica ana Scl 24a Dica the cor b Dica c Dica to d Dica 25a See tra b Is the Scl 26 Dica offi me 27 Dica | lumn (A), line 2? If "Yes," complete Schedule I, Parts I and III d the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current d former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete hedule J | | Vec | |
| and Scl 24a Diction to | d former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete hedule J | | 162 | |
| the corr b Dicc c Dicc d Dicc 25a See tra b Is to the Sci 26 Diccoffine 27 Dicc 27 Dicc 27 Dicc 27 Dicc 28 Dicc 28 Dicc 28 Dicc 29 Dicc 20 Dicc 20 Dicc 20 Dicc 20 Dicc 20 Dicc 21 Dicc 22 Dicc 23 Dicc 24 Dicc 25 Dicc 26 Dicc 27 Dicc 27 Dicc 27 Dicc 27 Dicc 28 Dic | | 23 | Yes | |
| c Dictordon Dict | d the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of e last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and mplete Schedule K. If "No," go to line 25a | 24a | Yes | |
| d Dicc 25a See tra b Is to that Sccl 26 Diccoffine 27 Dicc | d the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | No |
| b Is the Scl 26 Diccoffine 27 Diccord | d the organization maintain an escrow account other than a refunding escrow at any time during the year defease any tax-exempt bonds? | 24c | | No |
| b Is tha Scl 26 Did offi me 27 Did | d the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | No |
| tha Scl 26 Dic offi me 27 Dic | ection 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit ansaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | No |
| offi me 27 Dic | the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and at the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete hedule L,</i> Part I | 25b | | No |
| | d the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former ficer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family ember of any of these persons? <i>If "Yes," complete Schedule L, Part II</i> | 26 | | No |
| a 3 | d the organization provide a grant or other assistance to any current or former officer, director, trustee, key aployee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete the bedule L, Part III | 27 | | No |
| | as the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV structions for applicable filing thresholds, conditions, and exceptions): | | | |
| | current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes,"</i> mplete Schedule L, Part IV | 28a | | No |
| b Af | family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | No |
| | 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes,"</i> mplete Schedule L, Part IV | 28c | | No |
| 29 Dic | d the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | No |
| | d the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation ntributions? If "Yes," complete Schedule M | 30 | | No |
| 31 Dic | d the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | No |
| | d the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete hedule N, Part II | 32 | | No |
| | d the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 1.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | No |
| 34 Wa <i>Pa</i> | as the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and art V, line 1 | 34 | | No |
| 35a Dic | d the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | No |
| | Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity thin the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| | ection 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related ganization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | No |
| | d the organization conduct more than 5% of its activities through an entity that is not a related organization and that treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | No |
| 38 Dic | | | Yes | |
| Part V | d the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. Form 990 filers are required to complete Schedule O | 38 | , | l |

1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable .

 ${f b}$ Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable .

Yes

Yes | Form **990** (2019)

40

0

1c

1a

1b

No

| 01111 | Chatamanta Barandina Othan IDC Filings and Tay Compliance (continued) | | | rage 3 |
|-------|---|-----|-----|--------|
| | Statements Regarding Other IRS Filings and Tax Compliance (continued) | | | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | 2b | Yes | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | Yes | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | 3b | Yes | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | 4a | | No |
| Ea | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | No No |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | | | No |
| | | 5b | | |
| | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | | No |
| | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | 6b | | |
| | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | No |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? | 7c | | No |
| | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | No |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | No |
| _ | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| а | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year. | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| | Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. | 13a | | |
| | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans | | | |
| | Enter the amount of reserves on hand | | | |
| | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | No |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? | 15 | | No |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O. | 16 | | No |

| Pai | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI | a "No" resp | onse to | lines √ |
|----------|--|-----------------|------------|-------------------|
| Se | ection A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 1a | 21 | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b | 21 | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any oth officer, director, trustee, or key employee? | ner 2 | | No |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervol of officers, directors or trustees, or key employees to a management company or other person? | vision 3 | | No |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | . 4 | | No |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | No |
| 6 | Did the organization have members or stockholders? | 6 | Yes | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or n | nore — | | |
| | members of the governing body? | 7a | Yes Yes | |
| _ | persons other than the governing body? | | res | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the yea the following: | r by | | |
| а | The governing body? | 8a | Yes | |
| b | Each committee with authority to act on behalf of the governing body? | . 8b | Yes | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i> | 9 | | No |
| Se | ection B. Policies (This Section B requests information about policies not required by the Internal Rev | enue Cod | e.) | |
| | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | Yes | |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliate and branches to ensure their operations are consistent with the organization's exempt purposes? | es, 10b | Yes | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing to form? | the 11a | | No |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Yes | |
| | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise conflicts? | | Yes | |
| c | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done | | | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Yes | - |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Yes | |
| | • , | | 162 | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independe persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| | The organization's CEO, Executive Director, or top management official | 15a | Yes | |
| b | Other officers or key employees of the organization | 15b | | No |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | . 16a | | No |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participal in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exert status with respect to such arrangements? | npt | | |
| | | 16b | | |
| | ection C. Disclosure List the states with which a copy of this Form 990 is required to be filed | | | |
| 17 10 | | | | |
| 18 | Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3): only) available for public inspection. Indicate how you made these available. Check all that apply. | • | | |
| | Own website Another's website Upon request Other (explain in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interes policy, and financial statements available to the public during the tax year. | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records >OLIVIA JONES 111 K STREET NE NO 10 FL WASHINGTON, DC 20002 (202) 265-7500 | : | | |

| List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid. Isist all of the organization's current key employees, if any. See instructions for definition of "key employee." List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organizations. List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 freportable compensation from the organization and any related organizations. List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$100,000 of reportable compensation from the organizations. Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. (A) Name and title (B) Average hours per week (list any hours below dotted line) (B) Average hours per week (list any hours per week (list any hours below dotted line) (B) Average hours per week (list any hours below dotted line) (C) Average hours per week (list any hours per week list any hours per week list | Form 990 (2019) | | | | | | | | | | | Pag | ge 7 |
|--|--|---|-----------------------------------|--------------------------|-------------------------------|-------------------------|------------------------------|--------|--|---|----------------------------------|-----------------------------------|-------------|
| As Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax rear. ■ List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0 - in columns (D), (E), and (F) if no compensation was paid. ■ List all of the organization's current key employees, if any. See instructions for definition of "key employee." ■ List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organizations. ■ List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 freportable compensation from the organization and any related organizations for the order in which to list the persons above. ■ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. ■ (B) Name and title ■ (C) Position (do not check more than spendal properties of the organization of other organization of the organization o | | | Truste | es, I | Key | En | nploy | ees | , Highest Comp | ensated Employ | yees, | | |
| La Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax rear. List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid. List all of the organization's furrent key employees, if no. See instructions for definition of "key employee." List all of the organization's furrent key employees, if any. See instructions for definition of "key employee." List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 from the organization and any related organizations. List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organization and any related organization or any current officer, director, or trustee. (A) Name and title A Reportable compensation from the organization or any related organization or any new powers of the organization or any new powers or trustees or trustees that received, in the capacity as a former director, or trustee. (B) A Reportable compensation or trustee of the organization or trustee. (C) (B) A Reportable compensation or from the organization or end to the compensation organization organizat | Check if Schedule O contains a | response or no | te to an | y line | in t | his | Part VI | ١. | | | | . [| |
| ■ List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid. ■ List all of the organization's current key employees, if any. See instructions for definition of "key employee." ■ List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations. ■ List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization, more than \$10,000 of reportable compensation from the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. ■ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization for the order in which to list the persons above. □ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. ■ (A) Name and title ■ (B) Average hours per week (list any hours for related organizations below dotted line) ■ (C) Reportable compensation from the organization from the organization of the organization has not officer and a director/trustee) ■ (D) Reportable compensation from the organization organization organization (W-2/1099-MISC) ■ (F) Estimated organization organizations (W-2/1099-MISC) ■ (F) Estimated organizations (W-2/1099-MISC) ■ (F) Estimated organization organizations (W-2/1099-MISC) ■ (F) Estimated organizations (W-2/1099-MISC) ■ (F) Estimated organization organization organization organization organization organization organization orga | Section A. Officers, Directors, Tru | istees, Key E | mploy | ees, | an | d H | lighe | st C | Compensated En | nployees | | | |
| ■ List all of the organization's current key employees, if any. See instructions for definition of "key employee." ■ List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations. ■ List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 freportable compensation from the organization and any related organizations. ■ List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations. ■ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization. See instructions for the order in which to list the persons above. □ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. ■ Check this box if neither the organization nor any related organization organization from the organization of related organizations below dotted line) ■ Check this box if neither the organization below dotted line) ■ Check this box if neither the organization or any related organization of from the organization of from the organization or any related organization or any related organization of from the organization of from the organization of from the organization organi | year. | | • | | | | | | , , | | - | n's ta | Κ |
| List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations. ● List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations. ● List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organization and any related organization. ● List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization. ● List all of the organization than \$10,000 of reportable compensation from the organization nor any related organization and any related organization compensated any current officer, director, or trustee. | of compensation. Enter -0- in columns (D), (| E), and (F) if no | compe | nsati | on w | /as | oaid. | | ., | | | | |
| who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations. ■ List all of the organization from the organization and any related organizations. ■ List all of the organization from the organization and any related organization, more than \$10,000 of reportable compensation from the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. ■ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organizations. ■ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. ■ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. ■ Check this box if neither the organization nor any related organization one box, unless person is both an officer and a director/trustee) ■ Check this box if neither the organization nor any related organization is both an officer and a director/trustee) ■ Check this box if neither the organization nor any related organization is both an officer and a director/trustee) ■ Check this box if neither the organization nor any related organization is both an officer and a director/trustee) ■ Check this box if neither the organization nor any related organization is both an officer and a director/trustee) ■ Check this box if neither the organization nor any related organization is both an officer and a director/trustee) ■ Check this box if neither the organization nor any related organization nor any related organization nor any related organization nor any related organization nor any neither the organization nor any nei | | | | | | | | | | | | | |
| ■ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above. Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. (A) Name and title (B) Average hours per week (list any hours below dotted line) (C) (D) (E) Reportable compensation from the organization (do not check more than one box, unless person is both an officer and a director/trustee) (C) (D) (E) Reportable compensation from the organization (W-2/1099-MISC) (W-2/1099-MISC) MISC) MISC) (F) Estimated amount of other compensation from the organization and related organizations organizations. | | | | | | | | | | | | | |
| Average hours per week (list any hours for related organizations) below dotted line) Continue to the person of the order in which to list the persons above. Continue to the order in which to list the persons above. | of reportable compensation from the organiz | ation and any re | elated o | rgani | zatio | ons. | | | . , | · | · | | |
| (A) Name and title (B) Average hours per week (list any hours for related organizations below dotted line) (B) Average hours per week (list any hours for related organizations below dotted line) (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) (B) Average hours per week (list any hours for related organization (W-2/1099-MISC) (B) Reportable compensation from the organizations (W-2/1099-MISC) MISC) (F) Estimated amount of other compensation from the organization and related organizations organizations) | organization, more than \$10,000 of reportab | le compensatio | n from t | | | | | | | | Э | | |
| Name and title Average hours per week (list any hours for related organizations below dotted line) Name and title Average hours per week (list any hours for related organizations below dotted line) Position (do not check more than one box, unless person is both an officer and a director/trustee) Officer | Check this box if neither the organizatio | n nor any relate | d organ | nizatio | on co | omp | ensate | d ar | ny current officer, di | rector, or trustee. | | | |
| it steed | | Average hours per week (list any hours | than o is b | ne bo oth a direct | o no ox, u n of or/t | t che inles ficer | s pers | on | Reportable compensation from the organization | Reportable compensation from related organizations | Estir amount compe fror | nated of oth nsation the | n |
| See Additional Data Table | | organizations below dotted | Individual trustee or director | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former | | ` ' | rel | ated | |
| | See Additional Data Table | | | | | | | | | | | | |
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| (A) Name and title | (B) Average hours per week (list any hours | | ne bo | ox, u n off or/t | t che inles ficer | ss pers | son I | (D) Reportable compensation from the organization | (E) Reportable compensation from related organizations | on amount of othe d compensation ns from the | | |
|--|---|-----------------------------------|-----------------------|------------------------|-------------------------|------------------------------|----------|---|--|--|---------------------------------|---------|
| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former | (W-2/1099- MISC) | (W-2/1099- MISC) | | rganizati relati organiza | ed |
| See Additional Data Table | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 1b Sub-Total | art VII, Section | A | | | | <u> </u> | | | | | | |
| | <u> </u> | | <u></u> | | | • | | 1,624,548 | 0 | | | 223,060 |
| 2 Total number of individuals (including of reportable compensation from the c | | | e liste | ed al | bove | e) who | rece | eived more than \$: | 100,000 | | | |
| 3 Did the organization list any former of line 1a? If "Yes," complete Schedule J | | | ee, ke | ey er | mplo | oyee, d | or hi | ghest compensated | d employee on | _ | Yes | No |
| For any individual listed on line 1a, is organization and related organizations individual | the sum of repo | ortable o | | | | | | | m the | 4 | Yes | No |
| 5 Did any person listed on line 1a receiv services rendered to the organization? | | | | | | | | | lividual for | 5 | 163 | No |
| Section B. Independent Contractor Complete this table for your five higher | | d indepe | ender | nt co | ntra | ctors | that | received more tha | n \$100,000 of com | pensa | ation | |
| from the organization. Report compen | sation for the c (A) nd business addre | | year | end | ing | with o | r wit | | n's tax year. (B) cription of services | | (C Compen | |
| | | | | | | | | | | | | |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 0

| | | (2019) | | | | | | | | Page 9 |
|---|------------|---|---------------|---------------------|------------|---------------------|--|--|---|--|
| Part | VIII | | | | | | . line in this DestAMI | | | 🗹 |
| | | Check if Sched | dule | O contains a | respo | onse or note to any | / line in this Part VIII (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
| 10 | 1 a | a Federated campa | igns | s | 1a | | | revenue | | J12 - J14 |
| nts Ints | ı | b Membership dues | s . | . | 1 b | _ | | | | |
| Gra mot | ١, | c Fundraising even | ts . | | 1c | 14,266 | | | | |
| Ę Ś | ۱, | d Related organiza | tions | 5 | 1d | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | ١, | e Government grants | (con | tributions) | 1e | 503,120 | | | | |
| ıns, Sin | 1 | f All other contributio | ns, ç | jifts, grants, | | | | | | |
| utic er | | and similar amounts above | | L | 1f | 6,698,346 | | | | |
| 흉 | ! | g Noncash contribution lines 1a - 1f:\$ | ns in | icluded in | 1g | | | | | |
| Contand | | h Total. Add lines : | 1a-1 | f | -9 | • | | | | |
| | | | | | | Business Code | 7,215,732 | I | | Τ |
| | 2a | CONFERENCE | | | | | 4,618,256 | 4,609,656 | | 8,600 |
| 9 | | • | | | | 900099 | | | | |
| Ven | b | WORKSHOPS & INST | ITUT | ES | | 900099 | 2,990,296 | 2,990,296 | | |
| æ | c | MEMBERSHIP DUES | | | | 000000 | 2,052,576 | 2,022,261 | 30,315 | |
| vice | | | | | | 900099 | | | | |
| Program Service Revenue | d | PLACEMENT EXCHAN | GE | | | 900099 | 458,195 | 458,195 | | |
| ram | е | PUBLICATIONS | | | | 000000 | 269,290 | 209,911 | 59,379 | |
| Tog | Ī | | | | | 900099 | | | | |
| 4 | f | All other program | serv | ice revenue. | | | | | | |
| | g | Total. Add lines 2 | 2a-2 | f | • | 10,388,613 | l | | | l . |
| | | Investment income | | | | nterest, and other | 208,81 | 4 | | 208,814 |
| | | similar amounts). Income from invest | | | | ond proceeds 1 | 200,01 | 1 | | 200,011 |
| | | | | | • | | 46,039 | 9 | | 46,039 |
| | | | | (i) Rea | al . | (ii) Personal | | | | |
| | 6a | Gross rents | 6a | | | | | | | |
| | | Less: rental | - | | | | - | | | |
| | _ | expenses | 6b | | | | | | | |
| | С | Rental income or (loss) | 6c | | | | | | | |
| | d | Net rental income | or | (loss) | | · · · · > | - | | | |
| | | | | (i) Securi | ties | (ii) Other | | | | |
| | 7a | Gross amount from sales of | 7a | 2.8 | 339,039 | | | | | |
| | | assets other than inventory | | _,. | , | | | | | |
| | b | Less: cost or | 76 | 2.5 | 76- | | | | | |
| | | other basis and sales expenses | 7b | 2,3 | 311,767 | | | | | |
| | _ | Gain or (loss) | 7c | | 527,272 | | | | | |
| | | Net gain or (loss) | | | | | | 2 | | 527,272 |
| 4 | 8a | Gross income from fu | ındra | - | | | | | | |
| Other Revenue | | (not including \$ contributions reported | d on | 14,266 of line 1c). | | | | | | |
| e e | | See Part IV, line 18 | | | 8a | 9,348 | 3 | | | |
| ي ت | | Less: direct expen | | | 8b | 15,34: | | | | |
| the | C | Net income or (los | s) fr | om fundrais | ing ev | ents 🕨 | -5,99: | 3 | | -5,993 |
| | 9a | Gross income from | | | | | | | | |
| | | See Part IV, line 19 | ٠ | | 9a | | | | | |
| | | Less: direct expen | | | 9b | | | | | |
| | C | : Net income or (los | s) fr | om gaming | activit | ies 📂 | _ | | | |
| | 10a | aGross sales of inve | | | | | | | | |
| | | returns and allowa | | | 10a | | | | | |
| | | Less: cost of good | | | 10b | | | | | |
| | С | Net income or (los Miscellaneo | | | invent | Business Code | <u></u> | | | |
| | 11 | •aMISCELLANEOUS | | | | 90009 | 99 44,71 | О | | 44,710 |
| | | | | | | | | | | |
| | b | COVID REFUNDS | (SEE | SCHED O) | | 90009 | 99 -3,531,52 | 3 -3,531,523 | 3 | |
| | | 3,,,,, | , - - | | | | | | | |
| | c | | | | | | | | 1 | |
| | | | | | | | | | | |
| | d | All other revenue | | | | | | | | |
| | e | Total. Add lines 1 | 1a-: | 11d | | • | -3,486,81 | 3 | | |
| | 12 | Total revenue. S | ee ir | nstructions | | | | | 89,694 | 829,442 |
| | | | | | | • | 14,893,66 | 4 6,758,796 | y 89,694 | Form 990 (2019) |

| orr | n 990 (2019) | | | | Page 10 |
|-----|---|--------------------|------------------------------|---------------------------------------|--------------------------|
| Р | Statement of Functional Expenses | | All | | (4) |
| | Section 501(c)(3) and 501(c)(4) organizations must be | | = | ns must complete colu | ımn (A). |
| | Check if Schedule O contains a response or note to an not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 | 3,349,449 | 3,349,449 | , , , , , , , , , , , , , , , , , , , | · . |
| 2 | Grants and other assistance to domestic individuals. See Part IV, line 22 | 75,096 | 75,096 | | |
| 3 | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16. | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 1,143,073 | 910,082 | 232,991 | |
| 6 | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$ | | | | |
| 7 | Other salaries and wages | 4,791,979 | 3,074,551 | 1,717,428 | |
| 8 | Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions) | 409,664 | 258,589 | 151,075 | |
| 9 | Other employee benefits | 438,629 | 288,731 | 149,898 | |
| 10 | Payroll taxes | 430,280 | 287,470 | 142,810 | |
| 11 | Fees for services (non-employees): | | | | |
| ā | Management | | | | |
| i | Legal | 17,960 | 11,169 | 6,791 | |
| • | Accounting | 51,937 | | 51,937 | |
| ď | ILobbying | | | | |
| • | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | 97,930 | | 97,930 | |
| g | Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) | 798,882 | 727,202 | 71,680 | |
| 12 | Advertising and promotion | | | | |
| 13 | Office expenses | 309,449 | 273,615 | 35,834 | |
| 14 | Information technology | 690,572 | 627,184 | 63,388 | |
| 15 | Royalties | 2,949 | 2,949 | | |
| 16 | Occupancy | 237,281 | 154,123 | 83,158 | |
| 17 | Travel | 467,715 | 459,851 | 7,864 | |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials . | | | | |
| 19 | Conferences, conventions, and meetings | 3,229,797 | 3,192,478 | 37,319 | |
| 20 | Interest | 73,551 | 46,271 | 27,280 | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 239,553 | 141,342 | 98,211 | |
| 23 | Insurance | 67,350 | 41,885 | 25,465 | |
| 24 | Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| | a TAXES AND FEES | 10,809 | 6,722 | 4,087 | |
| | b C.C. PROCESSING FEES | 175,441 | 143,473 | 31,968 | |
| | c PROF. DEVELOPMENT | 97,997 | 96,972 | 1,025 | |
| | d FOUNDATION SUPPORT | 23,144 | 14,393 | 8,751 | |
| | e All other expenses | 24,626 | 15,969 | 8,657 | |
| 25 | Total functional expenses. Add lines 1 through 24e | 17,255,113 | 14,199,566 | 3,055,547 | 0 |
| 26 | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720). | | | | |
| | Check here F Li ii following 50r 30-2 (ASC 330-720). | | | | |

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20,641,795

Page 11

254,365

| Check if Schedule | O contains a | response (| or note to | any line in | this Part IX | |
|-------------------|--------------|------------|------------|-------------|--------------|--|
| | | | | | | |

| | beginning or year | | Elid of year |
|---|-------------------|---|--------------|
| 1 Cash-non-interest-bearing | 4,373,341 | 1 | 3,756,921 |
| 2 Savings and temporary cash investments | 1,400,392 | 2 | 816,093 |
| 3 Pledges and grants receivable, net | | 3 | |

454.321 Accounts receivable, net 4 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B). 6

7 Notes and loans receivable, net Assets 8 Inventories for sale or use Prepaid expenses and deferred charges . 409,716 9 10a Land, buildings, and equipment: cost or other 10a 5.960,949 basis. Complete Part VI of Schedule D 10b 2,035,042 4,155,974 10c b Less: accumulated depreciation 11 Investments—publicly traded securities . 9,607,046 11

272,776 3,925,907 9,319,993 12 Investments—other securities. See Part IV, line 11 . 12 13 13 Investments-program-related. See Part IV, line 11 . 14 14 Intangible assets . . . 279,068 241,005 15 15 Other assets. See Part IV, line 11 . . . 20,641,795 16 18,625,123 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . 898,717 17 Accounts payable and accrued expenses . 2,253,067 17 18 18 Grants payable . 19 3,620,603 19 4,259,758 Deferred revenue . . .

20 Tax-exempt bond liabilities 3.244.382 20 3.104.887 21 21 Escrow or custodial account liability. Complete Part IV of Schedule D Liabilities 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity 22 23 Secured mortgages and notes payable to unrelated third parties . . . 23 24 24 1,007,313 Unsecured notes and loans payable to unrelated third parties . 149,360 171,446 25 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24). Complete Part X of Schedule D

9.267.412 9.442.121 26 Total liabilities. Add lines 17 through 25 . . 26

Fund Balances 27 11,065,820 27 9,100,315 Net assets without donor restrictions 28 308.563 28 82,687 Net assets with donor restrictions . Organizations that do not follow FASB ASC 958, check here > \(\begin{align*} \text{and} \\ \text{and} \end{align*} complete lines 29 through 33. ٥

Organizations that follow FASB ASC 958, check here <a> \square and

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

complete lines 27, 28, 32, and 33.

Total net assets or fund balances

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances .

29

31

32

33

Assets 30

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Additional Data

Software ID:

Software Version: **EIN:** 52-1542164

Name: NATIONAL ASSOCIATION OF STUDENT

PERSONNEL ADMINISTRATORS INC.

Form 990 (2019)

Form 990, Part III, Line 4a: NASPA IS ENGAGED WITH MULTIPLE FUNDERS ACROSS MULTIPLE PROJECTS. THE FUNDERS ARE AS FOLLOWS. THE BILL AND MELINDA GATES FOUNDATION. THE STATE OF COLORADO, MONTANA DEPARTMENT OF PUBLIC HEALTH AND HUMAN SERVICES, THE LUMINA FOUNDATION, ROCKEFELLER PHILANTHROPY ADVISORS, THE KETTERING FOUNDATION, AND THE FAIR ELECTION CENTER, ONE OF OUR GATES GRANTS PROVIDES SUB AWARDS TO UNIVERSITIES AND ORGANIZATIONS, THOSE UNIVERSITIES AND ORGANIZATIONS ARE AS FOLLOWS, ACHIEVING THE DREAM, INC., EDUCAUSE, UNIVERSITY OF SOUTH CAROLINA NATIONAL RESEARCH CENTER, AMERICAN ASSOCIATION OF STATE COLLEGES AND UNIVERSITIES, AND THE NATIONAL ACADEMIC ADVISING ASSOCIATION. ALL OF THESE GRANTS SUPPORT GRANT FUNDED STAFF AS WELL AS ON CAMPUS INITIATIVES.

Form 990, Part III, Line 4b:

LEADERSHIP/MEMBERSHIP SUPPORT - PROVIDED DIRECT SUPPORT TO BOARD AND VOLUNTEER-LED INITIATIVES. PROVIDED MEMBER BENEFITS TO ALL INDIVIDUAL AND

INSTITUTIONAL MEMBERS. PROVIDED DIRECT SUPPORT TO INDIVIDUAL AND INSTITUTIONAL MEMBERS THROUGH TELEPHONE, EMAIL, AND THE NASPA ONLINE

ENVIRONMENT.

WORKSHOPS AND INSTITUTES - THE CORE OF NASPA'S MISSION IS TO PROVIDE PROFESSIONAL DEVELOPMENT FOR STUDENT AFFAIRS EDUCATORS AND ADMINISTRATORS WHO SHARE THE RESPONSIBILITY FOR A CAMPUS WIDE FOCUS ON THE STUDENT EXPERIENCE. PROFESSIONAL DEVELOPMENT PROGRAMS AT NASPA ACHIEVE THIS THROUGH A VARIETY OF CONFERENCES. WORKSHOPS. AND ONLINE LEARNING. PROVIDING PARTICIPANTS WITH ACCESS TO THE LEADING EXPERTS IN

Form 990, Part III, Line 4c:

HIGHER EDUCATION, STUDENT AFFAIRS, AND OTHER RELEVANT FIELDS.

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions) Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.

| ı | Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to |
|---|--|
| ı | section 301(c)(3) and (+) organizations and +3+7(a)(1) trusts are required to report the amount of grants and anocations to |
| ı | others, the total expenses, and revenue, if any, for each program service reported. |
| ı | others, the total expenses, and revenue, if any, for each program service reported. |
| ı | |
| ı | |
| ı | |

| (Code: |) (Expenses \$ | 986,641 | including grants of \$ |) (Revenue \$ | 808,840) |
|---------|----------------|---------|------------------------|---------------|-----------|
| REGIONS | | | | | |

343,330

(Code:

PUBLICATIONS

) (Expenses \$

including grants of \$

) (Revenue \$

209,911)

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.

Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

others, the total expenses, and revenue, if any, for each program service reported.

REVENUE AND EXPENSES ARE AS FOLLOWS.

(Code:) (Expenses \$ 272,025 including grants of \$) (Revenue \$ 458,195)

PLACEMENT EXCHANGE

(Code:) (Expenses \$ 1,240,227 including grants of \$) (Revenue \$ 3,800,816)

ANNUAL CONFERENCE - IN PRIOR YEARS, MORE THAN 7,000 REGISTRANTS HAVE ATTENDED OUR ANNUAL CONFERENCE THAT HAS PROVIDED PROFESSIONAL DEVELOPMENT TO STUDENT AFFAIRS PROFESSIONALS. IN EARLY 2020, AN OUTBREAK OF THE NOVEL STRAIN OF CORONAVIRUS (COVID-19) EMERGED GLOBALLY. AS A RESULT, ON MARCH 13, 2020 THE CITY OF AUSTIN BANNED GATHERINGS OF MORE THAN 250 PEOPLE

WHICH RESULTED IN NASPA CANCELLING OUR ANNUAL CONFERENCE THAT WAS SUPPOSED TO TAKE PLACE IN AUSTIN, TX DURING THE LAST

WEEK OF MARCH. AS A RESULT, NASPA GAVE ATTENDEES AN OPTION TO HAVE THEIR REGISTRATION FEES FULLY REFUNDED OR TO TRANSFER THEM TO THE PLANNED 2021 EVENT. THE SAME OPTION WAS GIVEN TO EXHIBITORS AN SPONSORS. PRIOR TO CANCELLATION, THE FOLLOWING

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

MONA HICKS

TRACY TAMBASCIA

MATT CLIFFORD

ANNA GONZALEZ

MEMBER AT LARGE

RICHARD WALKER

MEMBER AT LARGE

LAURA OSTEEN

EQ. INCL. & SOC. JUST. DIV. DIR.

KNOWLEDGE COMMUNITIES DIRECTOR

PROFESSIONAL STANDARDS DIV. DIR.

FACULTY COUNCIL DIRECTOR

......

| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | Officer | Key employee | Highest compensated | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations |
|-------------------------------------|---|-----------------------------------|-----------------------|---------|--------------|---------------------|--------|----------------------|----------------------|--|
| DENZIL SUITE BOARD CHAIR | 1.00 | X | | х | | | | 0 | 0 | 0 |
| ANGELA BATISTA BOARD CHAIR-ELECT | 1.00 | Х | | х | | | | 0 | 0 | 0 |
| PENNY RUE PAST BOARD CHAIR | 1.00 | Х | | х | | | | 0 | 0 | 0 |
| KIM LOWRY | 1.00 | | | | | | | | | |

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| BOARD CHAIR-ELECT | | Х | Х | | 0 | |
|----------------------------------|------|---|---|--|---|--|
| | | | | | | |
| PENNY RUE | 1.00 | | | | | |
| PAST BOARD CHAIR | | Х | Х | | 0 | |
| KIM LOWRY | 1.00 | | | | | |
| COMMUNITY COLLEGES DIVISION DIR. | | Х | | | 0 | |
| KIM LOWRY | | | | | 0 | |

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(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

......

REGION I DIRECTOR

REGION II DIRECTOR

HELEN GRACE RYAN

REGION III DIRECTOR

DANITA BROWN YOUNG

REGION IV-EAST DIRECTOR

SHANA WARKENTINE MEYER

REGION IV-WEST DIRECTOR

CHRIS MEIERS

REGION V DIRECTOR

......

TERRY MARTINEZ

| | 4, | | | , | , | , | (1) | (1) | | |
|---|---|-----------------------------------|-----------------------|--------------|------------------------------|--------|----------------------|----------------------|--|--|
| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | Key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations | |
| BRENT MARSH PUBLIC POLICY DIVISION DIR. | 1.00 | х | | | | | 0 | 0 | 0 | |
| JASON B PINA 2020 CONFERENCE CHAIR | 1.00 | х | | | | | 0 | 0 | 0 | |
| CAROLYN LIVINGSTON SMALL COLLEGES & UNI. DIV. DIR. | 1.00 | х | | | | | 0 | 0 | 0 | |
| WILLIAM YOUNG | 1.00 | | | | | | | _ | _ | |

| 2020 CONFERENCE CHAIR | | | | | | |
|---------------------------------|------|-----|--|--|--|--|
| CAROLYN LIVINGSTON | 1.00 | x | | | 0 | |
| SMALL COLLEGES & UNI. DIV. DIR. | | , , | | | , and the second | |
| WILLIAM YOUNG | 1.00 | v | | | | |
| GLOBAL DIVISION DIRECTOR | | X | | | 0 | |
| JENNIFER DEBURRO | 1.00 | | | | | |

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(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

| | 6, | | u u u ooto., t. u.ooo, | | | | | (11) | (14) 2 (4 000 | | |
|--|---|-----------------------------------|------------------------|---|--------------|------------------------------|--------|----------------------|----------------------|--|--|
| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | | Key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations | |
| KANDY SUE MINK SALAS REGION VI DIRECTOR | 1.00 | Х | | | | | | 0 | 0 | 0 | |
| KEVIN KRUGER PRESIDENT | 40.00 | | | х | | | | 442,051 | 0 | 83,400 | |
| AMY SHOPKORN VP FOR OPERATIONS | 40.00 | | | | х | | | 194,412 | 0 | 22,416 | |
| AMELIA PARNELL | 40.00 | | | | Х | | | 190,618 | 0 | 21,601 | |

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186,465

128,060

124,813

121,086

119,100

117,943

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0

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21,307

16,910

9,274

16,254

15,895

16,003

40.00

40.00

40.00

40.00

40.00

40.00

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| VP FOR OPERATIONS |
|-----------------------------|
| AMELIA PARNELL |
| VP FOR RESEARCH AND POLICY |
| STEPHANIE GORDON |
| VP FOR EDUCATIONAL PROGRAMS |

OMARI BURNSIDE

STEPHANIE RIZK

MONICA NIXON

DAVID ARNOLD

TIFFANY AYIKU

ASST VP FOR STRATEGY & PRACTICE

......

ASST VP INFORM SYS & BRAND MGMT

ASST VP EQUITY, INCL. & SOC. JUST.

ASST VP PROFESSIONAL DEVELOPMENT

ASST VP HEALTH, SAFETY, & WELL-BEING INITIATIVES

......

and Independent Contractors

| efil | e GR/ | <u>APHIC prii</u> | nt - DO NOT | PROCESS | DLN: 9 | DLN: 93493132027601 | | | | | |
|-------|----------|--|--------------------------------------|--------------------------------|--|--------------------------------------|-----------------------------------|--|---|--|--|
| SCI | HED | ULE A | | Public (| Charity Statu | s and Dul | alic Supp | ort | OMB No. 1545-0047 | | |
| | m 99 | | | ete if the or | ganization is a sect 4947(a)(1) nonexe Attach to Form | ion 501(c)(3) empt charitable | organization or trust. | | 2019 | | |
| | | the Treasury | ▶ Go | to <u>www.irs.</u> | <i>gov/Form</i> 990 for i | nstructions and | I the latest info | ormation. | Open to Public Inspection | | |
| Nam | e of th | nue Service he organiza SSOCIATION OI | | | | | | Employer identific | <u> </u> | | |
| PERSC | NNEL A | ADMINISTRATO | RS INC | | | | | 52-1542164 | | | |
| | rt I | | | | I s (All organization it is: (For lines 1 thro | | | See instructions. | | | |
| 1 | n garnz | | • | | sociation of churches | - | | (A)(i) | | | |
| 2 | | · | | , | l)(A)(ii). (Attach Sch | | | (~)(1)1 | | | |
| 3 | | | | | ice organization desc | , | , , | iii) | | | |
| 4 | | | · | · | - | | | - | nter the bosnital's | | |
| • | Ш | A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: | | | | | | | | | |
| 5 | | (b)(1)(A) | (iv). (Complete | Part II.) | J | | , , | ernmental unit descri | bed in section 170 | | |
| 6 | | A federal, s | tate, or local go | vernment or | governmental unit de | scribed in sectio | on 170(b)(1)(A | ı)(v). | | | |
| 7 | | | ation that norma O(b)(1)(A)(vi | | | s support from a | governmental u | nit or from the gener | al public described in | | |
| 8 | | | | | 170(b)(1)(A)(vi). | (Complete Part I | I.) | | | | |
| 9 | | | | | scribed in 170(b)(1) e instructions. Enter | | | | ege or university or a | | |
| 10 | ✓ | from activit investment | ies related to its income and uni | éxempt func elated busine | tións—subject to cer | tain exceptions, | and (2) no more | es, membership fees, than 331/3% of its su ses acquired by the c | - | | |
| 11 | | An organiza | ation organized | and operated | exclusively to test fo | r public safety. S | ee section 509 | (a)(4). | | | |
| 12 | | more public | ly supported or | ganizations d | | 09(a)(1) or sec | ction 509(a)(2 | s of, or to carry out th). See section 509(a s 12e, 12f, and 12g. | | | |
| a | | Type I. A so | supporting organ | ization opera o regularly a | ited, supervised, or c | ontrolled by its s | upported organiz | zation(s), typically by of the supporting orga | | | |
| b | | Type II. A manageme | supporting orga | nization supe ting organiza | tion vested in the sar | | | organization(s), by havinge the supported orga | | | |
| С | | Type III f | inctionally int | egrated. A s | | | | nd functionally integra | ted with, its | | |
| d | | Type III n | on-functionall integrated. The | y integrated organization | I. A supporting organi | zation operated fy a distribution | in connection wi | th its supported orgar an attentiveness req | | | |
| e | | Check this | box if the organ | zation receiv | | ation from the I | | pe I, Type II, Type II | I functionally | | |
| f | Enter | | of supported or | | | - | | <u> </u> | | | |
| g | | | | | oported organization(| | | | | | |
| | (i) N | Name of supp organizatior | | (ii) EIN | (iii) Type of organization (described on lines 1- 10 above (see instructions)) | (iv) Is the org in your govern | anization listed ing document? | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) | | |
| | | | | | | Yes | No | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| Tota | | | tion Act Notice | | -tt:- r | Cat. No. 11285 | | n.l | 90 or 990-EZ) 2019 | | |

| Sch | edule A (Form 990 or 990-EZ) 2019 | | | | | | Page 2 |
|-------------|---|----------------------------|---|--|--|--|-----------------|
| P | art II Support Schedule for | Organizations | Described in S | Sections 170(b |)(1)(A)(iv) ar | nd 170(b)(1)(A | (vi) |
| | (Complete only if you ch | | | | | | under Part III. |
| | If the organization failed | to qualify unde | r the tests listed | below, please | complete Part I | II.) | |
| | ection A. Public Support Calendar year | | I | | | | |
| | (or fiscal year beginning in) ▶ | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not include any "unusual grant.") | | | | | | |
| 2 | Tax revenues levied for the | | | | | | |
| _ | organization's benefit and either paid | | | | | | |
| _ | to or expended on its behalf The value of services or facilities | | | | | | |
| 3 | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | | | |
| 5 | The portion of total contributions by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included on | | | | | | |
| | line 1 that exceeds 2% of the amount shown on line 11, column (f). | | | | | | |
| 6 | Public support. Subtract line 5 from | | | | | | |
| | line 4. | | | | | | |
| <u>s</u> | ection B. Total Support | | T | | 1 | 1 | |
| | Calendar year (or fiscal year beginning in) ▶ | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 7 | Amounts from line 4 | | | | | | |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on securities loans, rents, royalties and | | | | | | |
| | income from similar sources | | | | | | |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| 10 | business is regularly carried on Other income. Do not include gain or | | | | | | - |
| | loss from the sale of capital assets | | | | | | |
| | (Explain in Part VI.). | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | |
| 12 | Gross receipts from related activities, | etc. (see instruction | ons) | | | 12 | |
| 13 | First five years. If the Form 990 is for | or the organization | 's first, second, th | ird, fourth, or fifth | n tax year as a sec | tion 501(c)(3) org | anization, |
| | check this box and stop here | | | | | ▶ [| |
| S | ection C. Computation of Publi | | | | | | |
| 14 | Public support percentage for 2019 (li | ne 6, column (f) di | vided by line 11, | column (f)) | | 14 | - |
| 15 | Public support percentage for 2018 Sc | hedule A, Part II, | line 14 | | | 15 | |
| 16a | 33 1/3% support test—2019. If the | | | | | | |
| | and stop here. The organization qual | ifies as a publicly s | supported organiza | ation | | | ▶□ |
| b | 33 1/3% support test—2018. If th | e organization did | not check a box o | on line 13 or 16a, | and line 15 is 33 i | 1/3% or more, chec | k this |
| | box and stop here. The organization | qualifies as a pub | licly supported or | ganization | | | ▶ 🗆 |
| 17 a | 10%-facts-and-circumstances tes | t— 2019. If the org | ganization did not | check a box on lin | ne 13, 16a, or 16b | , and line 14 | |
| | is 10% or more, and if the organization in Part VI how the organization meets | n meets the facts | r-and-circumstanci cumstances" test. | es test, check thi The organization | s box and stop n e qualifies as a publ | e re. Explain icly supported | |
| | organization | | | - | | | ►□ |
| h | 10%-facts-and-circumstances tes | st— 2018. If the o | rganization did no | t check a box on I | ine 13, 16a, 16b, | or 17a, and line | |
| _ | 15 is 10% or more, and if the organiz | zation meets the "i | facts-and-circums | tances" test, chec | k this box and sto | p here. | |
| | Explain in Part VI how the organization | | | - | | • • | . \Box |
| _ | supported organization | | haven 15 40-4 | C- 10b 47 4 | 76 | | ▶⊔ |
| 18 | _ | | | | | | . □ |
| | instructions | | <u> </u> | | - Cabadu | lo A (Form 000 o | ▶ ⊔ |

| | art III Support Schedule for (Complete only if you the organization fails t | checked the box | | rt I or if the org | anization failed | to qualify under | Part II. If |
|--|--|---|--|---|--|---|---|
| Se | ection A. Public Support | o quality affact t | ine tests fisted b | clow, picase coi | inpiece i are ii.) | | |
| | Calendar year | (n) 201E | (b) 2016 | (a) 2017 | (4) 2019 | (a) 2010 | (6) Total |
| | (or fiscal year beginning in) ▶ | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 1 | | 4 560 007 | 2 225 262 | 2 225 550 | 5 404 000 | 7.045.700 | 24 457 446 |
| | membership fees received. (Do not include any "unusual grants.") . | 1,568,037 | 3,025,869 | 3,925,569 | 5,421,933 | 7,215,732 | 21,157,140 |
| 2 | Gross receipts from admissions, | | | | | | |
| - | merchandise sold or services | | | | | | |
| | performed, or facilities furnished in | 9,428,560 | 10,267,221 | 11,283,021 | 11,735,614 | 10,110,319 | 52,824,735 |
| | any activity that is related to the | | | | | | |
| _ | organization's tax-exempt purpose Gross receipts from activities that | | | | | | |
| 3 | are not an unrelated trade or | | | | | | |
| | business under section 513 | | | | | | |
| | | | | | | | |
| 4 | Tax revenues levied for the | | | | | | |
| | organization's benefit and either paid to or expended on its behalf | | | | | | |
| | | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| _ | the organization without charge | 10.006.507 | 12 202 000 | 15 200 500 | 17 157 547 | 17 226 051 | 72 004 075 |
| 6 | Total. Add lines 1 through 5 | 10,996,597 | 13,293,090 | 15,208,590 | 17,157,547 | 17,326,051 | 73,981,875 |
| /a | Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | (|
| b | Amounts included on lines 2 and 3 | | | | | | |
| | received from other than | | | | | | |
| | disqualified persons that exceed the | | | | 18,192 | | 18,192 |
| | greater of \$5,000 or 1% of the amount on line 13 for the year. | | | | | | |
| С | Add lines 7a and 7b | | | | 18,192 | | 18,192 |
| 8 | Public support. (Subtract line 7c | | | | , | | · |
| | from line 6.) | | | | | | 73,963,683 |
| Se | ection B. Total Support | | | | | | |
| | Calendar year | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 9 | (or fiscal year beginning in) ► Amounts from line 6 | 10,996,597 | 13,293,090 | 15,208,590 | 17,157,547 | 17,326,051 | 73,981,875 |
| | Gross income from interest, | 10,990,397 | 13,293,090 | 13,208,390 | 17,137,347 | 17,320,031 | /3,961,6/3 |
| | | | | | | | |
| L0a | | | | | | I | |
| Lua | dividends, payments received on securities loans, rents, royalties | 223,072 | 233,374 | 226,367 | 243,082 | 254,853 | 1,180,748 |
| .ua | dividends, payments received on | 223,072 | 233,374 | 226,367 | 243,082 | 254,853 | 1,180,748 |
| | dividends, payments received on securities loans, rents, royalties and income from similar sources | 223,072 | 233,374 | 226,367 | 243,082 | 254,853 | 1,180,748 |
| b | dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income | 223,072 | | | 243,082 | 254,853 | |
| | dividends, payments received on securities loans, rents, royalties and income from similar sources | 223,072 | 233,374 | 226,367 6,181 | 243,082 | 254,853 | 1,180,748 9,065 |
| | dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. | | 2,884 | 6,181 | | | 9,065 |
| b | dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. | 223,072 | | | 243,082 | 254,853 254,853 | |
| b | dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated | | 2,884 | 6,181 | | | 9,065 |
| b | dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in | | 2,884 | 6,181 | | | 9,065 |
| b | dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated | | 2,884 | 6,181 | | | 9,065 |
| b | dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. Other income. Do not include gain | 223,072 | 2,884 | 6,181 | 243,082 | 254,853 | 9,065 |
| ь с 11 | dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. Other income. Do not include gain or loss from the sale of capital | | 2,884 | 6,181 | | | 9,065 |
| b c 11 | dividends, payments received on securities loans, rents, royalties and income from similar sources | 223,072 6,603 | 2,884 236,258 17,977 | 6,181 232,548 17,041 | 243,082 | 254,853 | 9,065 1,189,813 122,907 |
| ь с 11 | dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . Total support. (Add lines 9, 10c, 11, and 12.). | 6,603 11,226,272 | 2,884 236,258 17,977 13,547,325 | 6,181 232,548 17,041 15,458,179 | 243,082 27,976 17,428,605 | 254,853 53,310 17,634,214 | 9,065 1,189,813 122,907 75,294,595 |
| b c 11 12 | dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.). Total support. (Add lines 9, 10c, | 6,603 11,226,272 | 2,884 236,258 17,977 13,547,325 | 6,181 232,548 17,041 15,458,179 | 243,082 27,976 17,428,605 | 254,853 53,310 17,634,214 | 9,065 1,189,813 122,907 75,294,595 |
| b c 11 | dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.). Total support. (Add lines 9, 10c, 11, and 12.). First five years. If the Form 990 is form | 223,072 6,603 11,226,272 or the organization | 2,884 236,258 17,977 13,547,325 's first, second, th | 6,181 232,548 17,041 15,458,179 ird, fourth, or fifth | 243,082 27,976 17,428,605 tax year as a sec | 254,853 53,310 17,634,214 tion 501(c)(3) org | 9,065 1,189,813 122,907 75,294,595 anization, |
| b c 11 12 13 | dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . Total support. (Add lines 9, 10c, 11, and 12.). | 223,072 6,603 11,226,272 or the organization | 2,884 236,258 17,977 13,547,325 's first, second, th | 6,181 232,548 17,041 15,458,179 ird, fourth, or fifth | 243,082 27,976 17,428,605 tax year as a sec | 254,853 53,310 17,634,214 tion 501(c)(3) org | 9,065 1,189,813 122,907 75,294,595 anization, |
| b C 11 12 13 14 | dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.). Total support. (Add lines 9, 10c, 11, and 12.). First five years. If the Form 990 is fineteck this box and stop here. | 223,072 6,603 11,226,272 or the organization | 2,884 236,258 17,977 13,547,325 's first, second, th | 6,181 232,548 17,041 15,458,179 ird, fourth, or fifth | 27,976 17,428,605 tax year as a sec | 254,853 53,310 17,634,214 tion 501(c)(3) org | 9,065 1,189,813 122,907 75,294,595 anization, |
| b c 11 12 13 | dividends, payments received on securities loans, rents, royalties and income from similar sources | 223,072 6,603 11,226,272 or the organization | 2,884 236,258 17,977 13,547,325 's first, second, thin the second of | 6,181 232,548 17,041 15,458,179 ird, fourth, or fifth | 243,082 27,976 17,428,605 tax year as a sec | 254,853 53,310 17,634,214 tion 501(c)(3) org | 9,065 1,189,813 122,907 75,294,595 anization, |
| b C 11 12 13 14 Se 15 | dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.). Total support. (Add lines 9, 10c, 11, and 12.). First five years. If the Form 990 is for the sale of capital assets (Explain in Part VI.). | 6,603 11,226,272 or the organization | 2,884 236,258 17,977 13,547,325 's first, second, thing the second of | 6,181 232,548 17,041 15,458,179 ird, fourth, or fifth | 243,082 27,976 17,428,605 tax year as a sec | 254,853 53,310 17,634,214 tion 501(c)(3) org | 9,065 1,189,813 122,907 75,294,595 anization, ▶ □ |
| b c 111 12 13 14 Se 15 16 Se | dividends, payments received on securities loans, rents, royalties and income from similar sources | 6,603 11,226,272 or the organization Support Perce ine 8, column (f) di Schedule A, Part II | 2,884 236,258 17,977 13,547,325 's first, second, thin the second of | 6,181 232,548 17,041 15,458,179 ird, fourth, or fifth | 243,082 27,976 17,428,605 tax year as a sec | 254,853 53,310 17,634,214 tion 501(c)(3) org | 9,065 1,189,813 122,907 75,294,595 anization, ► □ 98.230 % 98.170 % |
| b c 111 12 13 14 Se 15 16 Se 17 | dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) Total support. (Add lines 9, 10c, 11, and 12.). First five years. If the Form 990 is for the check this box and stop here. Ection C. Computation of Public Public support percentage for 2019 (I Public support percentage from 2018) | 6,603 11,226,272 or the organization | 2,884 236,258 17,977 13,547,325 's first, second, thing the second of | 6,181 232,548 17,041 15,458,179 ird, fourth, or fifth | 243,082 27,976 17,428,605 tax year as a sec | 254,853 53,310 17,634,214 tion 501(c)(3) org | 9,065 1,189,813 122,907 75,294,595 anization, ► □ 98.230 % 98.170 % |
| b C 11 12 13 14 S6 15 16 S6 17 | dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) Total support. (Add lines 9, 10c, 11, and 12.). First five years. If the Form 990 is for the check this box and stop here. ection C. Computation of Public Public support percentage for 2019 (I Public support percentage from 2018) Ection D. Computation of Investing Investment income percentage from 2018 | 6,603 11,226,272 or the organization | 2,884 236,258 17,977 13,547,325 's first, second, th' | 6,181 232,548 17,041 15,458,179 ird, fourth, or fifth | 243,082 27,976 17,428,605 tax year as a sec | 254,853 53,310 17,634,214 tion 501(c)(3) org | 9,065 1,189,813 122,907 75,294,595 anization, ► □ 98.230 % 98.170 % 1.580 % 1.690 % |
| b c 111 12 13 14 Se 15 16 Se 17 18 19 a | dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) Total support. (Add lines 9, 10c, 11, and 12.). First five years. If the Form 990 is fined this box and stop here. Public support percentage for 2019 (I Public support percentage from 2018) Ection D. Computation of Investing the support percentage from 2018. | 6,603 11,226,272 or the organization | 2,884 236,258 17,977 13,547,325 's first, second, the second, the second, the second, the second, the second s | 6,181 232,548 17,041 15,458,179 ird, fourth, or fifth | 243,082 27,976 17,428,605 tax year as a sec | 254,853 53,310 17,634,214 tion 501(c)(3) org | 9,065 1,189,813 122,907 75,294,595 anization, ► □ 98.230 % 98.170 % 1.580 % 1.690 % 17 is not |

not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization

Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete

6

7

8

the organization had excess business holdings).

Sections A and D, and complete Part V.) Section A. All Supporting Organizations Yes No

| 1 | Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, | |
|---|---|---|
| | describe the designation. If historic and continuing relationship, explain. | 1 |

Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described

in section 509(a)(1) or (2). 2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.

3a Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination. 3b

Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.

Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below. 4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations. Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support

3с

10b

Schedule A (Form 990 or 990-EZ) 2019

to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by

(c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported 5a amendment to the organizing document). Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b

5c Substitutions only. Was the substitution the result of an event beyond the organization's control?

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in

section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) .

7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ). 8

Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI.

9a Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI.

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

9b Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

which the supporting organization also had an interest? If "Yes," provide detail in Part VI. 9c

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below. 10a

| | edule A (101111 550 01 550 E2) 2015 | | | age 3 |
|----|--|--------|---------|-------|
| Pa | rt IV Supporting Organizations (continued) | | | |
| _ | | | Yes | No |
| | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization? | | | |
| | | 11a | | |
| | A family member of a person described in (a) above? | 11b | | |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI . | 11c | | |
| S | ection B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported organization(s) that | - | | |
| 2 | operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting | 2 | | |
| | organization. | | | |
| S | ection C. Type II Supporting Organizations | | | |
| _ | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of | | | |
| | each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the | 1 | | |
| | supporting organization was vested in the same persons that controlled or managed the supported organization(s). | | | |
| S | ection D. All Type III Supporting Organizations | | v | |
| _ | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing | | | |
| | documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s). | | | |
| _ | | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax | | | |
| | year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard. | 3 | | |
| S | ection E. Type III Functionally-Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction) | ions): | | |
| | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| | b | | | |
| • | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see | instru | ctions) | |
| 2 | Activities Test. Answer (a) and (b) below. | ſ | Yes | No |
| • | a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities. | 2a | | |
| ı | b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's | | | |
| | involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| • | a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI</i> . | 3a | | |
| | b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard. | 3h | | |

3b

Schedule A (Form 990 or 990-EZ) 2019 Page 6 Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. (A) Prior Year (B) Current Year Section A - Adjusted Net Income (optional) Net short-term capital gain 1 2 Recoveries of prior-year distributions 3 Other gross income (see instructions) 3 Add lines 1 through 3 4 4 5 Depreciation and depletion 5 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 7 Other expenses (see instructions) Adjusted Net Income (subtract lines 5, 6 and 7 from line 4) 8 (A) Prior Year (B) Current Year Section B - Minimum Asset Amount (optional) 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short 1 tax year or assets held for part of year): a Average monthly value of securities 1a **b** Average monthly cash balances **1**b c Fair market value of other non-exempt-use assets 1c d Total (add lines 1a, 1b, and 1c) **1**d e Discount claimed for blockage or other factors (explain in detail in Part VI): Acquisition indebtedness applicable to non-exempt use assets 2 3 Subtract line 2 from line 1d 3 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see 4 instructions). 5 Net value of non-exempt-use assets (subtract line 4 from line 3) Multiply line 5 by .035 6 6 7 Recoveries of prior-year distributions 7 8 Minimum Asset Amount (add line 7 to line 6) 8 Current Year Section C - Distributable Amount Adjusted net income for prior year (from Section A, line 8, Column A) 1 2 2 Enter 85% of line 1 3 Minimum asset amount for prior year (from Section B, line 8, Column A) Enter greater of line 2 or line 3 4 4 5 5 Income tax imposed in prior year 6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions) 7 Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see

| 2 | Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity | |
|---|---|--|
| 3 | Administrative expenses paid to accomplish exempt purposes of supported organizations | |
| 4 | Amounts paid to acquire exempt-use assets | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | |
| 6 | Other distributions (describe in Part VI). See instructions | |
| 7 | Total annual distributions. Add lines 1 through 6. | |
| | | |

| 7 | Total annual distributions. Add lines 1 through 6. | | | |
|----|--|---------------------------------|----------------------------|------------------------|
| 8 | Distributions to attentive supported organizations to wh details in Part VI). See instructions | nich the organization is respor | nsive (provide | |
| 9 | Distributable amount for 2019 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by Line 9 amount | | | |
| | Section E - Distribution Allocations | (i) | (ii) Underdistributions | (iii) Distributable |

| 8 | Distributions to attentive supported organizations to wh details in $\bf Part\ VI)$. See instructions | ich the organization is respons | sive (provide | |
|----|---|---------------------------------|--|---|
| 9 | Distributable amount for 2019 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by Line 9 amount | | | |
| | Section E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2019 | (iii) Distributable Amount for 2019 |
| 1 | Distributable amount for 2019 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2019 (reasonable cause required explain in Part VI). See instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2019: | | | _ |

| 9 Distributable amount for 2019 from Section C, line 6 | | | |
|---|-----------------------------|--|---|
| 10 Line 8 amount divided by Line 9 amount | | | |
| Section E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2019 | (iii) Distributable Amount for 2019 |
| 1 Distributable amount for 2019 from Section C, line 6 | | | |
| 2 Underdistributions, if any, for years prior to 2019 (reasonable cause required explain in Part VI). See instructions. | | | |
| 3 Excess distributions carryover, if any, to 2019: | | | |
| a From 2014 | | | |
| b From 2015 | | | |
| c From 2016 | | | |
| d From 2017 | | | |

| f Total of lines 3a through e | | |
|--|--|--|
| g Applied to underdistributions of prior years | | |
| h Applied to 2019 distributable amount | | |
| i Carryover from 2014 not applied (see instructions) | | |
| j Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | |
| 4 Distributions for 2019 from Section D, line 7: | | |
| <u></u> \$ | | |
| Applied to underdistributions of prior years | | |
| b Applied to 2019 distributable amount | | |
| c Remainder. Subtract lines 4a and 4b from 4. | | |
| 5 Remaining underdistributions for years prior to | | |

e From 2018.

d Excess from 2018. e Excess from 2019.

| j Remainder. Subtract lines 39, 31, and 31 from 31. | | |
|--|--|--|
| 4 Distributions for 2019 from Section D, line 7: | | |
| <u> \$ </u> | | |
| Applied to underdistributions of prior years | | |
| b Applied to 2019 distributable amount | | |
| c Remainder. Subtract lines 4a and 4b from 4. | | |
| 5 Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. If the amount is greater than zero, explain in Part VI . See instructions. | | |
| 6 Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI . See instructions. | | |
| 7 Excess distributions carryover to 2020. Add lines 3j and 4c. | | |

| | See instructions. | | |
|---|--|--|--|
| 6 | Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI . See instructions. | | |
| 7 | Excess distributions carryover to 2020. Add lines 3j and 4c. | | |
| 8 | Breakdown of line 7: | | |
| а | Excess from 2015 | | |
| b | Excess from 2016 | | |
| | Excess from 2017 | | |
| | | | |

Schedule A (Form 990 or 990-EZ) (2019)

Additional Data

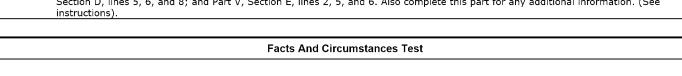
Software ID: Software Version:

EIN: 52-1542164

Name: NATIONAL ASSOCIATION OF STUDENT

PERSONNEL ADMINISTRATORS INC

| Schedule A (| Form 990 or 990-EZ) 2019 Page 8 |
|--------------|---|
| Part VI | Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions). |
| | |



SCHEDULE D

DLN: 93493132027601

OMB No. 1545-0047

2019

Supplemental Financial Statements

Complete if the organization answered "Yes," on Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ► Attach to Form 990.

Department of the Treasury

(Form 990)

| nterna | al Revenue Service | ► Go to <u>www.irs.gov/Form</u> | <u>990</u> for instructions and the la | atest informa | ation. In | spection |
|--------|---|---|--|------------------|------------------------------------|-------------|
| NAT | me of the organ IONAL ASSOCIATIO SONNEL ADMINISTE | ON OF STUDENT | | | mployer identification | number |
| | | izations Maintaining Donor Advi | sed Funds or Other Similar | | | |
| | | ete if the organization answered "Ye | | | accounted. | |
| | | | (a) Donor advised funds | s | (b) Funds and other | accounts |
| 1 | Total number at | end of year | | | | |
| 2 | Aggregate value | e of contributions to (during year) | | | | |
| 3 | Aggregate value | e of grants from (during year) | | | | |
| 4 | Aggregate value | e at end of year | | | | |
| 5 | | ation inform all donors and donor adviso property, subject to the organization's ex | | | _ |] Yes □ No |
| 6 | charitable purp | ation inform all grantees, donors, and do oses and not for the benefit of the donor > | or donor advisor, or for any other | r purpose conf | |] Yes □ No |
| Pai | | rvation Easements. | | _ | | |
| | | ete if the organization answered "Ye | | /. | | |
| 1 | | onservation easements held by the organ | | | | |
| | _ | ion of land for public use (e.g., recreation | or education) | ation of an his | storically important land | area |
| | ☐ Protection | of natural habitat | ☐ Preserva | ation of a cert | ified historic structure | |
| | ☐ Preservati | ion of open space | | | | |
| 2 | | 2a through 2d if the organization held a ne last day of the tax year. | qualified conservation contribution | n in the form o | of a conservation Held at the End | of the Year |
| а | Total number of | f conservation easements | | . 2 | a | |
| b | Total acreage re | estricted by conservation easements | | 21 | b | |
| С | Number of cons | ervation easements on a certified histori | structure included in (a) | 20 | С | |
| d | | ervation easements included in (c) acqui in the National Register | red after 7/25/06, and not on a h | nistoric 20 | d | |
| 3 | Number of constax year ► | servation easements modified, transferre | d, released, extinguished, or term | ninated by the | organization during the | |
| 4 | Number of state | es where property subject to conservatio | n easement is located 🟲 | | | |
| 5 | | ization have a written policy regarding th nt of the conservation easements it holds | | , handling of v | riolations, | □ No |
| 6 | Staff and volun | teer hours devoted to monitoring, inspec | ting, handling of violations, and e | enforcing conse | | ng the year |
| 7 | Amount of expe | enses incurred in monitoring, inspecting, | handling of violations, and enforc | cing conservati | ion easements during th | e year |
| 8 | Does each cons | servation easement reported on line 2(d) | above satisfy the requirements of | of section 170(| h)(4)(B)(i) | |
| | | O(h)(4)(B)(ii)? | | | Yes | □ No |
| 9 | balance sheet, | scribe how the organization reports cons and include, if applicable, the text of the n's accounting for conservation easemen | footnote to the organization's fina | | | |
| Par | | izations Maintaining Collections ete if the organization answered "Ye | | | Similar Assets. | |
| 1a | art, historical tr | tion elected, as permitted under SFAS 11 reasures, or other similar assets held for : XIII, the text of the footnote to its finan | public exhibition, education, or re | esearch in furtl | | |
| b | historical treasu | ion elected, as permitted under SFAS 11 ures, or other similar assets held for publ nts relating to these items: | | | | |
| (| - | ded on Form 990, Part VIII, line 1 | | | ▶\$ | |
| | | d in Form 990, Part X | | | | |
| 2 | If the organizat | tion received or held works of art, historic nts required to be reported under SFAS: | al treasures, or other similar asse | ets for financia | | |
| а | 3 | ed on Form 990, Part VIII, line 1 | , , | | ▶\$ | |
| | | Lin Form 990 Part Y | | | , | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat. No. 52283D Schedule D (Form 990) 2019

| Part | ••• | Organizations M | aintaining Col | lections of | of Art, Hist | orical | Treas | sures, o | r Other | Similar A | ssets (ca | ntinued) |
|--------|--------------|--|------------------------------|--------------|-----------------|-----------------|----------|-------------|-------------|--------------|--------------|---|
| 3 | | the organization's acq (check all that apply): | | n, and other | records, che | eck any | of the | following t | that are a | significant | use of its o | collection |
| а | | Public exhibition | | | | q [|] Loa | an or exch | ange prog | grams | | |
| b | | Scholarly research | | | | e [|] Oth | ner | | | | |
| c | | Preservation for future | e generations | | | | | | | | | |
| 4 | Provide Part | de a description of the | organization's col | lections and | l explain how | they fu | ırther t | the organiz | zation's e | xempt purpo | ose in | |
| 5 | Durin | g the year, did the org s to be sold to raise fur | | | | | | | | | ☐ Yes | □ No |
| Par | t IV | Escrow and Cust Complete if the or X, line 21. | | | " on Form 9 | 990, Pa | ırt IV, | line 9, o | r reporte | ed an amo | | |
| 1a | | e organization an agent ded on Form 990, Part | | | | | | | | | ☐ Yes | □ No |
| b | If "Ye | es," explain the arrange | ement in Part XIII | and comple | ete the follow | ing tahl | ۵. | | | <u></u> | Amount | |
| c | | ining balance | | | | - | | | 1c | <u> </u> | | |
| d | _ | ions during the year . | | | | | | | 1d | | | |
| e | | butions during the year | | | | | | | 1e | | | |
| f | Endin | ig balance | | | | | | | 1f | | | |
| 2a | Did th | e organization include | an amount on Fo | rm 990. Pai | rt X. line 21. | for escr | ow or | custodial a | account li | ability? | ☐ Ves | |
| b | | es," explain the arrange | | | | | | | | | | □ 110 |
| | rt V | Endowment Fun | | . Check her | e ii tile expla | nation i | ias bec | en provide | ta III Fait | XIII | | |
| | | Complete if the or | | vered "Yes | " on Form 9 | 990, Pa | rt IV, | line 10. | | | | |
| | | · | | (a) Curre | nt year (| b) Prior | year | (c) Two y | years back | (d) Three ye | ears back (| e) Four years back |
| La | Beginn | ing of year balance . | | | | | | | | | | |
| b | Contrib | outions | | | | | | | | | | |
| С | Net inv | estment earnings, gair | ns, and losses | | | | | | | | | |
| | | or scholarships | • | | | | | | | | | |
| | | expenditures for facilition ograms | es | | | | | | | | | |
| f. | Admini | strative expenses . | | | | | | | | | | |
| g | End of | year balance | | | | | | | | | | |
| 2 | Provid | de the estimated perce | ntage of the curr | ent year end | l balance (lin | e 1g, co | lumn (| (a)) held a | as: | | | |
| а | Board | d designated or quasi-e | ndowment > | | | | | | | | | |
| b | Perm | anent endowment ► | | | | | | | | | | |
| С | Temp | orarily restricted endo | wment ► | | | | | | | | | |
| | | ercentages on lines 2a | | · | | | | | | | | |
| 3a | organ | here endowment funds nization by: | · | sion of the | organization | that are | held a | and admin | istered fo | r the | | Yes No |
| | | nrelated organizations | | | | | • | | | | 3a(| |
| h | | elated organizations . es" on 3a(ii), are the re | | | | | | | | | 3a(. 3l | |
| D 1 | | ribe in Part XIII the inte | | | | | | • • | | | | <u>, </u> |
| | t VI | Land, Buildings, | | | 11 3 CHGOWING | int rana | J. | | | | | |
| - (1) | - V-L | Complete if the or | | | " on Form 9 | 990, Pa | rt IV, | line 11a | . See Fo | rm 990, Pa | art X, line | 10. |
| | Descri | ption of property | (a) Cost or otl (investme | ner basis | (b) Cost or o | | | | | depreciation | |) Book value |
| La | Land | | | | | | | | | | | |
| b | Buildin | gs | | | | 5 | ,141,35 | 52 | | 1,306,527 | | 3,834,82 |
| С | Leaseh | old improvements | | | | | | | | | | |
| d | Equipm | nent | | | | | 819,59 | 97 | | 728,515 | | 91,082 |

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

3,925,907

| Complete if the organization answered "Yes" on Form 990, (a) Description of security or category (including name of security) | Part IV, (b) Book value | ine 11b | See Form 990, F. (c) Method Cost or end-of- | d of va | luation: |
|---|------------------------------------|-----------|---|--------------|--|
| (1) Financial derivatives | | | | | |
| (3)Other | | | | | |
| (A) | | | | | |
| (B) | | | | | |
| (C) | | | | | |
| (D) | | | | | |
| (E) | | | | | |
| (F) | | | | | |
| (G) | | | | | |
| (H) | | | | | |
| | • | | | | |
| Part VIII Investments—Program Related. Complete if the organization answered 'Yes' on Form 990, | Part IV, I | ine 11c | . See Form 990, I | Part X | , line 13. |
| (a) Description of investment | | | (b) Book value | (c) Cost | Method of valuation: or end-of-year market value |
| (1) | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) | | | | | |
| Total. (Column (b) must equal Form 990, Part X, col.(B) line 13.) | | • | | | |
| Part IX Other Assets. Complete if the organization answered 'Yes' on Form 990, F | Part IV, lii | ne 11d. | See Form 990, Par | t X, lin | e 15. |
| (a) Description | | | | | (b) Book value |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) Takel (Calumn (b) much aqual Farm 000, Bort V, and (B) line 15) | | | | | |
| Part X Other Liabilities. | | | | <u> </u> | |
| Complete if the organization answered 'Yes' on Form 990, F | Part IV, lii | ne 11e | or 11f.See Form | 990, F | |
| 1. (a) Description of liability | _ | | | Bool valu | (|
| (1) Federal income taxes (2) DEFERRED COMPENSATION | | | | 171,4: | 15 |
| (3) DUE TO RELATED PARTY | | | | | 31 |
| (4) | | | | | _ |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | · |
| (8) | | | | | _ |
| (9) | | | | | _ |
| (10) | | | | | _ |
| Total. (Column (b) must equal Form 990, Part X, col.(B) line 25.) | to to the | war = | | 171,4 | |
| 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footno | te to the o | rganızati | ion's financial statei | ments t | inat reports the organization |

Part XI

2

а

b

4

b

C 5

1

2

а

b

C

d

е

b

Part XIII

5

3 4

Part XII

Schedule D (Form 990) 2019

Page 4

-21,204

97,930

17.255.113

Schedule D (Form 990) 2019

17,157,183

Recoveries of prior year grants 2c C d Other (Describe in Part XIII.) 2d 1.075 е Subtract line **2e** from line **1** 3

Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)

XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part

Amounts included on line 1 but not on Form 990, Part VIII, line 12:

Amounts included on line 1 but not on Form 990, Part IX, line 25:

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . .

Add lines **4a** and **4b**

Supplemental Information

Net unrealized gains (losses) on investments . . .

Donated services and use of facilities

Donated services and use of facilities . . .

Prior year adjustments

Other (Describe in Part XIII.) . Add lines 2a through 2d .

Subtract line 2e from line 1 .

Return Reference

See Additional Data Table

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

2a

2b

2a

2b

2c

2d

4a

4b

Explanation

| Add lines 2a through 2d | | | | | 2e | 171,143 |
|---|----|--|----|-----------|-------|------------|
| Subtract line 2e from line 1 | | | | | 3 | 18,402,908 |
| Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | | | |
| Investment expenses not included on Form 990, Part VIII, line 7b . | 4a | | | | | |
| Other (Describe in Part XIII.) | 4b | | | -3,509,24 | 4 | |
| Add lines 4a and 4b | | | | | 4c | -3,509,244 |
| Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | | • | 5 | 14,893,664 |
| TXII Reconciliation of Expenses per Audited Financial Statem Complete if the organization answered 'Yes' on Form 990, Part | | | фе | nses per | Retur | n. |
| Total expenses and losses per audited financial statements | | | • | | 1 | 17,135,979 |
| | | | | | | |

-21,204

97.930

2e

3

4c

5

170.068

| chedule D (Forn | n 990) 2019 | Page 5 |
|-----------------|-------------------|---------------------|
| Part XIII | Supplemental Info | rmation (continued) |
| Retur | n Reference | Explanation |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

Schedule D (Form 990) 2019

Additional Data

Software Version:

Software ID:

EIN: 52-1542164

Name: NATIONAL ASSOCIATION OF STUDENT

PERSONNEL ADMINISTRATORS INC.

Supplemental Information

Return Reference

Explanation

PART X, LINE 2:

FOR THE YEAR ENDED JUNE 30, 2020, THE ASSOCIATION HAS DOCUMENTED ITS CONSIDERATION OF FASB ASC 740-10, INCOME TAXES, THAT PROVIDES GUIDANCE FOR REPORTING UNCERTAINTY IN INCOME TAXE S AND HAS DETERMINED THAT NO MATERIAL UNCERTAIN TAX POSITIONS QUALIFY FOR EITHER RECOGNITI ON OR DISCLOSURE IN THE FINANCIAL STATEMENTS.

| Supplemental Information | |
|--|--|
| Return Reference | Explanation |
| PART XI, LINE 2D - OTHER ADJUSTMENTS: | SPECIAL EVENT EXPENSES REPORTED AS EXPENSES ON THE 1,075. FINANCIAL STATEMENTS AND NETTED AGAINST REVENUE ON PART VIII, LINE 8B. |

| Supplemental Information | |
|--------------------------|---|
| Return Reference | Explanation |
| | REFUNDS DUE TO COVID-19 CANCELLATIONS REPORTED AS OTHER ITEM ON THE FINANCI STATEMENTS AND REPROTED AS NEGATIVE REVENUE ON FORM 990, PART VIII, LINE 11B -3,531,523. BAD DEBT RECOVE RY REPORTED AS EXEPENSE ON THE FINANCIAL STATEMENTS AND INCLUDED IN REVENUE ON FORM 990, P ART VIII, LINE 1H 22,279. |

| supplemental Information | |
|--------------------------|--|
| Return Reference | Explanation |
| | SPECIAL EVENT EXPENSES REPORTED AS EXPENSES ON THE 1,075. FINANCIAL STATEMENTS AND NETTED AGAINST REVENUE ON PART VIII, LINE 8B. BAD DEBT RECOVERY REPORTED AS EXEPENSE ON THE FINAN |

CIAL STATEMENTS AND INCLUDED IN REVENUE ON FORM 990, PART VIII, LINE 1H -22,279.

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493132027601 OMB No. 1545-0047 SCHEDULE G **Supplemental Information Regarding** (Form 990 or 990-EZ) **Fundraising or Gaming Activities** Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Open to Public Department of the Treasury Attach to Form 990 or Form 990-EZ. Inspection Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information. **Employer identification number** Name of the organization NATIONAL ASSOCIATION OF STUDENT PERSONNEL ADMINISTRATORS INC 52-1542164 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations e Solicitation of non-government grants Internet and email solicitations ☐ Solicitation of government grants Phone solicitations ☐ Special fundraising events ☐ In-person solicitations Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☐ Yes ☐ No If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (i) Name and address of individual (ii) Activity (iii) Did (iv) Gross receipts (v) Amount paid to (vi) Amount paid to or entity (fundraiser) fundraiser have from activity (or retained by) (or retained by) custody or fundraiser listed in organization control of col. (i) contributions? Yes No 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing. For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Cat. No. 50083H Schedule G (Form 990 or 990-EZ) 2019

| ### ### ### ########################## | | dule G (Form 990 or 990-EZ) 2019 rt III Fundraising Events. Comple | ate if the organization : | answered "Ves" on For | m 990 Part IV line 19 | Page 2 | |
|--|-----------|---|-----------------------------|------------------------|--------------------------|--|--|
| Caption Capt | Га | than \$15,000 of fundraising e | vent contributions and | | | | |
| 1 Gross receipts | | gross receipts greater than \$2 | (a)Event #1 | (b) Event #2 | (c)Other events | (add col. (a) through | |
| 1 Gross receipts 23,614 23,614 23,614 23,614 23,614 23,614 24,656 14,4 | | | | (event type) | (total number) | col. (c)) | |
| 1 Gross receipts 23,614 23,614 23,614 23,614 23,614 23,614 24,266 14,415 24,266 14,415 25,615 | | | | | | | |
| 1 Gross receipts 23,614 23,614 23,614 23,614 23,614 23,614 24,656 14,4 | <u>-e</u> | | | | | | |
| 1 Gross receipts 23,614 23,614 23,614 23,614 23,614 23,614 24,656 14,4 | yen | | | | | | |
| 2 Less: Contributions | æ | | | | | | |
| 2 Less: Contributions | | | | | | | |
| 3 Gross income (line 1 minus 9,348 9,248 | | 1 Gross receipts | 23,614 | | | 23,614 | |
| 4 Cash prizes | | | 14,266 | | | 14,266 | |
| 5 Noncash prizes | | line 2) . ` | 9,348 | | | 9,348 | |
| 6 Rent/facility costs | | ' ' | | | | | |
| 10 Direct expense summary. Add lines 4 through 9 in column (d) | ses | <u> </u> | | | | | |
| 10 Direct expense summary. Add lines 4 through 9 in column (d) | beu | _ | | | | | |
| 10 Direct expense summary. Add lines 4 through 9 in column (d) | т. Щ | _ | | | | | |
| 10 Direct expense summary. Add lines 4 through 9 in column (d) | Sirec | 9 Other direct expenses | 15,341 | | | 15,341 | |
| Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,00 on Form 990-EZ, line 6a. (a) Bingo (b) Pull tabs/Instant bingo/progressive bingo (c) Other gaming (d) Total gaming (ad col.(a) through col.(c) 2 Cash prizes 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses 1 Yes | _ | 10 Direct expense summary. Add lines 4 t | hrough 9 in column (d) | | | 15,341 | |
| on Form 990-EZ, line 6a. (a) Bingo (b) Pull tabs/Instant bingo/progressive bingo (c) Other gaming (d) Total gaming (ad col.(a) through col.(c) 1 Gross revenue | | 11 Net income summary. Subtract line 10 | from line 3, column (d) | | | -5,993 | |
| 1 Gross revenue | Par | | anization answered "Ye | s" on Form 990, Part 1 | IV, line 19, or reported | more than \$15,000 | |
| 1 Gross revenue | verkie | | (a) Bingo | | (c) Other gaming | (d) Total gaming (add col.(a) through col.(c)) | |
| 2 Cash prizes | Re | 1 Gross revenue | | | | | |
| 4 Rent/facility costs | ses | | | | | | |
| 4 Rent/facility costs | pens | | | | | | |
| Yes | <u>щ</u> | | | | | | |
| Yes |)irec | 4 Rent/facility costs | | | | | |
| 6 Volunteer labor | | 5 Other direct expenses | | □ v 0/ | 7 7 7 9 9 | | |
| 7 Direct expense summary. Add lines 2 through 5 in column (d) | | 6 Volunteer labor | _ | <u></u> | l <u> </u> | | |
| 9 Enter the state(s) in which the organization conducts gaming activities: a Is the organization licensed to conduct gaming activities in each of these states? | | Volunteer labor 1 1 1 1 | | | | | |
| 9 Enter the state(s) in which the organization conducts gaming activities: a Is the organization licensed to conduct gaming activities in each of these states? | | 7 Direct expense summary. Add lines 2 t | hrough 5 in column (d) | | | | |
| a Is the organization licensed to conduct gaming activities in each of these states? | | 8 Net gaming income summary. Subtract | t line 7 from line 1, colum | n (d) | <u> ▶</u> | | |
| b If "No," explain: | 9 | • | | | | | |
| 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? | | | | | | | |
| 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? | | • | | | | | |
| | 10a | | | | | □Yes □No | |
| | b | | | | | | |
| | | | | | | | |

| Sche | dule G (Form 990 or 990-EZ) 20 | 19 | | | | F | age 3 |
|------|---|---|---|----------|---------|-----|--------------|
| 11 | Does the organization conduct | gaming activities with nonmembers | 5? | | Yes | Пио | |
| 12 | Is the organization a grantor, be formed to administer charitable | | member of a partnership or other entity | | Yes | | |
| 13 | Indicate the percentage of gam | ning activity conducted in: | | | | | |
| а | The organization's facility . | | | 13a | | | % |
| b | An outside facility | | | 13b | | | % |
| 14 | Enter the name and address of | the person who prepares the organ | nization's gaming/special events books and | records: | | | |
| | Name • | | | | | | |
| | Address > | | | | | | |
| 15a | | | m the organization receives gaming | | · Yes | Пио | |
| b | If "Yes," enter the amount of g | aming revenue received by the orgained by the third party $ ightharpoons$ | anization 🕨 \$ and | the | | | |
| c | If "Yes," enter name and addre | ss of the third party: | | | | | |
| | Name • | | | | | | |
| | Address ▶ | | | | | | |
| | | | | | | | |
| 16 | Gaming manager information: | | | | | | |
| | Name 🟲 | | | | | | |
| | Gaming manager compensation | 1 ▶ \$ | | | | | |
| | Description of services provided | d ▶ | | | | | |
| | ☐ Director/officer | ☐ Employee | ☐ Independent contractor | | | | |
| 17 | Mandatory distributions: | | | | | | |
| а | <u>-</u> | | stributions from the gaming proceeds to | | □Yes | Пио | |
| b | Enter the amount of distributio | ns required under state law distribu | ited to other exempt organizations or spent | : | ☐ 1e3 | | |
| | | pt activities during the tax year | | | | | |
| Pai | | | ions required by Part I, line 2b, colum licable. Also provide any additional inf | | | | s. |
| | Return Reference | | Explanation | | | | |

DLN: 93493132027601 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. Schedule I OMB No. 1545-0047 **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public ► Attach to Form 990. Department of the Inspection ► Go to www.irs.gov/Form990 for the latest information. Treasury Internal Revenue Service Name of the organization **Employer identification number** NATIONAL ASSOCIATION OF STUDENT 52-1542164 PERSONNEL ADMINISTRATORS INC

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and

(d) Amount of cash

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

(c) IRC section

that received more than \$5,000. Part II can be duplicated if additional space is needed.

General Information on Grants and Assistance

(b) EIN

Part I

(a) Name and address of

1

Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient

(e) Amount of non-

(f) Method of valuation

✓ Yes

(h) Purpose of grant

(q) Description of

Page 2

Schedule I (Form 990) 2019

(2) RESEARCH GRANTS 15 12,330 (2)

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

Schedule I (Form 990) 2019

Part III

(3)

(4)

(5)

(6)

(7)

Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Part IV

Explanation

Return Reference

SCHOLARSHIPS ARE ISSUED TO INDIVIDUALS TO COVER FOR EXPENSES WHEN THEY ATTEND THE NASPA ANNUAL CONFERENCE OR REGIONAL EVENTS. RESEARCH

PART I, LINE 2: GRANTS ARE ISSUED AND THE RECIPIENT IS REQUIRED TO SUBMIT A COMPLETE SUMMARY ALONG WITH DETAILED RECEIPTS OF THEIR PROJECT WITHIN 6 MONTHS

OF THE COMPLETION OF THE PROJECT. RECIPIENTS ARE THEN REQUIRED TO SUBMIT A DETAILED ACCOUNT OF HOW THE FUNDS WERE EXPENDED NO LATER THAN

18 MONTHS AFTER THE RECEIPT OF THE GRANT FUNDS.

Additional Data

8403 COLESVILLE ROAD SUITE

SILVER SPRING, MD 20910 AMERICAN ASSOCIATION OF

1307 NEW YORK AVE NW 6TH

WASHINGTON, DC 20005

STATE COLLEGES AND

UNIVERSITIES

450

FLOOR

| | | Software ID Software Version EIN Name | 1: : |
|--|----------------|--|----------|
| Form 990,Schedule I, Part | II, Grants and | Other Assistance to | o D |
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | |

52-0747578

52-1542164 NATIONAL ASSOCIATION OF STUDENT PERSONNEL ADMINISTRATORS INC

| Domestic Organiza | tions and Domesti | ic Governments. |
|--------------------------|--------------------|-------------------------|
| (d) Amount of cash | (e) Amount of non- | (f) Method of valuation |

| Method of valuation (g) Description of non-cash assistance | (|
|--|---|

(h) Purpose of grant

grant cash (bool assistance ouner) ACHIEVING THE DREAM INC 27-1635830 501(C)(3)

501(C)(3)

or assistance

SUB-AWARD FOR CORE

NETWORK PARTNER

SUB-AWARD FOR CORE

NETWORK PARTNER

861,189

525,800

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance assistance other) or government EDUCAUSE 84-1455437 501(C)(3) 680.383 ISUB-AWARD FOR CORE

INETWORK PARTNER

1150 18TH ST NW 900 INETWORK PARTNER WASHINGTON, DC 20036 NACADA 48-1114759 501(C)(3) 735.089 SUB-AWARD FOR CORE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

2323 ANDERSON AVE SUITE 225

MANHATTAN, KS 66502

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance assistance other) or government

| UNIVERSITY OF SOUTH CAROLINA NATIONAL RESOURCE CENTER 1728 COLLEGE STREET | 57-6001153 | 501(C)(3) | 546,327 | | SUB-AWARD FOR CORE NETWORK PARTNER |
|---|------------|-----------|---------|--|---------------------------------------|

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

COLUMBIA, SC 29208

| efil | le GRAPHIC pr | rint - DO NOT PROCESS | As Filed Data | a - | DLN: 93 | 49313 | 2027 | 601 | |
|-------|---|---|--------------------|--|-------------------------|----------------|--------|------|--|
| Sch | nedule J | C | ompensati | ion Information | 10 | ИВ No. | 1545-0 | 0047 | |
| (Forr | m 990) | For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990. | | | | | 2019 | | |
| • | tment of the Treasury al Revenue Service | ► Go to <u>www.irs.go</u> | ov/Form990 for | instructions and the latest inform | nation. | Open t Toso | o Pul | | |
| Nar | me of the organiza | | | | Employer identifica | | | | |
| | TONAL ASSOCIATIO SONNEL ADMINISTR | | | | 52-1542164 | | | | |
| Pa | rt I Questi | ons Regarding Compensa | ation | | | | | | |
| | | | | | | | Yes | No | |
| 1a | | | | the following to or for a person liste y relevant information regarding the | | | | | |
| | First-class | s or charter travel | | Housing allowance or residence for | personal use | | | | |
| | | companions | 님 | Payments for business use of person | | | | | |
| | | nification and gross-up paymen | ts 📙 | Health or social club dues or initiation | | | | | |
| | □ Discretion | nary spending account | Ц | Personal services (e.g., maid, chauf | reur, cner) | | | | |
| b | | | | follow a written policy regarding pay ve? If "No," complete Part III to expl | | 1 b | | | |
| 2 | | | | or allowing expenses incurred by all r, regarding the items checked on Lir | 20.122 | 2 | | | |
| | unectors, truste | es, officers, including the CEO/ | Executive Director | r, regarding the items checked on the | e ia: | | | | |
| 3 | | | | ed to establish the compensation of the | ne | | | | |
| | | | | not check any boxes for methods CEO/Executive Director, but explain i | n Part III. | | | | |
| | ✓ Compens | | | Maile and a second and a second as a secon | | | | | |
| | | ation committee ent compensation consultant | ✓ | Written employment contract Compensation survey or study | | | | | |
| | | of other organizations | <u> </u> | Approval by the board or compensa | tion committee | | | | |
| 4 | During the year related organiza | | 990, Part VII, Se | ction A, line 1a, with respect to the fi | iling organization or a | | | | |
| а | Receive a sever | ance payment or change-of-cor | ntrol payment? | | | 4a | | No | |
| b | | · · · | | ified retirement plan? | | 4b | | No | |
| c | • | | • | nsation arrangement? | | 4c | | No | |
| | If "Yes" to any o | of lines 4a-c, list the persons an | d provide the app | olicable amounts for each item in Part | : III. | | | | |
| | 0 | \ F04(-\(4\) F04(-\(2\) | . | tlete lines F 0 | | | | | |
| 5 | |), 501(c)(4), and 501(c)(29 | · • | the organization pay or accrue any | | | | | |
| 5 | | ontingent on the revenues of: | | the organization pay or accrue any | | | | | |
| а | The organization | n? | | | | 5a | | No | |
| b | = | | | | | 5b | | No | |
| | If "Yes," on line | 5a or 5b, describe in Part III. | | | | | | | |
| 6 | | ed on Form 990, Part VII, Section ontingent on the net earnings o | | the organization pay or accrue any | | | | | |
| а | The organization | n? | | | | 6a | | No | |
| b | Any related orga | anization? | | | | 6b | | No | |
| | · · | 6a or 6b, describe in Part III. | | | | | | | |
| 7 | | | | the organization provide any nonfixed rt III | | 7 | | No | |
| 8 | subject to the in | nitial contract exception describ | ed in Regulations | red pursuant to a contract that was section 53.4958-4(a)(3)? If "Yes," de | | 8 | | No. | |
| 9 | If "Yes" on line | 8, did the organization also folk | ow the rebuttable | presumption procedure described in | Regulations section | 9 | | No_ | |
| For F | Paperwork Redu | iction Act Notice, see the Ins | structions for Fo | orm 990. Cat. No. 5 | 50053T Schedule J | | 990) | 2019 | |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

| (A) Name and Title | | | of W-2 and/or 1099-MIS | | Part VII, Section A, line 1 (C) Retirement and other deferred | (D) Nontaxable | (E) Total of columns | (F) Compensation in |
|--|------|--------------------------|-------------------------------------|---|--|----------------|----------------------|---|
| (., | | (i) Base compensation | (ii) Bonus & incentive compensation | | | benefits | (B)(i)-(D) | column (B) reported as deferred on prior Form 990 |
| 1 KEVIN KRUGER PRESIDENT | (i) | 442,051 | 0 | 0 | 70,173 | 13,227 | 525,451 | 0 |
| | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 AMY SHOPKORN VP FOR OPERATIONS | (i) | 194,412 | 0 | 0 | 15,606 | 6,810 | 216,828 | 0 |
| VI TON OF ENVIRONS | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 AMELIA PARNELL VP FOR RESEARCH AND | (i) | 190,618 | 0 | 0 | 14,986 | 6,615 | 212,219 | 0 |
| POLICY | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 STEPHANIE GORDON VP FOR EDUCATIONAL | (i) | 186,465 | 0 | 0 | 14,705 | 6,602 | 207,772 | 0 |
| PROGRAMS | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
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DLN: 93493132027601 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No. 1545-0047 Schedule K **Supplemental Information on Tax-Exempt Bonds** (Form 990) ▶ Complete if the organization answered "Yes" to Form 990, Part VI, line 24a. Provide descriptions, explanations, and any additional information in Part VI. ▶ Attach to Form 990. Open to Public Department of the Treasury Internal Revenue Service ▶Go to www.irs.gov/Form990 for instructions and the latest information. Inspection Name of the organization **Employer identification number** NATIONAL ASSOCIATION OF STUDENT 52-1542164 PERSONNEL ADMINISTRATORS INC Part I **Bond Issues** (d) Date issued (a) Issuer name (b) Issuer EIN (c) CUSIP # (e) Issue price (f) Description of purpose (g) Defeased (h) On (i) Pool behalf of financing issuer Yes No Yes No Yes No DISTRICT OF COLUMBIA 53-5001131 04-29-2010 4,300,000 ACQUIRE OFFICE FACILITY Χ Χ Χ Part ${f I}$ **Proceeds** С D 1,195,113 2 3 5 6 7 8 9 4,300,000 10 11 12 13 2010 Yes No Yes Yes Yes No No No Were the bonds issued as part of a current refunding issue of tax-exempt 14 Χ Were the bonds issued as part of an advance refunding issue of taxable 15 Χ 16 Χ Does the organization maintain adequate books and records to support the final allocation of 17 Χ **Private Business Use** Part 🏻 Δ В C D Yes No Yes No Yes No Yes No Was the organization a partner in a partnership, or a member of an LLC, which owned property Χ Are there any lease arrangements that may result in private business use of bond-financed Χ Cat. No. 50193E Schedule K (Form 990) 2019 For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule K (Form 990) 2019

b

C

d

6

8a

Part IV

b

C

Arbitrage

Page **2**

D

D

Schedule K (Form 990) 2019

No

Yes

Yes

В

No

Yes

Α

Nο

Χ

Χ

0.300 %

0.300 %

Χ

Χ

Χ

Yes

Α

No

Χ

Χ

Χ

Χ

Χ

Yes

Χ

В

No

C

No

Yes

C

No

Yes

Are there any research agreements that may result in private business use of bond-financed

Enter the percentage of financed property used in a private business use by entities other than

If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside

counsel to review any research agreements relating to the financed property?

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a

nongovernmental person other than a 501(c)(3) organization since the bonds were

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of. . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

Exception to rebate?

hedge with respect to the bond issue?

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

Schedule K (Form 990) 2019

period?

Arbitrage (Continued)

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

Procedures To Undertake Corrective Action

if self-remediation is not available under applicable regulations?

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program

Term of GIC

requirements of section 148? . . .

| | Yes | No | Yes | No | Yes | |
|--|-----|----|-----|----|-----|--|
| Were gross proceeds invested in a guaranteed investment contri (GIC)? | act | Х | | | | |

Supplemental Information. Provide additional information for responses to questions on Schedule K. (See instructions).

No

Yes

Yes

Χ

No

Yes

No

Nο

Yes

Page 3

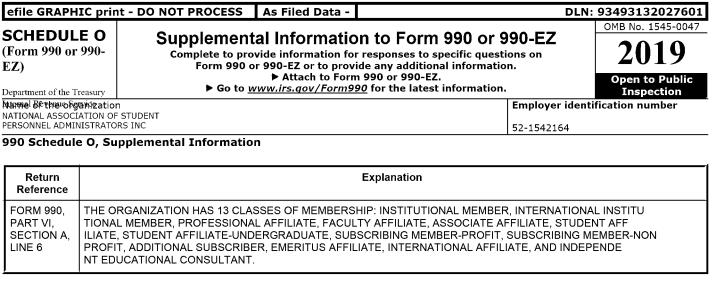
No

D

D

No

Yes



Explanation Return Reference

LINE 7A

FORM 990. THE BOARD CHAIR-ELECT AND THE REGIONAL DIRECTOR ARE ELECTED BY MAIL OR ELECTRONIC VOTING B PART VI. ALLOT PRIOR TO THE ANNUAL MEETING BY THE VOTING DELEGATES. PROFESSIONAL AFFILIATES. AND FA

SECTION A. CULTY AFFILIATES.

Explanation Return Reference

FORM 990. ANY CHANGES TO THE ORGANIZATION'S BYLAWS MUST BE APPROVED BY THE VOTING DELEGATES. PART VI.

SECTION A. LINE 7B

Return Explanation

FORM 990, PART VI, IDENT AND THE SENIOR DIRECTOR OF ACCOUNTING BEFORE IT WAS FILED. ONCE IT WAS FILED, IT WAS SECTION B, LINE 11B

| Return Reference | Explanation |
|---|--|
| FORM 990, PART VI, SECTION B, LINE 12C | ANNUALLY, ALL BOARD MEMBERS AND STAFF MEMBERS SIGN A CONFLICT OF INTEREST STATEMENT TO IND ICATE COMPLIANCE WITH THE POLICY. ALL STATEMENTS ARE REVIEWED BY THE EXECUTIVE OFFICERS. I F THERE IS A CONFLICT OF INTEREST, IT IS RESOLVED AS FOLLOWS: IF A CONFLICT ARISES WITH AN EMPLOYEE, THE EXECUTIVE OFFICERS MEET WITH THE EMPLOYEE TO RESOLVE THE CONFLICT. IF A CONFLICT ARISES WITH AN EXECUTIVE OFFICER, THE OFFICER MEETS WITH THE EXECUTIVE COMMITTEE TO RESOLVE THE CONFLICT. IF A CONFLICT ARISES WITH A BOARD MEMBER, THE MEMBER MEETS WITH THE EXECUTIVE COMMITTEE TO RESOLVE THE CONFLICT. THE PROCESS FOR RESOLUTION IS AS FOLLOWS: BOA RD ACTION - WHEN A CONFLICT OF INTEREST IS RELEVANT TO A MATTER REQUIRING ACTION BY THE BO ARD, THE INTERESTED PERSON CALLS IT TO THE ATTENTION OF THE BOARD AND THAT PERSON DOES NOT VOTE ON THE MATTER. IN ADDITION, THE INTERESTED PERSON DOES NOT PARTICIPATE IN THE FINAL DECISION OR RELATED DELIBERATION REGARDING THE MATTER UNDER CONSIDERATION. WHEN THERE IS A DOUBT AS TO WHETHER A CONFLICT EXISTS, THE MATTER IS RESOLVED BY A VOTE OF THE BOARD OF D IRECTORS, EXCLUDING THE INTERESTED PERSON. RECORD OF CONFLICT - THE OFFICIAL MINUTES OF THE BOARD REFLECT THAT THE CONFLICT OF INTEREST WAS DISCLOSED AND THE INTERESTED PERSON DID NOT PARTICIPATE IN THE FINAL DISCUSSION AND DID NOT VOTE ON THE MATTER. |

Return Explanation

Reference

FORM 990, PART VI, INCRESE IS BASED ON COMPARATIVE RESEARCH AND THE WHES SALARY SURVEY. THE PRESIDENT APPROVE SECTION B, S THE EXECUTIVE DIRECTOR COMPENSATION AND THE DECISION IS RECORDED IN THE EXECUTIVE COMMIT

LINE 15A TEF MEETING MINUTES. THE LAST COMPENSATION REVIEW TOOK PLACE IN DECEMBER 2019

Return Explanation
Reference

LINE 19

FORM 990, PART VI, SECTION C,

| TAKE PLACE IN AUSTIN, TX DURING THE LAST WEEK OF MARCH. AS A RESULT, THE ASSOCIATION GAVE ATTENDEES AN OPTION TO HAVE THEIR REGISTRATION FEES FULLY REFUNDED OR TO TRANSFER THEM TO THE PLANNED 2021 EVENT. THE SAME OPTION WAS GIVEN TO EXHIBITORS AND SPONSORS. FINALLY, THE ASSOCIATION ALSO CANCELED ALL OTHER IN PERSON EVENTS THROUGHOUT THE SPRING, SUMMER AND FA | Return Reference | Explanation |
|--|---------------------|---|
| EVENTS TOTALED \$3,531,523. | PART VIII, | AS A RESULT, ON MARCH 13, 2020 THE CITY OF AUSTIN BANNED GATHERINGS OF MORE THAN 250 PEOP LE WHICH RESULTED IN THE ASSOCIATION CANCELING OUR ANNUAL CONFERENCE THAT WAS SUPPOSED TO TAKE PLACE IN AUSTIN, TX DURING THE LAST WEEK OF MARCH. AS A RESULT, THE ASSOCIATION GAVE ATTENDEES AN OPTION TO HAVE THEIR REGISTRATION FEES FULLY REFUNDED OR TO TRANSFER THEM TO THE PLANNED 2021 EVENT. THE SAME OPTION WAS GIVEN TO EXHIBITORS AND SPONSORS. FINALLY, THE ASSOCIATION ALSO CANCELED ALL OTHER IN PERSON EVENTS THROUGHOUT THE SPRING, SUMMER AND FALL 2020 WITH ALL RECEIVED REGISTRATION FEES REFUNDED. THE TOTAL AMOUNT REFUNDED FOR THESE |

| Return Reference | Explanation |
|----------------------------------|--|
| FORM 990, PART X, LINE 24: | ON APRIL 16, 2020, THE ASSOCIATION RECEIVED LOAN PROCEEDS IN THE AMOUNT OF \$1,007,313 UNDE R THE PAYCHECK PROTECTION PROGRAM. THE PROMISSORY NOTE CALLS FOR MONTHLY PRINCIPAL AND INT EREST PAYMENTS AMORTIZED OVER THE TERM OF THE PROMISSORY NOTE WITH A DEFERRAL OF PAYMENTS FOR THE FIRST SIX MONTHS. UNDER THE CORONAVIRUS AID, RELIEF, AND ECONOMIC SECURITY ACT (CA RES ACT), THE PROMISSORY NOTE MAY BE FORGIVEN BY THE SMALL BUSINESS ADMINISTRATION IN WHOLE OR IN PART. THE ASSOCIATION INTENDS TO USE THE PROCEEDS FOR PURPOSES CONSISTENT WITH THE PAYCHECK PROTECTION PROGRAM AND BELIEVES THAT ITS USE OF THE LOAN PROCEEDS WILL MEET THE CONDITIONS FOR FORGIVENESS OF THE LOAN. THE ASSOCIATION INTENDS TO APPLY FOR FORGIVENESS A FTER COMPLETING THE 24 WEEK PERIOD. IF FORGIVENESS IS GRANTED, THE ASSOCIATION WILL RECORD REVENUE FROM DEBT EXTINGUISHMENTS DURING THE PERIOD THAT FORGIVENESS WAS APPROVED. |
| | |