DLN: 93493220004050 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 10-01-2018 , and ending 09-30-2019 D Employer identification number B Check if applicable MORTGAGE BANKERS ASSOCIATION □ Address change 36-1505650 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 1919 M STREET NW NO 5TH FL ☐ Amended return ☐ Application pending (202) 557-2700 City or town, state or province, country, and ZIP or foreign postal code WASHINGTON, DC $\,$ 20036 G Gross receipts \$ 98,030,889 Name and address of principal officer H(a) Is this a group return for ROBERT D BROEKSMIT ☐Yes **☑**No subordinates? 1919 M STREET NW NO 5TH FL H(b) Are all subordinates WASHINGTON, DC 20036 ☐ Yes ☐No ıncluded? 501(c)(3) **✓** 501(c) (6) **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW MBA ORG L Year of formation 1914 M State of legal domicile IL Summary 1 Briefly describe the organization's mission or most significant activities MBA'S PRINCIPAL ACTIVITIES ARE INDUSTRY, EDUCATION, RESEARCH, AND ADVOCACY Activities & Governance 2 Check this box ► ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 36 4 36 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 **6** Total number of volunteers (estimate if necessary) 6 2,000 Total unrelated business revenue from Part VIII, column (C), line 12 923,972 **b** Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 100,000 12,117 Ravenua 62,580,076 60,207,385 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 1,707,102 2,390,837 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 689,376 21,336,014 65,076,554 83,946,353 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 253,515 2,488,097 **14** Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 32,788,834 30,106,997 Expenses **16a** Professional fundraising fees (Part IX, column (A), line 11e) . . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 21,344,849 22,339,611 54,387,198 54,934,705 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12 . 10,689,356 29,011,648 Net Assets or Fund Balances Beginning of Current Year End of Year 101,788,531 127,064,646 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 34,038,976 34,494,053 22 Net assets or fund balances Subtract line 21 from line 20 . 67,749,555 92,570,593 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2020-08-06 Signature of officer Sign Here ISA J HAYNES CFO Type or print name and title Print/Type preparer's name Preparer's signature Check | If 2020-08-06 P00635175 Paid self-employed Firm's name CLIFTONLARSONALLEN LLP Firm's EIN ► 41-0746749 Preparer Use Only Firm's address ▶ 901 N GLEBE ROAD SUITE 200 Phone no (571) 227-9500 ARLINGTON, VA 22203 ✓ Yes □ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2018)				Page 2
Pa	Statement of Pro	gram Service Acco	mplishments		
	Check if Schedule O co	ontains a response or n	ote to any line in this Part III		🗹
1	Briefly describe the organizat	ion's mission			
INDU		IAN 280,000 PEOPLE IN		ESENTING THE REAL ESTATE FINA ITY IN THE COUNTRY HEADQUAR	
2	Did the organization undertal		am services during the year v	which were not listed on	☐ Yes ☑ No
_	If "Yes," describe these new s				
3	Did the organization cease co services?		ificant changes in now it cond	ucts, any program	☐ Yes ☑ No
4		(4) organizations are re	equired to report the amount	e largest program services, as mea of grants and allocations to others	
4a	(Code) (E See Additional Data	Expenses \$	including grants of \$) (Revenue \$)
4b	(Code) (E See Additional Data	Expenses \$	including grants of \$) (Revenue \$)
4c	(Code) (E See Additional Data	Expenses \$	including grants of \$) (Revenue \$)
	(Code) (E	Expenses \$	including grants of \$) (Revenue \$)
		NEW MEMBERS AND REFLI	ECTS AN 82 PERCENT RETENTION	L ESTATE FINANCE INDUSTRY WE ENDE RATE FOR EXISTING MEMBERS TOTAL	
4d	Other program services (Des	 cribe in Schedule O)			
	(Expenses \$	ıncludıng gra	ants of \$) (Revenue \$)
4e	Total program service exp	enses ▶			Form 990 (2018)

19

21

Form	990 (2018)			Page 3
Pai	Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	Yes	
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 2	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII "	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 💆	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 2	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section $170(b)(1)(A)(II)$? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII			

18

19

20a

20b

21

22

Yes

No

Nο

No

Nο

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20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

column (A), line 2? If "Yes," complete Schedule I, Parts I and III

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

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ar	Checklist of Required Schedules (continued)			
	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete	23	Yes Yes	No
	Schedule J	24a		No
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		N ₁
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		N
	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		N
	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		N
	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		N
	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note. All Form 990 filers are required to complete Schedule O	38	Yes	
J	Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
•	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 148		Yes	N

b Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable

 ${f c}$ Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming

1b

Yes

6b Yes

Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services 7a 7b If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file

7с d If "Yes," indicate the number of Forms 8282 filed during the year 7d | e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e 7f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as

7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 7h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during 8 9a Did the sponsoring organization make any taxable distributions under section 4966? . . . 9a

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . . 9h Section 501(c)(7) organizations. Enter

a Initiation fees and capital contributions included on Part VIII, line 12 . . . 10a b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders . 11a **b** Gross income from other sources (Do not net amounts due or paid to other sources 11b

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

12b Section 501(c)(29) qualified nonprofit health insurance issuers.

a Is the organization licensed to issue qualified health plans in more than one state?

Note. See the instructions for additional information the organization must report on Schedule O 13a Enter the amount of reserves the organization is required to maintain by the states in

13b which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess 15 parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N No Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

13c

14a

14b

No

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-orm	990 (2018)			Page 6			
Pai	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI	o" respo	onse to i	lines 🗸			
Se	ection A. Governing Body and Management						
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 36		Yes	No			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O						
b	Enter the number of voting members included in line 1a, above, who are independent 1b 36						
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No			
3	3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .						
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No			
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No			
6	Did the organization have members or stockholders?	6	Yes				
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes				
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes				
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following						
а	The governing body?	8a	Yes				
Ь	Each committee with authority to act on behalf of the governing body?	8 b	Yes				
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the						
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No			
Se	organization's mailing address? If "Yes," provide the names and addresses in Schedule O Ection B. Policies (This Section B requests information about policies not required by the Internal Revenu		e.)	No			
Se			e.) Yes	No No			
10a	ection B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code		No			
10a b 11a	Did the organization have local chapters, branches, or affiliates?	e Code		No			
10a b 11a	Did the organization have local chapters, branches, or affiliates?	10a		No No			
10a b 11a b	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13	10a		No No			
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	10a 10b	Yes	No No			
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	10a 10b 11a	Yes	No No			
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in	10a 10b 11a 12a 12b	Yes Yes Yes	No No			
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	10a 10b 11a 12a 12b	Yes Yes Yes Yes	No No			
10a b 11a b 12a b c	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy?	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes	No No			
10a b 11a b 12a b c	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes	No No			
10a b 11a b 12a b c 13 14 15	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule 0 the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes Yes	No No			
10a b 11a b 12a b c 13 14 15	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes Yes	No No			
10a b 11a b 12a b c 13 14 15	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written whistleblower policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes Yes	No No			

Section C. Disclosure 17 List the States with which a copy of this Form 990 is required to be filed▶ Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website Another's website Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year 19 State the name, address, and telephone number of the person who possesses the organization's books and records ►LISA J HAYNES 1919 M STREET NW 5TH FLOOR WASHINGTON, DC 20036 (202) 557-2835

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101111 330 (2	010)										Page /
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	nploy	ees	, Highest Comp	ensated Employ	ees,
	Check if Schedule O contains a	response or no	te to an	y line	≘ ın t	hıs	Part VI	١.			🗆
Section	A. Officers, Directors, Tru	ıstees, Key E	mploy	ees	, an	d F	lighe	st (Compensated En	nployees	
year .	this table for all persons requir of the organization's current of		·						, ,		•
of compensa	tion Enter -0- in columns (D), (if the organization's current key	E), and (F) if no	compe	nsatı	on w	vas į	paid		- ,,		
• List the who received	organization's five current high direportable compensation (Box and any related organizations	est compensate	d emplo	yees	(oth	ner t	than a	n off	icer, director, truste	e or key employee)	1
• List all o	of the organization's former office compensation from the organization						pensat	ed e	employees who rece	ived more than \$10	0,000
	f the organization's former dir e , more than \$10,000 of reportat										e
compensated	in the following order individual demployees, and former such p	ersons									
☐ Check tl	nis box if neither the organization	n nor any relate	ed organ	nizatio	on co	omp	ensate	d ar	ny current officer, di	rector, or trustee	Т
	(A) Name and Title	(B) Average hours per week (list any hours for related	than o	one bo oth a direct	ox, un off tor/t	t cho unles ficer rust	and a	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1099-MI3C)	(W- 2/1099- MISC)	related organizations
See Additiona	al Data Table										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

Page 8

	(A) Name and Title	(B) Average hours per week (list any hours	than c	ne b	ox, ι n of	t ch unle: ficei	eck moss pers r and a ree)	son	Repo comp fro organiz	(D) ortable ensation m the	W-	(E) Reportable compensation from related organizations (w-	Estima amount o compens from	ated f other sation the
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/109	9-MISC	-)	2/1099-MISC)	organizati relati organiza	ed
See	Addıtıonal Data Table						<u> </u>								
													+		
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1b 5	Sub-Total			<u> </u>	<u> </u>		<u> </u>						\top		
	Total from continuation sheets to Pa	•					•			262.066					025.107
2	Total (add lines 1b and 1c) Total number of individuals (including	hut not limited			.d .	have	a) wha	roc		363,066	#10		0		825,107
2	of reportable compensation from the			e iisu	eu a	DOV	e) wiio	1160	eiveu iiio	ie tilali	фτι	50,000			
														Yes	No
3	Did the organization list any former of line 1a? <i>If "Yes," complete Schedule J</i>			ee, k	ey e	mpl	oyee,	or hi	ghest cor	npensa • •	ted •	employee on	3		No
4	For any individual listed on line 1a, is organization and related organization:											the	4		
5	Did any person listed on line 1a receiv	ve or accrue cor	npensat	ion fi	rom	any	unrela	ated	organiza	tion or	ındı	vidual for	-	Yes	
	services rendered to the organization	PIf "Yes," compl	ete Sch	edule	J fo	or su	ıch pei	rson			•		5		No
S	ection B. Independent Contract Complete this table for your five higher		ما الماء	. د اد ما				t			h = -	#100 000 -f		antio-	
	from the organization Report comper												npen		
		(A) and business addre	ess								Descr	(B) aption of services		(C Compen	
	TMOR GROUP LLC									DATA D ADVISO		N MORTGAGE			475,399
BOUL	DX 19436 DER, CO 80308														
	AND & KNIGHT									LEGISLA CONSUL		E & ADVOCACY G			150,000
ORLA	OX 864084 NDO, FL 32886														
BUCKLEY SANDLER LLP 2001 M STREET NW SUITE 500										FIN SER		GOVT ENFORCEME	NT,		121,188
WASI	HINGTON, DC 20036									COVE	F1 4~	TONC 9 DUDITO			120.000
	ERFIELD FETTIG & SEARS LLC NORTH CAPITOL ST NW SUITE 363									GOVT R AFFAIRS		TONS & PUBLIC			120,000
WASI	HINGTON, DC 20001 OY ASSOCIATES LLC									BUCINE	SS 7	ONSULTING			105,664
516 FONTAINE ST										POSTINE	<i>)</i> 5 C	ONSULTING			103,004
	ANDRIA, VA 22302														

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 11

Statement of Revenue Century Continue Train Part VIII			(2018)										Page 9
Total revenue Production Production Production Production Production Production Production Production Province Production Province	Part	VIII						this Dart VIII					
The part of the			Check If Schedul	le O contains :	a respo	onse or note to	- ((A)	Re e fu	(B) lated or xempt unction	Unrelate busines	ss	Revenue excluded from tax under sections
2000 27,945,302 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,303 27,945,30		1a	Federated campaig	ns	1a				16	evenue			312 - 314
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### OF CONTROLLED THE CONTROLLED TO THE CONTROLL	<u> </u>		Total / (ad III) 2 1		•	Rusir	ness Code	12,117					
3	3	2a	CONFERENCES AND PRO	OGRAMS		Dusii		27,9	46,301	27,946	,301		
3	Ven.							22,8	66,320	22,866	,320		+
3	ož 1			RAMS				5,2	43,036	5,243	,036		+
3	Ž.	_						1,6	56,713	732	,741	923,97	72
3	જુ	e	PRODUCT FEES					9	34,000	934	,000		+
3	jran.	-					900099		61,015	1,561	.015		
3	δ	f	All other program se	rvice revenue			60,207,385				<u> </u>		
### A from the from investment of tax-exempt bond proceeds						<u> </u>							
S Royaltes						interest, and ot		2,612,35	1				2,612,351
The image		4]	ncome from investm	ent of tax-exe	mpt b	ond proceeds	•						
Box Content		5 F	Royalties					526,194	4				526,194
D Less rental expenses C Contribution Con		6a	Gross rents	(ı) Rea	l	(II) Persona							
C Rental income or (loss)													
Closs		b	Less rental expenses										
Ta Gross amount Trom sales of than inventory 13,863,022 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084,536 14,084		C											
To force amount from seles of assets other than inventory Description 13,863,022 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,535 14,084,5		d	Net rental income o	r (loss)			>						
### From sales of assets other than inventory b Lass costs of enter basis and sales expenses 14,084,536 -221,514 -221,514 -221,514 d Net gain or (loss) -221,514 -221,514 -221,514 -221,514 Sa Gross income from fundraising events (not including \$			_	(ı) Securit	ies	(II) Other							
## The page of the		from sales of 13,8 assets other			63,022								
other basis and sales expenses C Gam or (loss)													
Sales expenses C Gain or (loss) -221,514 C Gain or (loss) Gain or (los		b		14.0	194 536								
Description			sales expenses										
8a Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18			, ,		,			-221.514	4				-221.514
(not including \$ of contributions reported on line Ic) See Part IV, line 18							<u> </u>						
a b Less direct expenses b c Net income or (loss) from gaming activities 10aGross sales of inventory, less returns and allowances a b Less cost of goods sold b c Net income or (loss) from sales of inventory L Miscellaneous Revenue Business Code 11aGAIN ON CONTINGENCY - MERS 900099 20,784,412 20,784,412 b OTHER REVENUE 900099 25,408 25,408 c d All other revenue e Total. Add lines 11a-11d L 20,809,820 12 Total revenue. See Instructions	ne		· —		of								
a b Less direct expenses b c Net income or (loss) from gaming activities 10aGross sales of inventory, less returns and allowances a b Less cost of goods sold b c Net income or (loss) from sales of inventory L Miscellaneous Revenue Business Code 11aGAIN ON CONTINGENCY - MERS 900099 20,784,412 20,784,412 b OTHER REVENUE 900099 25,408 25,408 c d All other revenue e Total. Add lines 11a-11d L 20,809,820 12 Total revenue. See Instructions	₹				а								
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c Net income or (loss) from gaming activities . 10aGross sales of inventory, less returns and allowances b Less cost of goods sold b C Net income or (loss) from sales of inventory . Miscellaneous Revenue													
10aGross sales of inventory, less returns and allowances			•			les							
b Less cost of goods sold .			Gross sales of invent	tory, less									
c Net income or (loss) from sales of inventory . ► Miscellaneous Revenue Business Code 11aGAIN ON CONTINGENCY - MERS 900099 20,784,412 b OTHER REVENUE 900099 25,408 25,408 c d All other revenue E Total. Add lines 11a-11d			returns and allowand	ces	а	}							
Miscellaneous Revenue Business Code 11aGAIN ON CONTINGENCY - MERS 900099 b OTHER REVENUE 900099 25,408 c d All other revenue 20,809,820 12 Total revenue. See Instructions		ь	Less cost of goods s	sold	b								
11aGAIN ON CONTINGENCY - MERS 900099 20,784,412 20,784,412 b OTHER REVENUE 900099 25,408 25,408 c d All other revenue		С	Net income or (loss)	from sales of	ınvent	tory 1	<u> </u>						
b OTHER REVENUE 900099 25,408 25,408 c								20 704 411					20 704 412
d All other revenue ■ e Total. Add lines 11a-11d		11	again on continge	ENCY - MERS		90	10099	20,784,412	4				20,784,412
d All other revenue ■ e Total. Add lines 11a-11d		b	OTHER REVENUE			90	00099	25,408	В	25,408		\longrightarrow	
d All other revenue		_	O I I EN NEVENUE										
e Total. Add lines 11a–11d ▶ 20,809,820 12 Total revenue. See Instructions ▶ 83,946,353 59,308,821 923,972 23,701,443		c										-+	
e Total. Add lines 11a–11d ▶ 20,809,820 12 Total revenue. See Instructions ▶ 83,946,353 59,308,821 923,972 23,701,443													
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83,946,353 59,308,821 923,972 23,701,443						1	-	20,809,820	0				
		12	ı otaı revenue. See	Instructions	• •		>	83,946,353	3	59,308,821		923,972	

Form 990 (2018)				Page 10
Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all col	lumns All other orga	nızatıons must com	plete column (A)	
Check if Schedule O contains a response or note to any	line in this Part IX .			🗆
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.	2,488,097			
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	7,223,107			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	17,840,339			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	1,833,898			
9 Other employee benefits	1,860,467			
10 Payroll taxes	1,349,186			
11 Fees for services (non-employees)				
a Management				
b Legal	78,940			
c Accounting	72,982			
d Lobbying	630,015			
e Professional fundraising services See Part IV, line 17				
f Investment management fees	291,996			
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	2,068,632			
12 Advertising and promotion	219,652			
13 Office expenses	1,417,317			
14 Information technology	1,465,930			
15 Royalties	107,427			
16 Occupancy	1,524,026			
17 Travel	1,513,433			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials	, ,			
19 Conferences, conventions, and meetings	5,927,341			
20 Interest	, .			
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	494,317			
23 Insurance	327,106			
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)	32,7233			
a EQUIPMENT AND ROOM RENT	2,558,836			
b PRINTING AND PRODUCTION	1,238,540			
c STAFF PROCUREMENT AND T	871,663			
d CREDIT CARD FEES	800,972			
e All other expenses	730,486			
25 Total functional expenses. Add lines 1 through 24e	54,934,705			
Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

	Check if Schedule O contains a response or not	e to ar	ny line in this Part IX			🗆
				(A) Beginning of year		(B) End of year
- 1	Cash-non-interest-bearing			34,659,900	1	42,740,408
2	Savings and temporary cash investments .		[2	
3	Pledges and grants receivable, net		. [3	
4	Accounts receivable, net		[509,299	4	276,316
	trustees, key employees, and highest compensa Part II of Schedule L	ated en	nployees Complete		5	
	section 4958(f)(1)), persons described in sectio contributing employers and sponsoring organiza- voluntary employees' beneficiary organizations Part II of Schedule L	(c)(3)(B), and of section 501(c)(9) structions) Complete		6		
ssets	Inventories for sale or use		8			
A	Prepaid expenses and deferred charges			3,415,099	9	2,857,662
10	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	7,768,897			
	b Less accumulated depreciation	10b	4,225,788	2,873,099	10 c	3,543,109
11	Investments—publicly traded securities .			58,970,209	11	76,509,207
12	Investments—other securities See Part IV, line	11 .	[12	
13	Investments—program-related See Part IV, line	11 .			13	
14	Intangible assets		[14	
15	Other assets See Part IV, line 11		[1,360,925	15	1,137,944
16	Total assets.Add lines 1 through 15 (must equ	101,788,531	16	127,064,646		
17	Accounts payable and accrued expenses			4,962,728	17	5,030,213
18	Grants payable		Γ		18	
19	Deferred revenue		Γ	25,665,563	19	24,918,498
20	Tax-exempt bond liabilities			20		

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22 23

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31 32

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34

4.545.342

34.494.053

92,501,770

92,570,593

127,064,646

Form **990** (2018)

68,823

3,410,685

34.038.976

67.656.215

67,749,555

101,788,531

93,340

21

23

24

26

27

Liabilities 22 Escrow or custodial account liability Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties

persons Complete Part II of Schedule L .

Complete Part X of Schedule D

Unrestricted net assets

and other liabilities not included on lines 17 - 24)

complete lines 27 through 29, and lines 33 and 34.

Total liabilities. Add lines 17 through 25 .

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

Form 990 (2018)

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a

3b

No

Form 990 (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

Additional Data

Software ID:

Software Version:

EIN: 36-1505650

Name: MORTGAGE BANKERS ASSOCIATION

Form 990 (2018)

Form 990, Part III, Line 4a:

MEETINGS & CONFERENCESMBA'S FISCAL YEAR 2019 (FY2019), ENDING SEPTEMBER 30, 2019, SAW MORE THAN 16,874 INDIVIDUAL ATTENDEES AT 19 CONFERENCES AND MEETINGS THAT PROVIDED ATTENDEES WITH TIMELY INFORMATION ABOUT THE ECONOMY, BUSINESS TRENDS, TECHNOLOGICAL INNOVATION AND LEGISLATIVE AND REGULATORY CHANGES AND PROSPECTS MBA CONDUCTED A SUCCESSFUL ANNUAL CONVENTION IN OCTOBER 2018 IN WASHINGTON DC WITH 4252 ATTENDEES THE CREF/MULTIFAMILY HOUSING CONVENTION & EXPO WAS HELD IN FEBRUARY 2019 IN SAN DIEGO WITH 3273 ATTENDEES SPONSORSHIP AND BOOTH SALES REMAINED STRONG AT THE MBA MEETINGS WITH 462 COMPANIES EXHIBITING THEIR PRODUCTS AND SERVICES IN ADDITION TO THE LARGE ANNUAL CONVENTION EXPECTED FROM A MAJOR ASSOCIATION, MBA HOSTS 4 ADDITIONAL LARGE CONFERENCES AND EXPOS EACH YEAR AS WELL AS 15 MORE FINELY FOCUSED SPECIAL INTEREST CONFERENCES THE FIVE LARGE GATHERINGS ARE THE ANNUAL CONVENTION & EXPO, COMMERCIAL REAL ESTATE FINANCE/MULTIFAMILY HOUSING CONVENTION & EXPO, NATIONAL MORTGAGE SERVICING CONFERENCE & EXPO, TECHNOLOGY SOLUTIONS CONFERENCE & EXPO AND NATIONAL SECONDARY MARKET CONFERENCE & EXPO SPECIALIZED PROGRAMS HELP PARTICIPANTS GAIN KNOWLEDGE AND INFORMATION IN SUCH AREAS AS LEGAL ISSUES AND REGULATORY COMPLIANCE, COMMERCIAL SERVICING, RISK MANAGEMENT, AND ACCOUNTING AND FINANCIAL MANAGEMENT EACH OF THESE PROGRAMS HAD STRONG ATTENDANCE

AND IS AN IMPORTANT PART OF THE MEMBERSHIP VALUE PROPOSITION FOR MEMBER COMPANIES SEVERAL PROGRAMS QUALIFY IN WHOLE OR IN PART FOR

CONTINUING LEGAL EDUCATION CREDIT (CLE), CPE AND OTHER CONTINUING EDUCATION CREDITS

Form 990, Part III, Line 4b: ADVOCACY FOR MEMBERS AND THE INDUSTRYMBA CONTINUES TO BE THE LEADING ADVOCATE FOR THE ENTIRE REAL ESTATE FINANCE INDUSTRY BOTH IN

PROFESSIONALS' GROUPS, AND AFFORDABLE HOMEOWNERSHIP COALITIONS

PROPOSALS FOR BOTH ADMINISTRATIVE AND LEGISLATIVE GSE REFORM, PATHWAYS TO AFFORDABLE HOMEOWNERSHIP, AND OTHER REGULATORY AND SUPERVISORY ISSUES OUR LEGISLATIVE ACCOMPLISHMENTS INCLUDED PROVIDING TESTIMONY ON CAPITOL HILL BEFORE THE HOUSE FINANCIAL SERVICES AND SENATE BANKING COMMITTEES, SUPPORT FOR THE ENACTMENT OF SEVERAL INDUSTRY PRIORITIES (BOTH RESIDENTIAL AND COMMERCIAL/MULTIFAMILY), INCLUDING FUNDING FOR

WASHINGTON, DC AND IN STATE CAPITALS IN 2019, THE ASSOCIATION PROVIDED THOUGHT LEADERSHIP ON A VARIETY OF PUBLIC POLICY ISSUES, INCLUDING

CRITICAL HUD INFORMATION TECHNOLOGY INFRASTRUCTURE, VA HOME LOAN PROGRAM TECHNICAL CORRECTIONS, AND TERRORISM RISK INSURANCE PROGRAM

REAUTHORIZATION, AS WELL AS EDUCATION AND ADVOCACY ON A WIDE VARIETY OF OTHER REAL ESTATE FINANCE ISSUES. WITH REGARD TO REGULATORY ACHIEVEMENTS. MBA SUBMITTED COMMENT LETTERS AND PROVIDED GUIDANCE AND SUBSTANTIVE RECOMMENDATIONS THROUGHOUT THE YEAR TO REGULATORS. INCLUDING HUD, VA, USDA, TREASURY, CFPB, FHFA, NAIC AND THE FEDERAL BANKING AGENCIES THESE RECOMMENDATIONS COVERED A WIDE-RANGING SET OF

MORTGAGE FINANCE ISSUES, INCLUDING ORIGINATION AND SERVICING GUIDELINES, SECONDARY MARKET STRUCTURE, TAX AND ACCOUNTING REQUIREMENTS. CAPITAL REQUIREMENTS, CONSUMER PROTECTION REGULATIONS, AND DATA SECURITY/PRIVACY. THE ASSOCIATION ALSO FILED AMICUS BRIEFS IN NUMEROUS CASES SUPPORTING THE INDUSTRY IN DISPUTES OVER IMPORTANT LEGAL ISSUES IN THE COMMERCIAL/MULTIFAMILY REAL ESTATE FINANCE SECTOR, MBA'S PUBLIC POLICY

ACTIVITIES IN 2019 SUPPORTED OUR MEMBERS' INTERESTS BY FURTHERING THE OBJECTIVE OF FACILITATING LIQUIDITY AND CAPITAL AVAILABILITY FOR THE COMMERCIAL REAL ESTATE FINANCE MARKET. MBA SHARED INFORMATION AND RECOMMENDATIONS WITH THE PUBLIC AND POLICY MAKERS ON A VARIETY OF POLICY

ISSUES AFFECTING THE COMMERCIAL/MULTIFAMILY FINANCE INDUSTRY, INCLUDING TAX REFORM IMPLEMENTATION, BANK CAPITAL STANDARDS, LIFE COMPANY RISK-

REFORM ON MULTIFAMILY FINANCE. FHA ISSUES IMPACTING MULTIFAMILY AND RESIDENTIAL HEALTHCARE FINANCE, FLOOD AND TERRORISM RISK INSURANCE, AND

BASED CAPITAL STANDARDS, HOME MORTGAGE DISCLOSURE ACT REPORTING REQUIREMENTS FOR MULTIFAMILY MORTGAGES, THE IMPLICATIONS OF HOUSING FINANCE

APPRAISAL MATTERS AT THE STATE LEVEL. WE WORKED WITH NUMEROUS STATE MORTGAGE BANKING ASSOCIATIONS AND OTHER PARTNERS ON A WIDE VARIETY OF

HOUSING, LICENSING, AND REAL ESTATE FINANCE ISSUES BY PROVIDING DATA AND POLICY ANALYSIS TO SUPPORT THEIR EFFORTS AS THE VOICE OF THE REAL ESTATE

INDUSTRY IN WASHINGTON, D.C. AND THROUGHOUT THE NATION, MBA IS ALSO PROUD TO HOST AND SUPPORT DIVERSITY AND INCLUSION INITIATIVES, YOUNG

EDUCATIONMBA EDUCATION PROVIDED TRAINING TO OVER 12,000 REAL ESTATE FINANCE PROFESSIONALS DURING THE FISCAL YEAR ENDING SEPTEMBER 30, 2019 THE TRAINING TO THESE INDIVIDUALS WAS DELIVERED THROUGH A MIX OF OVER 400 OFFERINGS STUDENTS ACCESSED TRAINING THROUGH A MIX OF CLASSROOM COURSES AND WORKSHOPS, WEBINARS AND WEBINARS AND WEBINARS RECORDINGS, RESOURCE GUIDES, CERTIFICATION AND DESIGNATION PROGRAMS, INSTRUCTOR-GUIDED ONLINE COURSES, AND WEB-BASED SELF-STUDY COURSES THE COURSES COVER BOTH THE SINGLE FAMILY/RESIDENTIAL AND COMMERCIAL/MULTIFAMILY INDUSTRIES, WITH CONTENT RANGING FROM INTRODUCTORY TO ADVANCED CONCEPTS IN REAL ESTATE FINANCE, LEADERSHIP AND MANAGEMENT, AND TECHNOLOGY AND COMPLIANCE

THE FLAGSHIP OFFERING IS MBA'S SCHOOL OF MORTGAGE BANKING (SOMB), WHICH IN FISCAL YEAR 2019 SAW THE ADDITION OF THE NEW SCHOOL OF MULTIFAMILY MORTGAGE BANKING THE NEW CLASSROOM OFFERING IS THREE DAYS IN LENGTH AND CONTINUES THE DEPARTMENT'S GROWTH IN COMMERCIAL/MULTIFAMILY OFFERINGS OVER 1,300 INDIVIDUALS WERE TRAINED THROUGH 43 SOMB OFFERINGS DURING THE FISCAL YEAR THE FLAGSHIP CERTIFICATION AND DESIGNATION PROGRAM FOR THE INDUSTRY IS THE CERTIFIED MORTGAGE BANKER (CMB) FORTY-FOUR INDUSTRY PROFESSIONALS ACHIEVED THEIR CMB DURING THE FISCAL YEAR

Form 990, Part III, Line 4c:

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless hours per compensation compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

BYRON L BOSTON

TODD CHAMBERLAIN

.......

BOARD MEMBER

BOARD MEMBER

GARY D CLARK

BOARD MEMBER

BOARD MEMBER

BOARD MEMBER

JONATHAN M CORR

WILLIAM M COSGROVE

								/14/ 2/4000	(14) 2/4/000	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
CHRISTOPHER M GEORGE CHAIRMAN	4 00	×		х				0	0	0
BRIAN F STOFFERS CHAIRMAN-ELECT	7 00	×		x				2,387	0	0
SUSAN T STEWART VICE-CHAIRMAN	4 00	×		x				0	0	0
J DAVID MOTLEY	1 00									

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0

SUSAN T STEWART	4 00					
VICE-CHAIRMAN	0 00	Х	Х		0	
J DAVID MOTLEY	1 00					
	•••••	×	Х		2,811	
IMMEDIATE PAST CHAIRMAN	0 00					
D STEVE BOLAND	0 50					
BOARD MEMBER	0 00	×			0	

0 50

0 00

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0 00

0 00

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(A) (D) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	any hours	and	a dır	ecto	or/tr	ustee))	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
PHILIP DEFRONZO	0 50	v								
BOARD MEMBER	0 00	×						0	0	0
THOMAS S DENNARD	0 50									
BOARD MEMBER	0 00	X						0	U	0
MICHAEL J DEVITO	0 50	X						0	0	0
BOARD MEMBER	0 00									
WILLIAM C EMERSON	0 50	V							0	
BOARD MEMBER	0 00	×							U	0
KRISTY FERCHO BOARD MEMBER	0 50	х						0	0	0
	0 00				—	\vdash				

0 50

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> 0 00 0 50

0 00

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WILLIAM C EMERSON
BOARD MEMBER
KRISTY FERCHO
BOARD MEMBER
MATTHEW E GALLIGAN

BOARD MEMBER

MARK A JONES

BOARD MEMBER

BOARD MEMBER

ANGELA MAGO

BOARD MEMBER

MICHAEL HEAGERTY

........ BOARD MEMBER

CHRISTOPHER LABIANCA

and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation and a director/trustee)

organization

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organizations

from the

0

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any hours

0 50

0 00 0 50

0 00 0 50

0 00

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	formal-bad	1-4-1					,	Organization	(W 2/1000	mom the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
MICHAEL C MAY BOARD MEMBER	0 50	×						0	0	0
FRANK D MARTELL BOARD MEMBER	0 50	×						0	0	0
STANLEY C MIDDLEMAN BOARD MEMBER	0 50 0 00	×						0	0	0
PETER R NORDEN BOARD MEMBER	0 50	×						0	0	0
EDUARDO PEREZ BOARD MEMBER	0 50	×						0	0	0

JULIE PIEPHO

BOARD MEMBER

....... BOARD MEMBER

T ANTHONY PREMER

BOARD MEMBER

ANDREW RIPPERT

BOARD MEMBER

DEBRA W STILL

BOARD MEMBER

JAY PLUM

and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation

any hours

35 00

0 00 34 70

0 30 32 70

2 30

32 70

2 30

......

......

and Independent Contractors

DAVID H STEVENS

FORMER PRESIDENT & CEO

PRESIDENT & CEO (BEG 08/20/18)

SVP, CFO AND CHIEF DIVERSITY & INCLUSION

ROBERT D BROEKSMIT

HELEN R KANOVSKY

LISA J HAYNES

OFFICER

SVP & GENERAL COUNSEL

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and a director/trustee)

organization

1,864,475

434,267

389,442

310,937

0

0

0

17,871

13,337

12,750

16,381

organizations

from the

	for related organizations below dotted line)	individual trustee or director	Institutional Trustee		Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
RICHARD G THORNBERRY	0 50	х						0	0	0
BOARD MEMBER	0 00	l '''							0	U
JEFFREY C TAYLOR	0 50									
BOARD MEMBER	0 00	×						0	0	0
WILLIAM M WALKER	0 50									
BOARD MEMBER	0 00	×						0	0	0
MICHAEL WEINBACH	0 50									
BOARD MEMBER	0 00	×						0	0	0
FOWLER C WILLIAMS	0 50									
BOARD MEMBER	0 00	×						0	0	0
THOMAS L WIND	0 50									
BOARD MEMBER	0 00	×						0	0	0

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(A) (C) (D) (E) (B) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	any hours				ustee)		organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
MARCIA M DAVIES CHIEF OPERATING OFFICER	34 70 0 30			×			1,119,204	0	319,745
WILLIAM P KILLMER SVP, LEGISLATIVE & POLITICAL AFFAIRS	35 00 0 00			×			569,350	0	47,542
GORDON R MILLS SVP, RESIDENTIAL POLICY & MEMBER SERVICES	35 00 0 00			×			575,408	0	44,081
STEPHEN O'CONNOR SVP, PUBLIC POLICY & INDUSTRY RELATIONS	35 00 0 00			×			413,590	0	47,042
THOMAS K KIM SVP, CREF POLICY	34 70 0 30			×			392,487	0	49,542
MICHAEL C FRATANTONI CHIEF ECONOMIST & SVP OF RESEARCH & INDUSTRY TECHN	32 00 3 00			×			386,873	0	39,167
PETER GRACE CIO AND SVP, STRATEGY AND MEMBER SERVICES	35 00 0 00			×			393,581	0	43,012

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318,213

307,292

304,312

49,692

37,264

42,712

0

35 00

0 00 35 00

0 00 35 00

0 00

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FIGUREE C FRATANTONI	ı
CHIEF ECONOMIST & SVP OF RESEARCH & INDUSTRY TECHN	
PETER GRACE	
CIO AND SVP, STRATEGY AND MEMBER SERVICES	

ELAINE HOWARD HARRINGTON

VP, COMMERCIAL REAL ESTATE RESEARCH

VP, CONFERENCES

JAMES WOODWELL

VP, PUBLIC AFFAIRS

JOHN MECHEM

and Independent Contractors

and Independent Contractors (A) Name and Title

hours per week (list any hours for related organizations below dotted line)
35 00
 0 00
35 00

0 00

(B)

Average

Institutiona

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

(C)

Position (do not check more than one box, unless person is both an officer and a director/trustee) employee

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Reportable compensation from the organization (W-2/1099-MISC) 294,234 284,203

(D)

from related organizations (W- 2/1099-MISC)

(E)

Reportable

compensation

(F)

Estimated

amount of other

compensation

from the

organization and

related organizations

8,663

36,306

VP, MEMBERSHIP ENGAGEMENT

VP, COMMERCIAL/MULTI FAMILY

KATHRYN MARQUART

TRICIA MIGLIAZZO

SCHEDULE C

• Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

DLN: 93493220004050

Open to Public

Department of the Treasury Internal Revenue Service

(Form 990 or 990-

EZ)

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B

Inspection

	Section 527 organizations Comple e organization answered "Yes" o	te Part I-A only n Form 990, Part IV, Line 4, or Forn	n 990-EZ, Part VI, lin	e 47 (Lobbying Activitie	es), then				
• 3	Section 501(c)(3) organizations tha	it have filed Form 5768 (election unde	r section 501(h)) Co	mplete Part II-A Do not o	complete Part II-B				
		it have NOT filed Form 5768 (election in Form 990, Part IV, Line 5 (Proxy 1							
	xy Tax) (see separate instruction		iak) (see separate ii	istructions, or rollings	o-LZ, Fait V, iiile 550				
• :	Section 501(c)(4), (5), or (6) organi			T					
	me of the organization RTGAGE BANKERS ASSOCIATION			Employer ide	ntification number				
				36-1505650					
Par	t I-A Complete if the orga	nization is exempt under sect	tion 501(c) or is	a section 527 organ	ization.				
1	Provide a description of the organ "political campaign activities")	nization's direct and indirect political o	campaign activities in	Part IV (see instructions	for definition of				
2	Political campaign activity expend	ctivity expenditures (see instructions) > \$							
3	Volunteer hours for political camp	•							
Par	t I-B Complete if the orga	nization is exempt under sect	tion 501(c)(3).						
1	Enter the amount of any excise to	ax incurred by the organization under	section 4955	>	\$				
2	•	ax incurred by organization managers		•	\$				
3	If the organization incurred a sec	tion 4955 tax, did it file Form 4720 fo	or this year?		🗌 Yes 🔲 No				
4 a	Was a correction made?				🗌 Yes 🔲 No				
b	If "Yes," describe in Part IV								
Par	t I-C Complete if the orga	nization is exempt under sec	tion 501(c), exce	pt section 501(c)(3).				
1	Enter the amount directly expend	ded by the filing organization for secti	on 527 exempt funct	ion activities	\$				
2	Enter the amount of the filing org function activities	ganization's funds contributed to othe	r organizations for se	ction 527 exempt	\$				
3	Total exempt function expenditur	res Add lines 1 and 2 Enter here and	on Form 1120-POL,	line 17b ▶	\$				
4	Did the filing organization file Fo	rm 1120-POL for this year?			Yes No				
5	organization made payments. For of political contributions received	employer identification number (EIN) r each organization listed, enter the a that were promptly and directly deliv- iee (PAC) If additional space is neede	mount paid from the ered to a separate pe	filing organization's fund olitical organization, such	s Also enter the amount				
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-				
(1) MOR	TGAGE BANKERS ASSOCIATION PAC	1919 M STREET NW 5TH FLR WASHINGTON, DC 20036	52-6144335		1,146,550				
2									
3									
4									
5									
6									
For P	Paperwork Reduction Act Notice, see	the instructions for Form 990 or 990-E	Z. Cat	No 50084S Schedule C	(Form 990 or 990-EZ) 2018				

ь	Total lobbying expenditures to influence a legislative		
c	Total lobbying expenditures (add lines 1a and 1b)		
d	Other exempt purpose expenditures		
е	Total exempt purpose expenditures (add lines 1c and	i 1d)	
f	Lobbying nontaxable amount Enter the amount fron columns		
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	
	Not over \$500,000	20% of the amount on line 1e	
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	
	Over \$17,000,000	\$1,000,000	
			 •
g	Grassroots nontaxable amount (enter 25% of line 1f)	
h	Subtract line 1g from line 1a If zero or less, enter -(

i Subtract line 1f from line 1c If zero or less, enter -0j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting ☐ Yes ☐ No section 4911 tax for this year? 4-Year Averaging Period Under section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year (a) 2015 **(b)** 2016 (c) 2017 (d) 2018 (e) Total beginning in) 2a

Lobbying nontaxable amount Lobbying ceiling amount (150% of line 2a, column(e))

Total lobbying expenditures Grassroots nontaxable amount

Grassroots ceiling amount (150% of line 2d, column (e))

Grassroots lobbying expenditures

activity

Volunteers?

Media advertisements?

Mailings to members, legislators, or the public?
Publications, or published or broadcast statements?
Grants to other organizations for lobbying purposes?

answered "Yes."

Dues, assessments and similar amounts from members

Supplemental Information

expenses for which the section 527(f) tax was paid).

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

1

1

2

b

c Total

3

5

Part IV

PART I-A LINE 1

Current year

Carryover from last year

expenditure next year?

Return Reference

(b)

Amount

(a)

No

Yes

1

2a

2b

2c

3

4

5

Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section Part III-A 501(c)(6). Yes No Were substantially all (90% or more) dues received nondeductible by members? 1 Nο 1 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 2 Nο 3 Did the organization agree to carry over lobbying and political expenditures from the prior year? Yes Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B

and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

MBA'S POLITICAL ACTIVITY FOR THE YEAR ENDED 9/30/19 CONSISTED OF ACTIVITIES CONDUCTED

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

Direct contact with legislators, their staffs, government officials, or a legislative body?

During the year, did the filing organization attempt to influence foreign, national, state or local legislation,

including any attempt to influence public opinion on a legislative matter or referendum, through the use of

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

22,866,320

3,150,281

1,378,868

4,529,149

4.115.938

413,211

SCHEDULE D Supplemental Final

(i) Revenue included on Form 990, Part VIII, line 1

Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

Assets included in Form 990, Part X

Supplemental Financial Statements

Complete if the organization answered "Yes," on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.
► Go to www.irs.qov/Form990 for the latest information.

Quen to P

DLN: 93493220004050 OMB No 1545-0047

> Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

Name of the organization **Employer identification number** MORTGAGE BANKERS ASSOCIATION 36-1505650 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🕨 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) 8 and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 52283D Schedule D (Form 990) 2018

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

Par	t IIII	Organizations Ma	intaining Col	lections o	f Art, F	listori	cal Tı	reası	ures, or	Other	Similar	Assets (contin	ued)	
3		the organization's acqu (check all that apply)	uisition, accession	n, and other	records,	check	any of	the fo	ollowing t	hat are a	sıgnıfıcan	t use of it	s colle	ction	
a		Public exhibition				d		Loan	or excha	ange prog	grams				
b		Scholarly research				е		Othe	r						
С		Preservation for future	generations												
4	Provid Part X	de a description of the c (III	organization's col	lections and	explain	how the	ey furth	ner th	e organız	ation's e	xempt pur	pose in			
5		g the year, did the orga s to be sold to raise fun									nılar	□ Y	es	□ N	0
Pai	rt IV	Escrow and Custo Complete if the org X, line 21.			" on For	m 990	, Part	IV, lı	ine 9, oi	r reporte	ed an am	ount on	Form	990,	Part
1a		organization an agent, led on Form 990, Part X		an or other i	ntermed	ıary for	contril	bution	s or othe	er assets	not	□ Y	es	□ N	0
b	If "Ye	s," explain the arrange	ment ın Part XIII	and comple	te the fo	llowing	table					Amount			_
С		ning balance		,		_			l	1c					_
d	Addıtı	ons during the year								1d					_
е	Distri	butions during the year								1e					_
f	Endın	g balance								1f					_
2a	Did th	ne organization include :	an amount on Fo	rm 990, Par	t X, lıne	21, for	escrow	or cu	Istodial a	ccount lia	ability?	. 🗆 Y	es	N	– o
b		s," explain the arranger													
Pa	rt V	Endowment Fund													
			·	(a)Current	t year	(b) P	rıor yea	r	(c)Two ye	ears back	(d)Three	years back	(e) Fo	ur year	s back
1 a	Beginn	ing of year balance .													
b	Contrib	outions													
С	Net inv	estment earnings, gain	s, and losses												
d	Grants	or scholarships													
е		expenditures for facilitie ograms	es												
f	Admını	strative expenses .													
g	End of	year balance													
2	Provid	de the estimated percer	ntage of the curre	ent year end	balance	(line 1	g, colu	mn (a)) held a	s					
а	Board	l designated or quasi-er	ndowment 🟲												
b	Perma	anent endowment 🟲													
С	Temp	orarily restricted endow	vment 🟲												
	The p	ercentages on lines 2a,	2b, and 2c shou	ld equal 100)%										
3a		nere endowment funds i	not in the posses	sion of the c	organizat	on that	t are h	eld an	ıd admını	stered fo	r the		Г	V 1	
	_	iization by nrelated organizations										3	a(i)	Yes	No
	. ,	elated organizations .						٠. ٠					a(ii)		-
b		s" on 3a(II), are the rela		is listed as r	equired o	on Sche	dule R	· .	· · ·				3b		
4	Descr	ibe in Part XIII the inte	nded uses of the	organization	n's endov	wment f	unds								-
Pai	rt VI	Land, Buildings, a													
		Complete If the org													
	Descri	ption of property	(a) Cost or oth (investme		(b) Cost	or otner	Dasis (otner)	(c) Acc	umulated o	depreciation		(a) Bo	ok valu	
1a	Land														
b	Buildin	gs													
c	Leaseh	old improvements					2,79	96,917			1,353,07	4		1	,443,843
d	Equipm	nent					2,84	14,351			2,545,27	8			299,073
								27,629			327,43	6		1	,800,193
Tota	II. Add	lines 1a through 1e <i>(Co</i>	lumn (d) must e	qual Form 95	90, Part	X, colur	nn (B)	, line	10(c))		>	1	_	3	,543,109

Part VII Investments—Other Securities. Complete if the organiz	ation answe	Page ered "Yes" on Form 990, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category	(b)	(c) Method of valuation
(including name of security)	Book value	Cost or end-of-year market value
(1) Financial derivatives		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
	•	
Part VIII Investments—Program Related. Complete if the organization answered 'Yes' on Form 990,		
(a) Description of investment (b)	Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) Part IX Other Assets. Complete if the organization answered 'Yes' on Fo	orm 990 Part	TIV line 11d. See Form 990. Part V. line 15
(a) Description	71111 330, 1 die	(b) Book value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. Complete if the organization answered '	Yes' on For	
See Form 990, Part X, line 25. 1. (a) Description of liability	(b) Boo	ok value
(1) Federal income taxes		
DEFERRED RENT AND LEASE INCENTIVE DUE TO AFFILIATES		3,035,818 1,509,524
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25) ▶		4,545,342
2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnotographical liability for uncertain tax positions under FIN 48 (ASC 740). Check		_

Part XI

2

c

Part XII

5

1

2

c

d

3

4

b

5

Part XIII

See Additional Data Table

Schedule D (Form 990) 2018

Page 4

251,397

291,996

83,946,353

59,084,716

4,442,007

54,642,709

291,996

54.934.705

Schedule D (Form 990) 2018

83,654,357

2b b 2c c d 2d е

251.397

4,442,007

291.996

2e

3

4c

5

2e

3

4c

5

2a

Explanation

3 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b . b

Add lines **4a** and **4b**

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments

Total expenses and losses per audited financial statements

Amounts included on line 1 but not on Form 990, Part IX, line 25

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

4a 291,996 4b Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Donated services and use of facilities	2a
Prior year adjustments	2b
Other losses	2c
Other (Describe in Part XIII)	2d
Add lines 2a through 2d	•
Subtract line 2e from line 1	
Amounts included on Form 990, Part IX, line 25, but not on line 1:	
Investment expenses not included on Form 990, Part VIII, line 7b	4a
Other (Describe in Part XIII)	4b

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Supplemental Information

Add lines **4a** and **4b**

Return Reference

Schedule D (Forn	n 990) 2018	Page 5
Part XIII	Supplemental Info	ormation (continued)
Retur	n Reference	Explanation

Schedule D (Form 990) 2018

Additional Data

Software ID:

Software Version: **EIN:** 36-1505650

Name: MORTGAGE BANKERS ASSOCIATION

Supplemental Information

Return Reference Explanation

PART XII, LINE 2D - OTHER PENSION-RELATED CHANGES OTHER THAN NET PERIODIC PENSION COST 4,442,007 **ADJUSTMENTS**

DLN: 93493220004050 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public ▶ Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasury Internal Revenue Service Name of the organization Employer identification number MORTGAGE BANKERS ASSOCIATION 36-1505650 **General Information on Grants and Assistance** Part I Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization (book, FMV, appraisal, noncash assistance or assistance grant cash or government assistance other) (1) See Additional Data (4)(5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2018

Schedule I (Form 990) 2018

Explanation

Return Reference

Additional Data

A WIDER CIRCLE

802

4808 MOORLAND LANE SUITE

BETHESDA, MD 20814

JDRF CAPITAL CHAPTER

200 VESEY STREET FL 28 NEW YORK, NY 10281

Software ID: Software Version: EIN: 36-1505650 Name: MORTGAGE BANKERS ASSOCIATION Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-

52-2345144

23-1907729

organization or government (b) EIN (c) Recisection (d) Amount of Cash (book, FMV, apprair or government (e) Amount of Cash (book, FMV, apprair other)

501C3

501C3

10,000

5,000

d Domestic Governments.	
ount of non- cash	(f) Method of valuation (book, FMV, appraisa

(h) Purpose of grant or assistance

SPONSORSHIP

CONTRIBUTION

(q) Description of

non-cash assistance

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance 13-1623888 501C3 5.000 SPONSORSHIP AMERICAN DIABETES ASSOCIATION-CONVIO 2451 CRYSTAL DRIVE SUITE 900

900
ARLINGTON, VA 22202

USO OF PENNSYLVANIA AND SOUTHERN NEW JERSEY INC 2700 SOUTHAMPTON ROAD RM 228 PA NATIONAL GUARD ARMORY

NATIONAL GUARD ARMORY

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

PHILADELPHIA, PA 19154

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applicable grant cash non-cash assistance or assistance other) or government assistance NF FORWARD 82-1672519 501C3 7.500 SPONSORSHIP 1074 WOODWARD AVENUE

DETROIT, MI 48226 JOHN HOPKINS 52-0595110 501C3 7.500 DONATION 3910 KESWICK ROAD SUITE N2100

BALTIMORE, MD 21211

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 23-7423496 501C3 7.500 SPONSORSHIP WOMEN'S CENTER 133 PARK STREET NE VIENNA, VA 22180 13-2298956 501C3 7.500 DONATION

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

VIENNA, VA 22180

CHILDREN'S TUMOR
FOUNDATION
120 WALL STREET 16TH
FLOOR

NEW YORK, NY 10005

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance other) or government assistance

DONATION

WOLF TRAP FOUNDATION	23-7011544	501C3	10,000		DONATION/SPONSORSH
1645 TRAP ROAD					
VIENNA.VA 22182					

15,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501C3

AMERICAN CANCER SOCIETY

8219 TOWN CENTER DRIVE NOTTINGHAM, MD 21236 54-0515701

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 52-1640402 501C3 17.500 SPONSORSHIP CHILDREN'S NATIONAL MEDICAL CENTER

801 ROFDER ROAD SUITE 650 SILVER SPRING, MD 20910

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SAN RAMON, CA 94583

THE CMG FOUNDATION 45-5058060 501C3 35.000 SPONSORSHIP 3160 CROW CANYON ROAD

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 32-0355086 501C3 62,113 CONTRIBUTION MBA OPENS DOORS **ECHNIDATION**

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1919 M STREET NW FL 5 WASHINGTON, DC 20036

1919 M STREET NW WASHINGTON, DC 20036					
MORTGAGE INDUSTRY STANDARDS MAINTENANCE ORGANIZATION INC	51-0502943	501C6	2,000,000		CONTRIBUTION

efile GRAPHIC print - DO NOT PROCESS As Filed Data - DLN: 9349322000								050		
Schedule J		Compensation Information OMB								
(For	n 990)	For certain Officers, Directors, Trustees, Key Employees, and Highest								
		Complete if the org	Compensa anization answ	sated Employees wered "Yes" on Form 990, Part IV,	, line 23.	2(18	}		
Б	e.i . 		▶ Attach	h to Form 990. r instructions and the latest inforr			o Pul			
•	tment of the Treasury al Revenue Service	P Go to <u>www.ms.go</u>	<u>v/101111990</u> 101	i ilisti uctions and the latest illion		Insp	ectio	n		
	me of the organiza RTGAGE BANKERS A				Employer identificat	ion nu	ımber			
	TORGE BANKERS A	330CI/(10)(36-1505650					
Pa	rt I Questi	ons Regarding Compensa	tion							
				611 611 1 6			Yes	No		
1a				of the following to or for a person liste ny relevant information regarding the:						
		s or charter travel		Housing allowance or residence for	•					
	_	companions		Payments for business use of perso						
		nification and gross-up payment: nary spending account	s ⊻	Health or social club dues or initiation Personal services (e.g., maid, chauf						
	Discretion	iary spending account		reisonal services (e.g., maid, chadi	reur, cher)					
b		xes in line 1a are checked, did th all of the expenses described abo		follow a written policy regarding paym mplete Part III to explain	nent or reimbursement	1b	Yes			
2	2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?					2	Yes			
	directors, truste	es, officers, including the CEO/E	xecutive Directo	or, regarding the items checked in line	i Ia.					
3				ed to establish the compensation of the not check any boxes for methods	ne					
	_	•	'''	ECEO/Executive Director, but explain i	n Part III					
	✓ Compens	ation committee	~	Written employment contract						
		Independent compensation consultant Compensation survey or study								
	☐ Form 990	Form 990 of other organizations Approval by the board or compensation committee								
4	During the year related organiza		990, Part VII, Se	ection A, line 1a, with respect to the f	iling organization or a					
а	Receive a sever	ance payment or change-of-cont	trol payment?			4a		No		
b		r receive payment from, a suppl		alified retirement plan?		4b		No		
c	Participate in, o	r receive payment from, an equi	ty-based compe	ensation arrangement?		4c		No		
	If "Yes" to any o	of lines 4a-c, list the persons and	d provide the app	plicable amounts for each item in Part	t III					
	Only 501(c)(3), 501(c)(4), and 501(c)(29)	organizations	s must complete lines 5-9.						
5	For persons liste		n A, line 1a, did	the organization pay or accrue any						
_	•	_								
a b	The organization Any related organization					5a 5b				
		5a or 5b, describe in Part III								
6		ed on Form 990, Part VII, Sectio ontingent on the net earnings of		the organization pay or accrue any						
а	The organization	n?				6a				
b	Any related orga	anization?				6b				
	•	6a or 6b, describe in Part III								
7		ed on Form 990, Part VII, Sectio escribed in lines 5 and 6? If "Yes		l the organization provide any nonfixe art III	d	7				
8				ured pursuant to a contract that was s section 53 4958-4(a)(3)? If "Yes," do	escribe	8		_		
9	If "Yes" on line 53 4958-6(c)?	8, did the organization also follo	w the rebuttable	e presumption procedure described in	Regulations section	9				
For F	Paperwork Redu	uction Act Notice, see the Ins	tructions for Fo	orm 990. Cat No 5	50053T Schedule J	(Form	990)	2018		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

Part II Officers, Directors, Trustees, Rey Employees, and Ting							
For each individual whose compensation must be reported on Schedule J, report of instructions, on row (ii) Do not list any individuals that are not listed on Form 990	0, Part VII						
Note. The sum of columns (B)(I)-(III) for each listed individual must equal the tot	<u>al amount of Fo</u> r	<u>rm 990, Part VII, Se</u>	≥ction A, line 1a, a	pplicable column (ر	<u>ン) and (E) amour</u>	nts for that indi	vidual
(A) Name and Title	(B) Breal	kdown of W-2 and/o compensation	or 1099-MISC	and other	(D) Nontaxable benefits	columns	Compensation in
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
See Additional Data Table						•	
	1	1	1		1	I	1
							!
				+			
	+			+			
				+			
1-				+			
1							

Schedule J (Form 990) 2018 Part III Supplemental Information Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Schedule J (Form 990) 2018

Software ID:

Software Version:

EIN: 36-1505650

Name: MORTGAGE BANKERS ASSOCIATION

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (B) Breakdown of W-2 and/or 1099-MISC compensation (E) Total of columns (A) Name and Title (C) Retirement and (D) Nontaxable (F) Compensation in other deferred benefits (B)(i)-(D)column (B) (i) Base Compensation (iii) compensation reported as deferred on Bonus & incentive Other reportable prior Form 990 compensation compensation DAVID H STEVENS 1,082,510 660,000 121,965 11,600 6,271 1,882,346 FORMER PRESIDENT & CEO ROBERT D BROEKSMIT (1) 313,805 120,000 462 4,248 9,089 447,604 PRESIDENT & CEO (BEG 08/20/18) HELEN R KANOVSKY 332,056 (1) 50,000 7,386 9,087 3,663 402,192 0 SVP & GENERAL COUNSEL LISA J HAYNES (1) 281,602 28,000 1,335 12,152 4,229 327,318 0 SVP, CFO AND CHIEF **DIVERSITY & INCLU** (11) MARCIA M DAVIES 601,720 514,894 2,590 294,474 25,271 1,438,949 CHIEF OPERATING OFFICER WILLIAM P KILLMER (1) 501,938 2,412 65,000 17,000 30,542 616,892 SVP, LEGISLATIVE & POLITICAL AFFAIRS GORDON R MILLS 472,996 100.000 2,412 27.518 16.563 619.489 SVP, RESIDENTIAL POLICY & MEMBER SER STEPHEN O'CONNOR 356,678 (1)54,500 2,412 16,500 30,542 460,632 0 SVP, PUBLIC POLICY & INDUSTRY RELATI THOMAS K KIM 339,346 (1) 52,300 841 16,500 33,042 442,029 SVP, CREF POLICY MICHAEL C FRATANTONI (1) 334,532 51,500 841 15,679 23,488 426,040 CHIEF ECONOMIST & SVP OF RESEARCH & (III)0 PETER GRACE (1) 356,240 36,500 84: 16,500 26,512 436,593 CIO AND SVP, STRATEGY AND MEMBER SER ELAINE HOWARD (1) 270.801 45,000 2,412 16,500 33.192 367,905 HARRINGTON VP, CONFERENCES (II) JAMES WOODWELL 266,402 39,600 1,290 16,206 21,058 344,556 VP, COMMERCIAL REAL ESTATE RESEARCH JOHN MECHEM 266,840 872 26,512 347,024 36,600 16,200 VP, PUBLIC AFFAIRS TRICIA MIGLIAZZO (1) 180,350 708 113.176 8,663 302,897 VP. MEMBERSHIP ENGAGEMENT (II)0 KATHRYN MAROUART (1) 248,714 32,000 3,489 20,137 320,509 16,169 VP, COMMERCIAL/MULTI FAMILY

efile GRAPH	IC print - DO NOT PROCESS	DLN	93493220004050				
SCHEDUL	E O Complemental Information to Form 000 a	000 F7	OMB No 1545-0047				
(Form 990 or EZ)	990- Complete to provide information for responses to specific questions from 990 or 990-EZ or to provide any additional inform	estions on	2018				
Department of the T	Co to warm the gov/Form 000 for the latest information	► Attach to Form 990 or 990-EZ. Open t					
	ৰ্থনাল্ভ Betherorganization Employer ide						
MURIGAGE BANKE	MORTGAGE BANKERS ASSOCIATION 36-1505650						
Return Reference	e O, Supplemental Information Explanation						
FORM 990, PART VI, SECTION A, LINE 1	BA HAS AN EXECUTIVE COMMITTEE THAT IS EMPOWERED TO ACT ON BEHALF OF THE FULL BOARD OF DIRECTORS ETWEEN MEETINGS THE COMMITTEE DOES NOT HAVE THE AUTHORITY TO ADOPT OFFICIAL POSITIONS ON PUBLIC DLICY MATTERS (UNLESS EXPLICITLY PROVIDED THAT POWER), APPROVE THE ANNUAL BUDGET, DETERMINE EMBER DUES, APPOINT OR REMOVE THE PRESIDENT AND CEO, FILL BOARD AND EXECUTIVE COMMITTEE ACANCIES, ADOPT BYLAWS AMENDMENTS, APPROVE ORGANIZATIONAL CONSOLIDATION OR MERGER, OR LIMINATE A STANDING COMMITTEE THE EXECUTIVE COMMITTEE IS COMPOSED OF THE ELECTED OFFICERS AND HE CHAIRS OF COMBOG AND RESBOG, AS WELL AS THE PRESIDENT AND CEO OF THE ASSOCIATION SERVICING EXFFICIO AS NONVOTING MEMBER						

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	MBA IS A NONPROFIT MEMBERSHIP CORPORATION IT HAS THE FOLLOWING CLASSES OF MEMBERSHIP (A) REGULAR MEMBERS - FINANCIAL INSTITUTIONS AND OTHER ENTITIES THAT ARE REGULARLY IN THE BUSINESS OF ORIGINATING, SERVICING, OR INVESTING IN MORTGAGE LOANS OR OTHERWISE SHARE IN THE RISK OF MORTGAGE LOAN PERFORMANCE, SUCH AS MORTGAGE INSURERS AND TITLE INSURANCE UNDERWRITERS, SHALL BE CONSIDERED REGULAR MEMBERS (B) ASSOCIATE MEMBERS - BUSINESS ORGANIZATIONS, FINANCIAL INSTITUTIONS, AND INDIVIDUALS THAT REGULARLY PROVIDE SERVICE OR PRODUCTS FOR BUSINESS ORGANIZATIONS OR FINANCIAL INSTITUTIONS ELIGIBLE TO BE REGULAR MEMBERS SHALL BE CONSIDERED ASSOCIATE MEMBERS (C) ALLIANCE MEMBER - THE BOARD OF DIRECTORS NAMES AS THE SOLE ALLIANCE MEMBER THE MORTGAGE ACTION ALLIANCE, INC., AN AFFILIATE ORGANIZATION THAT OPERATES TO PROMOTE THE COMMON BUSINESS INTERESTS OF THE RESIDENTIAL AND COMMERCIAL REAL ESTATE FINANCE INDUSTRIES THROUGH GRASSROOTS ADVOCACY ACTIVITIES (D) HONORARY MEMBERS - INDIVIDUALS WHO HAVE SERVED ALL OR PART OF TWO TERMS AS A MEMBER OF ONE OF THE BOARD OF GOVERNORS, OR WHO HAVE SERVED AS AN OFFICER FOR TWO YEARS, AND WHO HAVE RETIRED FROM ACTIVE BUSINESS SHALL BE CONSIDERED HONORARY MEMBERS (E) STUDENT MEMBERS - INDIVIDUALS (I) WHO, PRIOR TO EMPLOYMENT IN THE REAL ESTATE FINANCE INDUSTRY, ARE VALIDLY ENROLLED IN A COMMUNITY OR OTHER TWO-YEAR COLLEGE OR OTHER POST-SECONDARY EDUCATIONAL INSTITUTION" ("EDUCATIONAL INSTITUTION") AND ALSO VALIDLY ENROLLED IN THE ASSOCIATION'S CURRENT CAREER EDUCATION COURSE, OR OTHER COMPARABLE INSTRUCTIONAL COURSE PROVIDED BY THE ASSOCIATION COURSE, OR OTHER COMPARABLE INSTRUCTIONAL COURSE PROVIDED BY THE ASSOCIATION COURSE, OR OTHER COMPARABLE INSTRUCTIONAL COURSE PROVIDED BY THE ASSOCIATION COURSE, OR OTHER COMPARABLE INSTRUCTIONAL COURSE PROVIDED BY THE ASSOCIATION COURSE, OR OTHER COMPARABLE INSTRUCTIONAL COURSE PROVIDED BY THE ASSOCIATION COURSE,

Return Explanation

FORM 990, PART VI, SECTION A, LINE 7A

Peturn

Reference	Едрівнацон
PART VI,	REGULAR MEMBERS ARE REQUIRED TO APPROVE A PLAN OF MERGER THAT CALLS FOR THE ASSOCIATION TO MERGE INTO ANOTHER ASSOCIATION OR OTHER ENTITY, OR A PLAN OF MERGER THAT CALLS FOR THE
SECTION A,	ASSOCIATION TO ABSORB ANOTHER ASSOCIATION OR OTHER ENTITY, AND THE MERGER WOULD RESULT IN (I) A
LINE 7B	NAME CHANGE FOR THE ASSOCIATION, (II) THE CREATION OF A NEW MEMBERSHIP CLASS, (III) THE ELIMINATION OF
	A MEMBERSHIP CLASS, OR (IV) A SUBSTANTIAL CHANGE TO THE THEN CURRENT GOVERNANCE SYSTEM IN
	ADDITION, REGULAR MEMBERS ARE REQUIRED TO APPROVE A PLAN FOR CONSOLIDATION WHEREBY THE
	ASSOCIATION WOULD COMBINE WITH ONE OR MORE ASSOCIATIONS TO CREATE A NEW ASSOCIATION AND CEASE
	TO EXIST AS AN INDEPENDENT ENTITY

Evolanation

Return Explanation
Reference

FORM 990, PART VI, SECTION B, LINE 11B

FORM 990, PART VI, SECTION B, LINE 12C IT IS MBA'S POLICY THAT NO COVERED PARTY PARTICIPATE IN THE EVALUATION OR APPROVAL BY MBA OF ANY CONTRACTUAL ARRANGEMENT TO WHICH MBA MAY BECOME A PARTY IF THE COVERED PARTY'S PARTICIPATION WOULD CREATE AN ACTUAL OR POTENTIAL CONFLICT OF INTEREST MBA'S CONFLICTS POLICY REQUIRES ANNUAL DISCLOSURE TO THE MBA GENERAL COUNSEL AND SECRETARY OF "CONFLICTS OF INTEREST" DEFINED AS A SITUATION IN WHICH A COVERED PARTY WOULD PARTICIPATE IN THE EVALUATION OR APPROVAL BY MBA OF ANY CONTRACTUAL ARRANGEMENT TO WHICH MBA MAY BECOME A PARTY, IF SUCH INDIVIDUAL, OR SUCH INDIVIDUAL'S EMPLOYER, WOULD OBTAIN MORE THAN AN INSIGNIFICANT FINANCIAL BENEFIT, EITHER DIRECTLY OR INDIRECTLY "COVERED PARTY" MEANS A MEMBER OF THE MBA BOARD OF DIRECTORS OR A MEMBER OF THE BOARD COMMITTEE OR BOARD TASK FORCE THAT MAY BOTH (I) RECOMMEND ENTERING INTO CONTRACTS AND (II) PLAY A ROLE IN VENDOR REVIEW AND SELECTION MOREOVER, COVERED PARTIES ARE SUPPOSED TO UPDATE THEIR DISCLOSURES AS CIRCUMSTANCES WARRANT AND PROVIDE THEM TO THE MBA GENERAL COUNSEL AND SECRETARY THE DISINTERESTED MEMBERS OF THE EXECUTIVE COMMITTEE OF THE MBA BOARD OF DIRECTORS SHALL DETERMINE WHETHER A CONFLICT OF INTEREST EXISTS OR BEHAVIOR IN CONFLICT WITH THIS POLICY HAS OCCURRED, AND WHAT SUBSEQUENT ACTION IS APPROPRIATE (IF ANY) AND ITS DECISION WILL BE FINAL, EXCEPT AS FOLLOWS THE EXECUTIVE COMMITTEE SHALL INFORM THE FULL BOARD OF DIRECTORS OF ANY DISAGREEMENT BETWEEN THE EXECUTIVE COMMITTEE AND THE DISCLOSING DIRECTOR AS TO ITS DETERMINATION THAT A CONFLICT OF INTEREST, OR BEHAVIOR IN CONFLICT OF THE POLICY, EXISTS AND ANY RECOMMENDED ACTION THAT BOARD SHALL RETAIN THE RIGHT TO MODIFY OR REVERSE THE EXECUTIVE	Return Reference	Explanation
COMMITTEE'S DETERMINATIONS IN THIS CONTEXT THE CONFLICTS OF INTEREST POLICY ALSO ADDRESSES CONFIDENTIALITY	PART VI, SECTION B,	CONTRACTUAL ARRANGEMENT TO WHICH MBA MAY BECOME A PARTY IF THE COVERED PARTY'S PARTICIPATION WOULD CREATE AN ACTUAL OR POTENTIAL CONFLICT OF INTEREST MBA'S CONFLICTS POLICY REQUIRES ANNUAL DISCLOSURE TO THE MBA GENERAL COUNSEL AND SECRETARY OF "CONFLICTS OF INTEREST" DEFINED AS A SITUATION IN WHICH A COVERED PARTY WOULD PARTICIPATE IN THE EVALUATION OR APPROVAL BY MBA OF ANY CONTRACTUAL ARRANGEMENT TO WHICH MBA MAY BECOME A PARTY, IF SUCH INDIVIDUAL, OR SUCH INDIVIDUAL'S EMPLOYER, WOULD OBTAIN MORE THAN AN INSIGNIFICANT FINANCIAL BENEFIT, EITHER DIRECTLY OR INDIRECTLY "COVERED PARTY" MEANS A MEMBER OF THE MBA BOARD OF DIRECTORS OR A MEMBER OF THE BOARD COMMITTEE OR BOARD TASK FORCE THAT MAY BOTH (I) RECOMMEND ENTERING INTO CONTRACTS AND (II) PLAY A ROLE IN VENDOR REVIEW AND SELECTION MOREOVER, COVERED PARTIES ARE SUPPOSED TO UPDATE THEIR DISCLOSURES AS CIRCUMSTANCES WARRANT AND PROVIDE THEM TO THE MBA GENERAL COUNSEL AND SECRETARY THE DISINTERESTED MEMBERS OF THE EXECUTIVE COMMITTEE OF THE MBA BOARD OF DIRECTORS SHALL DETERMINE WHETHER A CONFLICT OF INTEREST EXISTS OR BEHAVIOR IN CONFLICT WITH THIS POLICY HAS OCCURRED, AND WHAT SUBSEQUENT ACTION IS APPROPRIATE (IF ANY) AND ITS DECISION WILL BE FINAL, EXCEPT AS FOLLOWS THE EXECUTIVE COMMITTEE SHALL INFORM THE FULL BOARD OF DIRECTORS OF ANY DISAGREEMENT BETWEEN THE EXECUTIVE COMMITTEE AND THE DISCLOSING DIRECTOR AS TO ITS DETERMINATION THAT A CONFLICT OF INTEREST, OR BEHAVIOR IN CONFLICT OF THE POLICY, EXISTS AND ANY RECOMMENDED ACTION. THE BOARD SHALL RETAIN THE RIGHT TO MODIFY OR REVERSE THE EXECUTIVE COMMITTEE'S DETERMINATIONS IN THIS CONTEXT. THE CONFLICTS OF INTEREST POLICY ALSO ADDRESSES.

990	Schedule	Ο,	Supplemental	Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	PROCESS FOR PRESIDENT AND CEO 1 REVIEW AND APPROVAL THE COMPENSATION COMMITTEE, ON BEHAL F OF THE BOARD, WILL REVIEW AND APPROVE THE COMPENSATION OF MBA'S CHIEF EMPLOYED EXECUTIVE, THE PRESIDENT, PROVIDED THAT INDIVIDUALS WITH CONFILICTS OF INTEREST WITH RESPECT TO THE COMPENSATION ARRANGEMENT AT ISSUE ARE NOT INVOLVED IN THIS REVIEW AND APPROVAL 'COMPENSATION' MEANS INITIAL SALARY, SPECIAL BENEFITS NOT GENERALLY AVAILABLE TO MBA STAFF, SALARY INCREASES AND BONUSES 2 USE OF DATA AS TO COMPARABLE COMPENSATION. THE COMPENSATION COMMITTEE WILL REVIEW AND SET THE COMPENSATION OF THE PRESIDENT USING AS REFERENCES POINTS (I) COMPENSATION OF ANY PREDECESSOR PRESIDENT, AND (II) READILY AVAILABLE PUBLIC DATA AS TO C OMPARABLE COMPENSATION FOR SIMILARLY QUALIFIED PERSONS IN FUNCTIONALLY COMPARABLE POSITIONS AT SIMILARLY SITUATED ORGANIZATIONS (FORMAL BENCHMARKING STUDIES BY OUTSIDE COMPENSATION CONSULTANTS NEED NOT BE COMMISSIONED ANNUALLY BUT MAY BE SOUGH PERIODICALLY) 3 ASSESSME NT OR PERFORMANCE THE COMPENSATION COMMITTEE WILL TAKE INTO ACCOUNT (I) THE LEVEL OF ATT AINMENT OF MBA'S GOALS AND OBJECTIVES OVER THE REVIEW PERIOD, (II) THE NATURE OF THE PARTI CULAR EXTERNAL AND INTERNAL CHALLENGES FACING MBA OVER THE REVIEW PERIOD, AND (III) SUCH OTHER CONSIDERATIONS AS MAY BE APPLICABLE UNDER THE PREVAILING CIRCUMSTANCES 4 CONTEMPORA NEOUS DOCUMENTATION AND RECORDKEEPING THERE IS CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING THERE IS CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING THERE IS CONTEMPORANEOUS DOCUMENTATION OF THE FOLLOWING SPECIFIED KEY EMPLOYEES 1 REVIEW AND APPROVAL THE PRESIDENT WILL SUBMIT RECOMMENDATIONS TO THE COMPENSATION COMMITTEE FOR REVIEW AND APPROVAL OF THE FORD OF THE FOLLOWING SPECIFIED KEY EMPLOYEES, AS DEFINED IN THE INTERNAL REVIEW AND APPROVAL THE FORD OF THE FOLLOWING SPECIFIED KEY EMPLOYEES, AS DEFINED IN THE INTERNAL REVIEW AND APPROVAL OF THE FOLLOWING SPECIFIED KEY EMPLOYEES, AS DEFINED IN THE INTERNAL REVIEW AND APPROVAL OF THE RESPECT TO THE COMPENSATION OF THE SPECIFIED KEY EMPLOYE

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	REVIEW PERIOD, (II) THE LEVEL OF ATTAINMENT OF A SPECIFIED KEY EMPLOYEE'S INDIVIDUAL GOALS AND OBJECTIVES OVER THE REVIEW PERIOD, (III) THE NATURE OF THE PARTICULAR EXTERNAL AND IN TERNAL CHALLENGES FACING MBA OVER THE REVIEW PERIOD, AND (IV) OTHER, DOCUMENTED CONSIDERAT IONS THAT MAY BE APPLICABLE UNDER THE PREVAILING CIRCUMSTANCES 4 CONTEMPORANEOUS DOCUMEN TATION AND RECORDKEEPING THERE IS CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING WITH RE SPECT TO DECISIONS REGARDING THE COMPENSATION ARRANGEMENTS PROCESS FOR REMAINING EMPLOYEE S 1 THE PRESIDENT IS AUTHORIZED AND DIRECTED TO (A) IMPLEMENT MBA'S PRESENT EMPLOYEE POSITION CLASSIFICATION SYSTEM THAT IDENTIFIES FUNCTIONALLY COMPARABLE POSITIONS ACROSS GROUP S, AND (B) ADMINISTER A COMPENSATION PLAN BASED ON (I) SUCH CLASSIFICATION SYSTEM, (II) R EASONABLY AVAILABLE CURRENT COMPENSATION DATA FROM SIMILARLY SITUATED ASSOCIATIONS, (III) MBA'S GOALS AND OBJECTIVES, AND (IV) SUCH OTHER CRITERIA OR CONSIDERATIONS THAT MAY BE APP LICABLE UNDER THE PREVAILING CIRCUMSTANCES 2 THE PRESIDENT IS FUNTHER AUTHORIZED TO REVI SIT THE EMPLOYEE CLASSIFICATION SYSTEM AS WELL AS TO ENGAGE COMPENSATION CONSULTANTS, FROM TIME TO TIME, TO HELP ASSURE THAT THE EMPLOYEE CLASSIFICATION SYSTEM AND THE COMPENSATION DATA AND PLAN REMAIN RELEVANT TO THE ACHIEVEMENT OF MBA'S OVERALL GOALS AND OBJECTIVES 3 UNDER EXCEPTIONAL CIRCUMSTANCES THAT MUST BE DOCUMENTED AND REPORTED TO THE COMPENSATION COMMITTEE, THE PRESIDENT IS AUTHORIZED TO OFFER SIGNING OR RETENTION BONUSES AND OTHER FO RMS OF COMPENSATION TO EMPLOYEES IN ORDER TO HELP ASSURE THE SMOOTH OPERATION OF MBA AND/O R THE ACHIEVEMENT OF SIGNIFICANT MBA GOALS AND OBJECTIVES

Return Explanation

FORM 990, PART VI, INFORMATION IS PROVIDED THROUGH THE FORM 990 UPON REQUEST FINANCIAL STATEMENTS ARE PROVIDED TO SECTION C, LINE 19

Return Explanation
Reference

FORM 990, PART XI, LINE 9

Return Explanation
Reference

LINE 2C

FORM 990, THE AUDIT OVERSIGHT PROCESS HAS REMAINED UNCHANGED FROM THE PRIOR YEAR PART XII,

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE R**

As Filed Data -

Related Organizations and Unrelated Partnerships

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

DLN: 93493220004050

Open to Public

Department of the Treasury Internal Revenue Service

(Form 990)

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990.

Inspection

Name of the organization MORTGAGE BANKERS ASSOCIATION						Employer identification number				
MONTGAGE BANNERS ASSOCIATION						36-1505650				
Part I Identification of Disregarded Entities Complet	e if the organization answer	red "Y	es" on Form 9	990,	Part IV, line 3	3.				
(a) Name, address, and EIN (If applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (st. or foreign countr			(d) Total Income	(e) End-of-year assets	(f) Direct controlling entity			
(1) 1331 L STREET LLC 1919 M STREET NW 5TH FL WASHINGTON, DC 20036 33-1210397	HELD MBA HEADQUARTER OFFICE BUILDING	HELD MBA HEADQUARTERS OFFICE BUILDING		5 DE					_	
(2) MBA FIRST LLC 1919 M STREET NW 5TH FL WASHINGTON, DC 20036	PROVIDES SVCS TO ORGANIZATIONS IN THE ESTATE FINANCE INDUST		DC							
									_	
									_	
Part II Identification of Related Tax-Exempt Organiza		nizatio	n answered "	Yes"	on Form 990,	Part IV, line 34 be	cause it had one or	more		
related tax-exempt organizations during the tax yea (a) Name, address, and EIN of related organization	(b) Primary activity		(c) domicile (state preign country)	Exen	(d) npt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section (13) co	g) n 512(b ontrolled tity?	
(1)MISMO INC 1919 M STREET NW 5TH FL WASHINGTON, DC 20036	DEVELOPING, PROMOTING AND MAINTAINING VOLUNTARY ELECTRONIC COMMERCE STDS		DE	501(C)(6)			Yes	No	
51-0502943 (2)RIHA 1919 M STREET NW 5TH FL	FURTHERING RESEARCH IN THE FIELD OF MORTGAGE BANKING AND REAL ESTATE		IL	501(C)(3)	509(A)(3)		Yes		
WASHINGTON, DC 20036 36-6109824 (3)MORPAC 1919 M STREET NW 5TH FL	FINANCE POLITICAL ACTION COMMITTEE		DC	527				Yes		
WASHINGTON, DC 20036 52-6144335										
(4)MORTGAGE ACTION ALLIANCE INC 1919 M STREET NW 5TH FL WASHINGTON, DC 20036	SUPPORT COMMON BUSINESS INTERESTS OF REAL ESTATE FINANCE INDUSTRY		DE	501(C)(6)			Yes		
27-1893100 (5)MBA OPENS DOORS FOUNDATION 1919 M STREET NW 5TH FL	RENTAL & MORTGAGE ASSISTANCE TO FAMILIES WITH CRITICALLY ILL		DE	501(C)(3)	170(B)(1)(A)(VI)		Yes		
WASHINGTON, DC 20036 32-0355086	CHILDREN									
For Paperwork Reduction Act Notice, see the Instructions for Fo	 rm 990.	1	Cat No 50135	Υ		l	Schedule R (Form	990) 20	018	

(a) Name, address, and EIN of related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related unrelated, excluded from tax under sections 512- 514)	d, total incom				(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene mana part	i) eral or aging ener?	(k) Percent owners
					314)			Yes	No		Yes No		
					1								
Identification of Related Organiz because it had one or more related of	ations Taxable as a (Corporation s a corporation	or Trus	t Complete st during th	ıf the organ	ızatıon ansv	wered "Yes	" on Fo	orm 99	90, Part IV	, lıne	34	
Identification of Related Organiz because it had one or more related of (a) Name, address, and EIN of related organization	ations Taxable as a Gorganizations treated as (b) Primary activity	L do (state	on or tru: (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e)	vered "Yes (f) Share of total income	Share	(g) of end- year assets	of- Perce	, line h) intage	Se (1	(I) ection 51 .3) contr entity
because it had one or more related ((a) Name, address, and EIN of	organizations treated as	L do (state	on or tru: (c) egal micile	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) of end- year	of- Perce	h) intage	Se (1	ection 51 .3) contr
because it had one or more related ((a) Name, address, and EIN of	organizations treated as	L do (state	on or tru: (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) of end- year	of- Perce	h) intage	Se (1	ection 51 3) contr entity
because it had one or more related ((a) Name, address, and EIN of	organizations treated as	L do (state	on or tru: (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) of end- year	of- Perce	h) intage	Se (1	ection 51 3) contr entity
because it had one or more related ((a) Name, address, and EIN of	organizations treated as	L do (state	on or tru: (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) of end- year	of- Perce	h) intage	Se (1	ection 51 3) contr entity
because it had one or more related ((a) Name, address, and EIN of	organizations treated as	L do (state	on or tru: (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) of end- year	of- Perce	h) intage	Se (1	ection 51 3) contr entity

chedule R (Form 990) 2018		Page 3
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.		
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule	Τ,	Yes No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a	No
b Gift, grant, or capital contribution to related organization(s)	1b \	Yes
c Gift, grant, or capital contribution from related organization(s)	1c	No
d Loans or loan guarantees to or for related organization(s)	1d	No
e Loans or loan guarantees by related organization(s)	1e	No
f Dividends from related organization(s)	1f	No
g Sale of assets to related organization(s)	1 g	No
h Purchase of assets from related organization(s)	1h	No
i Exchange of assets with related organization(s)	1i	No
\mathbf{j} Lease of facilities, equipment, or other assets to related organization(s)	1 j	No
k Lease of facilities, equipment, or other assets from related organization(s)	1k	No

f Dividends from related organization(s)		1f		No
g Sale of assets to related organization(s)		1 g		No
h Purchase of assets from related organization(s)		1h		No
i Exchange of assets with related organization(s)		1 i		No
j Lease of facilities, equipment, or other assets to related organization(s)		1j		No
k Lease of facilities, equipment, or other assets from related organization(s)		1k		No
l Performance of services or membership or fundraising solicitations for related organization(s)		11	Yes	
m Performance of services or membership or fundraising solicitations by related organization(s)		1m		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)		1n		No
o Sharing of paid employees with related organization(s)		10	Yes	
p Reimbursement paid to related organization(s) for expenses	•	1 p	Yes	
q Reimbursement paid by related organization(s) for expenses		1 q	Yes	

j Lease of facilities, equipment, or other assets to related organization(s)				1)		NO
f k Lease of facilities, equipment, or other assets from related organization(s)				1k		No
I Performance of services or membership or fundraising solicitations for related organization(s)				11	Yes	
$m{m}$ Performance of services or membership or fundraising solicitations by related organization(s)				1m		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n		No
o Sharing of paid employees with related organization(s)				10	Yes	
p Reimbursement paid to related organization(s) for expenses				1 p	Yes	
q Reimbursement paid by related organization(s) for expenses				1 q	Yes	
r Other transfer of cash or property to related organization(s)				1r	Yes	
f s Other transfer of cash or property from related organization(s)				1s		No
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line. See Additional Data Table	e, including covered r	elationships and tra	nsaction thresholds			
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining ar	nount ır	nvolved	l

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	01	(e) re all partners section 501(c)(3) rganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ate	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(1) General o managin partner	g	(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
													_
													_
	•								•	Schedul	e R (Form	1 99	0) 2018



Additional Data

(3)

(4)

(5)

(6)

Software ID: Software Version: EIN: 36-1505650

(a)

Name of related organization

MISMO INC - REIMBURSEMENT FOR CREDIT CARD RECEIPTS

MBA OPENS DOORS FOUNDATION-SHARING OF EMPLOYEES

MBA OPENS DOORS FOUNDATION-REIMBURSEMENT OF EXPENDITURES

MISMO INC - CONTRIBUTION MISMO MILESTONE

Name: MORTGAGE BANKERS ASSOCIATION

Form 990, Schedule R, Part V - Transactions With Related Organizations

	Name of relaced organization	type(a-s)	Amount involved	Method of determining amount involved
(1)	RIHA - GRANT TO MBA'S PATH TO DIVERSITY SCHOLARSHIP	R	100,000	CASH-BOOK VALUE
(1)	MISMO INC - CONTRACTUAL FEE	L	576,000	CASH-BOOK VALUE
(2)	MISMO INC - ACTUAL EXPENDITURES	Q	288,437	CASH-BOOK VALUE

(b)

Transaction

Ρ

В

0

Q

(c)

Amount Involved

341,871

2,000,000

570,863

99,878

(4)

CASH-BOOK VALUE

CASH-BOOK VALUE

CASH-BOOK VALUE

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