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Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

▶ **Go to *www.irs.gov/Form990* for instructions and the latest information.**

OMB No 1545-0047

2018

Open to Public Inspection

A For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018

B Check if applicable
- ☐ Address change
- ☐ Name change
- ☐ Initial return
- ☐ Final return/terminated
- ☐ Amended return
- ☐ Application pending

C Name of organization
AMERICAN PET PRODUCTS ASSOCIATION INC

Doing business as

Number and street (or P O box if mail is not delivered to street address) | Room/suite
225 HIGH RIDGE ROAD NO W200

City or town, state or province, country, and ZIP or foreign postal code
STAMFORD, CT 06905

D Employer identification number
13-6146744

E Telephone number
(203) 532-0000

G Gross receipts $ 18,178,365

F Name and address of principal officer
STEVEN KING
225 HIGH RIDGE ROAD NO W200
STAMFORD, CT 06905

H(a) Is this a group return for subordinates? ☐ Yes ☑ No

H(b) Are all subordinates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status ☐ 501(c)(3) ☑ 501(c) (6) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW AMERICANPETPRODUCTS ORG

K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 1959

M State of legal domicile NY

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
FOUNDED IN 1958, APPA IS THE LEADING NOT-FOR-PROFIT TRADE ASSOCIATION MADE UP OF OVER 1,000 PET PRODUCT MANUFACTURERS, THEIR REPRESENTATIVES, IMPORTERS AND LIVESTOCK SUPPLIERS OUR MEMBERSHIP CONSISTS OF A DIVERSE GROUP REPRESENTING BOTH LARGE CORPORATIONS AND GROWING BUSINESS ENTERPRISES WORLDWIDE APPA'S MISSION IS TO PROMOTE, DEVELOP AND ADVANCE PET OWNERSHIP AND THE PET PRODUCTS INDUSTRY AND TO PROVIDE THE SERVICES NECESSARY TO HELP ITS MEMBERS PROSPER TO ACCOMPLISH THESE OBJECTIVES AND TO PROVIDE APPA MEMBERS WITH VALUABLE BENEFITS, THE ASSOCIATION WORKS HARD TO DEVELOP PROGRAMS AND SERVICES WHICH SERVE OUR MEMBERS' UNIQUE NEEDS BY CONDUCTING INDUSTRY-RELATED MARKET RESEARCH AND HOLDING EDUCATIONAL SEMINARS AND TELECONFERENCES, APPA HELPS KEEP YOU IN THE KNOW ABOUT IMPORTANT INDUSTRY INFORMATION, AND GIVES YOU THE TOOLS YOU NEED TO MAKE IMPORTANT BUSINESS DECISIONS

2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3	Number of voting members of the governing body (Part VI, line 1a)	3	9
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	9
5	Total number of individuals employed in calendar year 2018 (Part V, line 2a)	5	23
6	Total number of volunteers (estimate if necessary)	6	10
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0
b	Net unrelated business taxable income from Form 990-T, line 34	7b	0

			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)	2,750	0
	9	Program service revenue (Part VIII, line 2g)	12,239,985	12,905,609
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	701,015	832,776
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	5,420	0
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	12,949,170	13,738,385
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	1,001,421	2,173,148
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	3,677,677	3,778,530
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶0		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	6,674,685	7,618,743
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	11,353,783	13,570,421
	19	Revenue less expenses Subtract line 18 from line 12	1,595,387	167,964
			Beginning of Current Year	**End of Year**
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	24,115,325	23,967,980
	21	Total liabilities (Part X, line 26)	11,406,631	12,159,079
	22	Net assets or fund balances Subtract line 21 from line 20	12,708,694	11,808,901

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

****** 2019-11-13
Signature of officer Date

STEVEN KING CEO
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
		2019-11-07		P00543209

Firm's name ▶ PKF O'CONNOR DAVIES LLP | Firm's EIN ▶ 27-1728945

Firm's address ▶ 3001 SUMMER STREET 5TH FLOOR EAST STAMFORD, CT 06905 | Phone no (203) 323-2400

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III . . . . . ☑

1 Briefly describe the organization's mission

APPA'S MISSION IS TO PROMOTE, DEVELOP AND ADVANCE PET OWNERSHIP AND THE PET PRODUCTS INDUSTRY, AND TO PROVIDE THE SERVICES NECESSARY TO HELP ITS MEMBERS PROSPER

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . . ☐ Yes ☑ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . . ☐ Yes ☑ No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ including grants of $) (Revenue $)

See Additional Data

4b (Code) (Expenses $ including grants of $) (Revenue $)

See Additional Data

4c (Code) (Expenses $ including grants of $) (Revenue $)

See Additional Data

4d Other program services (Describe in Schedule O)

(Expenses $ including grants of $) (Revenue $)

4e **Total program service expenses** ▶

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1		No
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI*	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI and XII*	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional*	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or other assistance to or for any foreign organization? *If "Yes," complete Schedule F, Parts II and IV*	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or other assistance to or for foreign individuals? *If "Yes," complete Schedule F, Parts III and IV*	16		No
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I* (see instructions)	17		No
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No
20a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than $5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	Yes	
22	Did the organization report more than $5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		No

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part III*	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b	Yes	
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		No
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	33		No
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1*	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V ☐

					Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	1a	50			
b	Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable	1b	0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c		

2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a 23			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? **Note.** If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		2b	Yes	
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?		3a		No
b	If "Yes," has it filed a Form 990-T for this year? *If "No" to line 3b, provide an explanation in Schedule O*		3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a		No
b	If "Yes," enter the name of the foreign country ▶ _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b		No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b		
7	**Organizations that may receive deductible contributions under section 170(c).**				
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?		7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h		
8	**Sponsoring organizations maintaining donor advised funds.** Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?		9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b		
10	**Section 501(c)(7) organizations.** Enter				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	**Section 501(c)(12) organizations.** Enter				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b			
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?		12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**				
a	Is the organization licensed to issue qualified health plans in more than one state? **Note.** See the instructions for additional information the organization must report on Schedule O		13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b			
c	Enter the amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?		14a		No
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*		14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than $1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N		15		No
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O		16		No

Part VI **Governance, Management, and Disclosure** *For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions*

Check if Schedule O contains a response or note to any line in this Part VI . . . . . ☑

Section A. Governing Body and Management

			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year (1a: 9)			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent (1b: 9)			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	Yes	
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes	
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*	9		No

Section B. Policies (*This Section B requests information about policies not required by the Internal Revenue Code.*)

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done*	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a		No
b	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed▶

18 Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you made these available Check all that apply

☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

20 State the name, address, and telephone number of the person who possesses the organization's books and records
▶CHARMAINE DAVIS-FORD 225 HIGH RIDGE ROAD NO W200 STAMFORD, CT 06905 (203) 532-0000

Part VII **Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII . . . . . ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) KEVIN FICK CHAIRMAN	3 00	X		X				0	0	0
(2) ALICE TILLETT SECRETARY-TREASURER, DIRECTOR	2 00	X		X				0	0	0
(3) ROBERT MERAR DIRECTOR	3 00	X						0	0	0
(4) CHUCK LATHAM DIRECTOR	2 00	X						0	0	0
(5) JIM HEIM DIRECTOR	2 00	X						0	0	0
(6) BRENT WEINMANN DIRECTOR	2 00	X						0	0	0
(7) THOMAS BAROODY DIRECTOR	2 00	X						0	0	0
(8) DAVID MORRIS DIRECTOR	2 00	X						0	0	0
(9) JAM M STEWART DIRECTOR	2 00	X						0	0	0
(10) PAUL COOKE DIRECTOR (THRU 02/2018)	2 00	X						0	0	0
(11) ROBERT L VETERE PRESIDENT & CEO	40 00			X				510,506	0	89,028
(12) ANDREW DARMOHRAJ EXECUTIVE VICE PRESIDENT & COO	40 00			X				298,506	0	110,560
(13) EINAR ROD SR VICE PRESIDENT GOV AFFAIRS	40 00			X				244,185	0	66,218
(14) ANNE FERRANTE SR VP MEMBER RELATIONS & BUSINESS DEVELOPMENT	40 00			X				162,922	0	50,041
(15) EDITH MARTIGNETTI ASSOC VP OF HR	40 00					X		131,336	0	49,488
(16) TRACEY M WILSON SENIOR SHOW MANAGER	40 00					X		111,364	0	28,402
(17) MARIAN T THIELSEN ASSO VP SALES & MARKETING	40 00					X		120,153	0	47,038

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
1b Sub-Total . . . . . ▶										
c Total from continuation sheets to Part VII, **Section A** . . . . ▶										
d Total (add lines 1b and 1c) . . . . . ▶								1,578,972	0	440,775

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶ 7

			Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	**3**		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	**4**	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	**5**		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
ALL BOATS RISE LLC 350 SUNSET AVENUE STUDIO 3 VENICE, CA 90291	MARKETING AND ADVERTISING AGENCY	500,000
THE IMPETUS AGENCY 50 WASHINGTON ST SUITE 100 RENO, NV 89503	PUBLIC RELATIONS	404,719
CROWELL & MORING LLP PO BOX 75509 BALTIMORE, MD 21275	LEGAL CONSULTANTS	127,111
PPN LLC 333 SEVENTH AVENUE 11TH FLOOR NEW YORK, NY 10001	ADVERTISEMENT (MAGAZINE)	123,511
MAVENBIT TECHNOLOGY LLC 304 MAIN AVENUE NORWALK, CT 06851	COMPUTING SERVICES	112,929

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶ 5

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII . . . . . ☐

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts					
1a Federated campaigns	1a				
b Membership dues	1b				
c Fundraising events	1c				
d Related organizations	1d				
e Government grants (contributions)	1e				
f All other contributions, gifts, grants, and similar amounts not included above	1f				
g Noncash contributions included in lines 1a - 1f $ _____					
h **Total.** Add lines 1a-1f . . . . . ▶					
Program Service Revenue	Business Code				
2a TRADE SHOW REVENUE	900099	10,055,865	10,055,865		
b MEMBERSHIP DUES & INITIATION FEES	900099	2,729,643	2,729,643		
c MARKET RESEARCH REVENUE	900099	108,886	108,886		
d PROSPECTIVE MEMBER SERVICES	900099	9,900	9,900		
e MISC INCOME	900099	1,315	1,315		
f All other program service revenue					
g **Total.** Add lines 2a–2f . . . . ▶	12,905,609				
Other Revenue					
3 Investment income (including dividends, interest, and other similar amounts) . . . . . ▶		676,743			676,743
4 Income from investment of tax-exempt bond proceeds ▶					
5 Royalties . . . . . ▶					
	(i) Real	(ii) Personal			
6a Gross rents					
b Less rental expenses					
c Rental income or (loss)					
d Net rental income or (loss) . . . . . ▶					
	(i) Securities	(ii) Other			
7a Gross amount from sales of assets other than inventory	2,753,408	1,842,605			
b Less cost or other basis and sales expenses	2,765,180	1,674,800			
c Gain or (loss)	-11,772	167,805			
d Net gain or (loss) . . . . . ▶			156,033		156,033
8a Gross income from fundraising events (not including $ _____ of contributions reported on line 1c) See Part IV, line 18 . . . . a					
b Less direct expenses . . . b					
c Net income or (loss) from fundraising events . . ▶					
9a Gross income from gaming activities See Part IV, line 19 . . . a					
b Less direct expenses . . . b					
c Net income or (loss) from gaming activities . . ▶					
10a Gross sales of inventory, less returns and allowances . . a					
b Less cost of goods sold . . b					
c Net income or (loss) from sales of inventory . . ▶					
Miscellaneous Revenue	Business Code				
11a					
b					
c					
d All other revenue					
e **Total.** Add lines 11a–11d . . . . . ▶					
12 **Total revenue.** See Instructions . . . . . ▶		13,738,385	12,905,609	0	832,776

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response or note to any line in this Part IX . . . . . ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
1 Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	2,173,148			
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	1,531,966			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,493,039			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	172,376			
9 Other employee benefits	332,977			
10 Payroll taxes	248,172			
11 Fees for services (non-employees)				
a Management				
b Legal	38,794			
c Accounting	21,500			
d Lobbying	127,322			
e Professional fundraising services See Part IV, line 17				
f Investment management fees	73,168			
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	171,169			
12 Advertising and promotion	2,123,596			
13 Office expenses	476,862			
14 Information technology	261,253			
15 Royalties . .				
16 Occupancy	373,248			
17 Travel	497,244			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19 Conferences, conventions, and meetings	1,500,261			
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization . .	70,826			
23 Insurance . . .	105,748			
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a TRADE SHOW REVENUE SHAR	1,279,995			
b MARKET RESEARCH	324,417			
c STAFF AND PROGRAM DEVEL	91,340			
d CONTINUING EDUCATION	68,096			
e All other expenses	13,904			
25 **Total functional expenses.** Add lines 1 through 24e	13,570,421			
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part IX . . . . . ☐

				(A) Beginning of year		(B) End of year
Assets	1	Cash–non-interest-bearing		2,707,170	1	4,172,184
	2	Savings and temporary cash investments		5,259,976	2	4,128,643
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net		23,095	4	74,690
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L			5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L			6	
	7	Notes and loans receivable, net			7	
	8	Inventories for sale or use			8	
	9	Prepaid expenses and deferred charges		1,389,327	9	1,504,750
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a 682,067			
	b	Less accumulated depreciation	10b 225,616	2,163,581	10c	456,451
	11	Investments—publicly traded securities		12,546,154	11	13,606,038
	12	Investments—other securities See Part IV, line 11			12	
	13	Investments—program-related See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets See Part IV, line 11		26,022	15	25,224
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)		24,115,325	16	23,967,980
Liabilities	17	Accounts payable and accrued expenses		551,718	17	562,388
	18	Grants payable			18	750,000
	19	Deferred revenue		10,807,741	19	10,744,572
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D			21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L			22	
	23	Secured mortgages and notes payable to unrelated third parties			23	
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24) Complete Part X of Schedule D		47,172	25	102,119
	26	**Total liabilities.** Add lines 17 through 25		11,406,631	26	12,159,079
Net Assets or Fund Balances		**Organizations that follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.**				
	27	Unrestricted net assets		12,708,694	27	11,808,901
	28	Temporarily restricted net assets			28	
	29	Permanently restricted net assets			29	
		Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☐ and complete lines 30 through 34.				
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		12,708,694	33	11,808,901
	34	Total liabilities and net assets/fund balances		24,115,325	34	23,967,980

Part XI Reconcilliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI . . . . . ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	13,738,385
2	Total expenses (must equal Part IX, column (A), line 25)	2	13,570,421
3	Revenue less expenses Subtract line 2 from line 1	3	167,964
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	12,708,694
5	Net unrealized gains (losses) on investments	5	-1,067,757
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	11,808,901

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII . . . . . ☑

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☑ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

Additional Data

Software ID:

Software Version:

EIN: 13-6146744

Name: AMERICAN PET PRODUCTS ASSOCIATION INC

Form 990 (2018)

Form 990, Part III, Line 4a:

GLOBAL PET EXPO GLOBAL PET EXPO, THE PET INDUSTRY'S LARGEST ANNUAL TRADE SHOW, IS PRESENTED BY THE AMERICAN PET PRODUCTS ASSOCIATION (APPA) AND PET INDUSTRY DISTRIBUTORS ASSOCIATION (PIDA) 2018 GLOBAL PET EXPO FEATURED APPROXIMATELY 1,164 EXHIBITORS, 3,523 BOOTHS AND 3,000 NEW PRODUCT LAUNCHES AND CLOSE TO 6,508 PET PRODUCT BUYERS GLOBAL PET EXPO IS OPEN TO INDEPENDENT RETAILERS, DISTRIBUTORS, MASS-MARKET BUYERS, AND OTHER QUALIFIED PROFESSIONALS IN 2018, GLOBAL PET EXPO ONCE NAMED "THE GREATEST SHOW ON EARTH" BY TRADE SHOW EXECUTIVE MAGAZINE, WILL TAKE PLACE MARCH 21-23 IN ORLANDO, FLORIDA TO BETTER ACCOMMODATE BUYERS AND EXHIBITORS, THE SHOW FOLLOWS A WEDNESDAY, THURSDAY, FRIDAY FORMAT GLOBAL PET EXPO IS OPEN TO INDEPENDENT RETAILERS, DISTRIBUTORS, MASS-MARKET BUYERS, AND OTHER QUALIFIED PROFESSIONALS FOR MORE INFORMATION, VISIT WWW GLOBALPETEXPO ORG

Form 990, Part III, Line 4b:

INDUSTRY GROUP SUPPORT APPA PROVIDES ANNUAL SUPPORT TO VARIOUS INDUSTRY GROUPS IN 2018, APPA GAVE AWARDS AND PROVIDED SUPPORT TO THE FOLLOWING ORGANIZATIONS THE PET CARE TRUST, THE PET INDUSTRY JOINT ADVISORY COUNCIL, AND THE HUMAN ANIMAL BOND RESEARCH INITIATIVE FOUNDATION, PET LEADERSHIP COUNCIL OVER THE YEARS APPA SUPPORTED THE PET INDUSTRY IN THE TENS OF MILLIONS OF DOLLARS

Form 990, Part III, Line 4c:

PROMOTING PET OWNERSHIP & THE PET INDUSTRY IN 2005, APPA IMPLEMENTED THE PAL (PETS ADD LIFE) PSA CAMPAIGN THE PALCAMPAIGN IS DESIGNED TO ENCOURAGE PEOPLE TO APPRECIATE THE VALUE OF PET OWNERSHIP, TEACH PEOPLE TO BE RESPONSIBLE PET OWNERS, AND PROMOTE THE IMPORTANCE OF PET OWNERSHIP TO GOOD MENTAL HEALTH, COMPANIONSHIP AND LOVE THE PAL CAMPAIGN DELIVERS A WIDE VARIETY OF IMPORTANT PET RELATED MESSAGES TO A VAST AUDIENCE USING PUBLIC SERVICE ANNOUNCEMENTS, DISPLAY ADS, POSTERS, BROCHURES, AND NEWS STORIES FOR MORE INFORMATION VISIT WWW PETSADDLIFE ORG TO FURTHER PROMOTE THE PET INDUSTRY AND TO MORE CLEARLY DEFINE ITS GOALS AND OBJECTIVES, APPA HAS PLAYED AN INTEGRAL ROLE IN ESTABLISHING PET LEADERSHIP COUNCIL, A GROUP COMPRISED OF A COLLABORATION OF DIVERSE LEADERS WITHIN THE PET INDUSTRY THIS GROUP HAS IDENTIFIED KEY ISSUES FACING THE INDUSTRY AND IS CURRENTLY TAKING STEPS TO ADDRESS THOSE ISSUES

SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.
▶Go to *www.irs.gov/Form990* for instructions and the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then
- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then
- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then
- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization	Employer identification number
AMERICAN PET PRODUCTS ASSOCIATION INC	13-6146744

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities")

2 Political campaign activity expenditures (see instructions) ▶ $

3 Volunteer hours for political campaign activities (see instructions)

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ $

2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ $

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No

4a Was a correction made? ☐ Yes ☐ No

b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ $

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ $

3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ $

4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

	(a) Name	**(b)** Address	**(c)** EIN	**(d)** Amount paid from filing organization's funds If none, enter -0-	**(e)** Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
1					
2					
3					
4					
5					
6					

Part II-A **Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

A Check ▶ ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ▶ ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)	**(a)** Filing organization's totals	**(b)** Affiliated group totals
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)		
b Total lobbying expenditures to influence a legislative body (direct lobbying)		
c Total lobbying expenditures (add lines 1a and 1b)		
d Other exempt purpose expenditures		
e Total exempt purpose expenditures (add lines 1c and 1d)		
f Lobbying nontaxable amount Enter the amount from the following table in both columns		
g Grassroots nontaxable amount (enter 25% of line 1f)		
h Subtract line 1g from line 1a If zero or less, enter -0-		
i Subtract line 1f from line 1c If zero or less, enter -0-		

If the amount on line 1e, column (a) or (b) is:	**The lobbying nontaxable amount is:**
Not over $500,000	20% of the amount on line 1e
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? ☐ **Yes** ☐ **No**

4-Year Averaging Period Under section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	**(a)** 2015	**(b)** 2016	**(c)** 2017	**(d)** 2018	**(e)** Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B **Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity		(a) Yes	(a) No	(b) Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities?			
j	Total Add lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		No
2	Did the organization make only in-house lobbying expenditures of $2,000 or less?	2		No
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3		No

Part III-B **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."**

1	Dues, assessments and similar amounts from members	1	2,729,643
2	Section 162(e) nondeductible lobbying and political expenditures **(do not include amounts of political expenses for which the section 527(f) tax was paid).**		
a	Current year	2a	127,322
b	Carryover from last year	2b	
c	Total	2c	127,322
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	545,929
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	-418,607

Part IV **Supplemental Information**

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1 Also, complete this part for any additional information

Return Reference	Explanation

SCHEDULE D (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.
▶ Go to *www.irs.gov/Form990* for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
AMERICAN PET PRODUCTS ASSOCIATION INC

Employer identification number
13-6146744

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)
☐ Preservation of an historically important land area
☐ Protection of natural habitat
☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ $ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenue included on Form 990, Part VIII, line 1 ▶ $ _____

(ii) Assets included in Form 990, Part X ▶ $ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenue included on Form 990, Part VIII, line 1 ▶ $ _____

b Assets included in Form 990, Part X ▶ $ _____

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition

b ☐ Scholarly research

c ☐ Preservation for future generations

d ☐ Loan or exchange programs

e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV **Escrow and Custodial Arrangements.**
Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table

		Amount
c	Beginning balance	1c
d	Additions during the year	1d
e	Distributions during the year	1e
f	Ending balance	1f

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . . ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII . . . . ☐

Part V **Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	(c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance					
b Contributions . . .					
c Net investment earnings, gains, and losses					
d Grants or scholarships . . .					
e Other expenditures for facilities and programs . . .					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a Board designated or quasi-endowment ▶

b Permanent endowment ▶

c Temporarily restricted endowment ▶

The percentages on lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
(i) unrelated organizations . . . . . 3a(i)		
(ii) related organizations . . . . . 3a(ii)		
b If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R? 3b		

4 Describe in Part XIII the intended uses of the organization's endowment funds

Part VI **Land, Buildings, and Equipment.**
Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings		434,469	155,036	279,433
c Leasehold improvements		56,780	12,206	44,574
d Equipment		163,548	58,374	105,174
e Other		27,270		27,270
Total. Add lines 1a through 1e *(Column (d) must equal Form 990, Part X, column (B), line 10(c))* . . ▶				456,451

Part VII **Investments—Other Securities.** Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. *(Column (b) must equal Form 990, Part X, col (B) line 12)* ▶		

Part VIII **Investments—Program Related.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. *(Column (b) must equal Form 990, Part X, col (B) line 13)* ▶		

Part IX **Other Assets.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. *(Column (b) must equal Form 990, Part X, col (B) line 15)* ▶	

Part X **Other Liabilities.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
DEFERRED RENT	102,119
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. *(Column (b) must equal Form 990, Part X, col (B) line 25)* ▶	102,119

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII ☑

Part XI **Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements			1	12,597,460
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains (losses) on investments	2a	-1,067,757		
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines **2a** through **2d**			2e	-1,067,757
3	Subtract line **2e** from line **1**			3	13,665,217
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	73,168		
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	73,168
5	Total revenue Add lines **3** and **4c.** (This must equal Form 990, Part I, line 12)			5	13,738,385

Part XII **Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements			1	13,497,253
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines **2a** through **2d**			2e	0
3	Subtract line **2e** from line **1**			3	13,497,253
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	73,168		
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	73,168
5	Total expenses Add lines **3** and **4c.** (This must equal Form 990, Part I, line 18)			5	13,570,421

Part XIII **Supplemental Information**

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Return Reference	Explanation
See Additional Data Table	

Part XIII Supplemental Information *(continued)*

Return Reference	Explanation

Additional Data

Software ID:
Software Version:
EIN: 13-6146744
Name: AMERICAN PET PRODUCTS ASSOCIATION INC

Supplemental Information

Return Reference	Explanation
PART X, LINE 2	THE ASSOCIATION RECOGNIZES THE EFFECT OF INCOME TAX POSITIONS ONLY IF THOSE POSITIONS ARE MORE LIKELY THAN NOT TO BE SUSTAINED MANAGEMENT HAS DETERMINED THAT THE ASSOCIATION HAD N O UNCERTAIN TAX POSITIONS THAT WOULD REQUIRE FINANCIAL STATEMENT RECOGNITION OR DISCLOSURE

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule I (Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.
▶ Go to *www.irs.gov/Form990* for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
AMERICAN PET PRODUCTS ASSOCIATION INC

Employer identification number
13-6146744

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . . ☑ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than $5,000 Part II can be duplicated if additional space is needed

(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) See Additional Data							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . . ▶ 5

3 Enter total number of other organizations listed in the line 1 table . . . . . ▶ 2

Part III **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22
Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	**(b)** Number of recipients	**(c)** Amount of cash grant	**(d)** Amount of noncash assistance	**(e)** Method of valuation (book, FMV, appraisal, other)	**(f)** Description of noncash assistance
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					

Part IV **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	**Explanation**
PART I, LINE 2	THE ORGANIZATION PROVIDES CONTRIBUTIONS AND SPONSORSHIPS TO INDUSTRY RELATED GROUPS APPA IS A MEMBER OF THE PET INDUSTRY JOINT ADVISORY COUNCIL, AND WAS INSTRUMENTAL IN THE FORMATION OF THE HUMAN ANIMAL BOND RESEARCH INITIATIVES FOUNDATION ("HABRI") AS AN ACTIVE PARTICIPANT OF THESE INDUSTRY RELATED GROUPS, APPA IS ABLE TO SEE HOW THE FUNDS ARE BEING SPENT TO FURTHER THE PET PRODUCTS INDUSTRY

Additional Data

Software ID:
Software Version:
EIN: 13-6146744
Name: AMERICAN PET PRODUCTS ASSOCIATION INC

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
PET LEADERSHIP COUNCIL 225 HIGH RIDGE ROAD STAMFORD, CT 06905	47-2941934	501(C)(4)	421,187				ADVOCATE PET OWNERSHIP
THE PET CARE TRUST 3465 BOX HILL CORPORATE CENTER DR ABINGDON, MD 21009	52-1684353	501(C)(3)	100,000				PET RELATED ACTIVITIES

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
PET INDUSTRY JOINT ADVISORY COUNCIL (PIJAC) 1615 DUKE STREET SUITE SUITE 100 ALEXANDRIA, VA 22314	23-7400898	501(C)(6)	400,000				PROMOTES AND REPRESENTS THE INTERESTS OF ALL SEGMENTS OF THE PET INDUSTRY
TONY LA RUSSA'S ANIMAL RESCUE FOUNDATION 2890 MITCHELL DR WALNUT CREEK, CA 94598	68-0240341	501(C)(3)	1,010,000				ANIMAL CARE & ADOPTIONS

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HUMAN ANIMAL BOND RESEARCH INITIATIVE FOUNDATION (HABRI) 1615 M STREET NW WASHINGTON, DC 20036	52-1684353	501(C)(3)	150,000				SUPPORT RESEARCH
GREEN CHIMNEYS 400 DOANSBURG RD BREWSTER BREWSTER, NY 10509	14-1568025	501(C)(3)	18,000				ENABLES YOUNGSTERS TO RECONNECT AND RE-ESTABLISH BONDS WITH LIVING THINGS

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
EASTERN STATES VETERINARY ASSOCIATION NAVA 5003 SW 41ST BOULEVARD GAINESVILLE GAINESVILLE, FL 32608	59-2243237	501(C)(3)	25,000				E-COMMERCE AGRICOUNSEL RETAIL REPORT

Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
▶ Attach to Form 990.
▶ Go to *www.irs.gov/Form990* for instructions and the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
AMERICAN PET PRODUCTS ASSOCIATION INC

Employer identification number
13-6146744

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	☐ First-class or charter travel ☐ Housing allowance or residence for personal use			
	☐ Travel for companions ☐ Payments for business use of personal residence			
	☐ Tax idemnification and gross-up payments ☐ Health or social club dues or initiation fees			
	☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	**1b**		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	**2**		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
	☐ Compensation committee ☐ Written employment contract			
	☑ Independent compensation consultant ☑ Compensation survey or study			
	☑ Form 990 of other organizations ☑ Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment?	**4a**		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	**4b**		No
c	Participate in, or receive payment from, an equity-based compensation arrangement?	**4c**		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	**5a**		
b	Any related organization?	**5b**		
	If "Yes," on line 5a or 5b, describe in Part III			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	**6a**		
b	Any related organization?	**6b**		
	If "Yes," on line 6a or 6b, describe in Part III			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III	**7**		
8	Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	**8**		
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	**9**		

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1 ROBERT L VETERE PRESIDENT & CEO	(i)	383,455	124,000	3,051	24,500	64,528	599,534	0
	(ii)	0	0	0	0	0	0	0
2 ANDREW DARMOHRAJ EXECUTIVE VICE PRESIDENT & COO	(i)	247,954	50,000	552	24,500	86,060	409,066	0
	(ii)	0	0	0	0	0	0	0
3 EINAR ROD SR VICE PRESIDENT GOV AFFAIRS	(i)	206,887	36,000	1,298	12,508	53,710	310,403	0
	(ii)	0	0	0	0	0	0	0
4 ANNE FERRANTE SR VP MEMBER RELATIONS & BUSINESS DE	(i)	139,638	23,000	284	20,025	30,016	212,963	0
	(ii)	0	0	0	0	0	0	0
5 EDITH MARTIGNETTI ASSOC VP OF HR	(i)	116,101	15,000	235	24,500	24,988	180,824	0
	(ii)	0	0	0	0	0	0	0
6 MARIAN T THIELSEN ASSO VP SALES & MARKETING	(i)	102,501	17,500	152	22,050	24,988	167,191	0
	(ii)	0	0	0	0	0	0	0

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Schedule L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions with Interested Persons

▶ Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ.
▶Go to *www.irs.gov/Form990* for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
AMERICAN PET PRODUCTS ASSOCIATION INC

Employer identification number
13-6146744

Part I **Excess Benefit Transactions** (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only)
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1 (a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected? Yes	(d) Corrected? No

2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958 . . . . . ▶ $
3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ▶ $

Part II **Loans to and/or From Interested Persons.**
Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization? To	(d) From	(e) Original principal amount	(f) Balance due	(g) In default? Yes	(g) No	(h) Approved by board or committee? Yes	(h) No	(i) Written agreement? Yes	(i) No
Total					▶ $							

Part III **Grants or Assistance Benefiting Interested Persons.**
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance

Part IV **Business Transactions Involving Interested Persons.**
Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues? Yes	No
(1) JOSHUA VETERE	JOSHUA VETERE IS THE SON OF THE PRESIDENT OF APPA, ROBERT L VETERE	109,713	JOSHUA VETERE IS EMPLOYED AS THE SALES AND MARKETING MANAGER AT APPA THE AMOUNT OF THE TRANSACTION CONSISTS OF HIS BASE SALARY, NON-TAXABLE HEALTH BENEFITS AND COMPANY FUNDED RETIREMENT PLAN		No

Part V **Supplemental Information**
Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference	Explanation

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.
▶ Go to *www.irs.gov/Form990* for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
AMERICAN PET PRODUCTS ASSOCIATION INC

Employer identification number
13-6146744

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 3	THE ORGANIZATION USES AN OUTSIDE MANAGEMENT COMPANY, ADP TOTALSOURCE, INC , A PROFESSIONAL EMPLOYER ORGANIZATION ("PEO") AS A CO-EMPLOYER THE FOUR OFFICERS LISTED IN PART VII, ROB ERT L VETERE, ANDREW DARMOHRAJ, EINAR ROD, AND ANNE FERRANTE AS WELL AS EDITH MARTIGNETTI , TRACEY M WILSON, MARIAN T THIELSEN, MIRANDA JAFFE, AND ROSE M RIGANO ARE PAID BY THE PEO THEIR CALENDAR YEAR 2018 COMPENSATION IS REPORTED IN PART VII, SECTION A AS WELL AS S CHEDULE J, PART II (AS APPLICABLE)

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 4	THE BOARDS MEMBERS VOTED TO AMEND BY-LAWS TO PROVIDE EACH DIRECTOR TO SERVE 3 CONSECUTIVE TERMS NOT EXCEEDING 9 YEARS

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	CLASSIFICATION MEMBERSHIP IN THIS ASSOCIATION SHALL BE DIVIDED INTO THE ACTIVE MEMBERSHIP CLASS AND SUCH OTHER MEMBERSHIP CLASSES AS SHALL BE ESTABLISHED BY THE BOARD THE BOARD O F DIRECTORS SHALL ESTABLISH OTHER MEMBERSHIP CLASSES, HAVING NO VOTE, WHICH THE BOARD DEEM S NECESSARY OR APPROPRIATE FOR THE GOOD AND WELFARE OF THE INDUSTRY DESIGNATIONS, QUALIFI CATIONS AND OTHER MEMBERSHIP RIGHTS FOR SUCH CLASSES SHALL BE ESTABLISHED BY THE BOARD QU ALIFICATION FOR ACTIVE MEMBERSHIP (A) ANY FIRM, PARTNERSHIP, JOINT-VENTURE, CORPORATION O R OTHER BUSINESS ENTITY SEVENTY-FIVE PERCENT (75%) OF WHOSE WORLDWIDE PET PRODUCT REVENUE IS DERIVED FROM THE MANUFACTURING OR IMPORTING OF PET PRODUCTS (WHICH INCLUDES, BUT IS NOT LIMITED TO, TRADE AND CONSUMER PUBLICATIONS RELATING TO THE PET INDUSTRY SO LONG AS SEVEN TY-FIVE PERCENT (75%) OF SAID PUBLICATION'S REVENUE IS DERIVED FROM THE PET INDUSTRY), AND HAS MANUFACTURING OR WAREHOUSING FACILITIES IN THE UNITED STATES, ITS TERRITORIES OR ITS POSSESSIONS (COLLECTIVELY HEREINAFTER CALLED A BUSINESS ENTITY), MAY BE ELIGIBLE FOR ACTIV E MEMBERSHIP IN THIS ASSOCIATION, PROVIDED THAT IT FURNISHES SATISFACTORY EVIDENCE THAT IT COMPLIES WITH THE REQUIREMENTS OF PARAGRAPHS (A), (B), (C) AND (D) OF THIS SECTION (B) T HAT SUCH APPLICANT'S PET PRODUCTS HAVE BEEN SOLD TO MANUFACTURERS, RETAILERS OR DISTRIBUTO RS TO RETAILERS BY THE APPLICANT WITHIN THE UNITED STATES AND/OR POSSESSIONS OR TERRITORIE S FOR USE AS PET PRODUCTS PRIOR TO APPLYING FOR MEMBERSHIP (C) THAT THE BUSINESS ENTITY D ERIVES NO MORE THAN TWENTY-FIVE PERCENT (25%) OF ITS REVENUE AS A MANUFACTURER'S REPRESENT ATIVE, BROKER, COMMISSION MERCHANT, AGENT, WHOLESALER, DISTRIBUTOR, OR RETAILER (D) THAT AT THE TIME APPLICATION FOR MEMBERSHIP IS MADE, SUCH APPLICANT HAS BEEN ACTIVELY ENGAGED (I E , MAKING BONA FIDE SALES AND SHIPMENTS EXCLUSIVE OF SAMPLES AND CONSIGNMENTS) IN THE B USINESS OF MANUFACTURING OR IMPORTING TRADEMARKED PET PRODUCTS, WITHIN THE UNITED STATES I TS TERRITORIES AND/OR ITS POSSESSIONS PRIOR TO THE DATE OF APPLICATION FOR MEMBERSHIP IN T HIS ASSOCIATION (E) A FULLY COMPLETED, WRITTEN APPLICATION OR REAPPLICATION FOR MEMBERSHI P MUST BE RECEIVED BY THE ASSOCIATION WITHIN A TIME FRAME ESTABLISHED BY THE BOARD

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	AT THE ANNUAL MEETING, ACTIVE MEMBERS SHALL NOMINATE AND ELECT A SUFFICIENT NUMBER OF DIRE CTORS TO REPLACE ALL DIRECTORS WHOSE TERMS ARE EXPIRING, AND SHALL TRANSACT SUCH OTHER BUS INESS AS MAY PROPERLY COME BEFORE THE MEETING EACH ACTIVE MEMBER SHALL HAVE ONE (1) VOTE WHICH MAY BE CAST BY PROXY OR IN PERSON BY THE MEMBER OR A DESIGNATED REPRESENTATIVE THERE OF UPON ANY QUESTION COMING BEFORE ANY MEETING OF THE MEMBERS EXCEPT THAT NO PROXY VOTES W ILL BE ACCEPTED AT A SPECIAL MEETING CALLED UPON DEMAND OF THE MEMBERSHIP

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B	AMENDMENTS TO THE BY-LAWS MAY BE PROPOSED BY THE BOARD OF DIRECTORS OR UPON THE WRITTEN AN D SIGNED PETITION OF TWENTY (20) MEMBERS OF THE ASSOCIATION AMENDMENTS TO THE BY-LAWS MAY BE ADOPTED BY A MAJORITY VOTE OF THE ACTIVE MEMBERS VOTING AT ANY MEMBERSHIP MEETING PROV IDED THAT EACH SUCH AMENDMENT SHALL HAVE FIRST BEEN SUBMITTED IN WRITING TO THE ENTIRE MEM BERSHIP NOT LESS THAN FOURTEEN (14) DAYS PRIOR TO THE MEETING AT WHICH SUCH AMENDMENTS ARE TO BE VOTED UPON AMENDMENTS MAY ALSO BE ADOPTED BY A MAIL BALLOT OF THE MEMBERSHIP PROVI DED THAT EACH SUCH AMENDMENT SHALL BE SUBMITTED TO THE ENTIRE MEMBERSHIP IN WRITING AND SH ALL BE MAILED TO THE MEMBERSHIP NOT LESS THAN FOURTEEN (14) DAYS BEFORE SUCH MAIL BALLOTS ARE TO BE COUNTED THE VOTE OF A MAJORITY OF THOSE RESPONDING BY MAIL (WHICH MUST BE AT LE AST TWENTY FIVE PERCENT (25%) OF THE MEMBERSHIP), SHALL BE NECESSARY FOR THE ADOPTION OF A NY AMENDMENT BY MAIL BALLOT

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11B	AMERICAN PET PRODUCTS ASSOCIATION, INC HAS ITS FORM 990 PREPARED BY AN OUTSIDE ACCOUNTING FIRM AND HAS ESTABLISHED THE FOLLOWING REVIEW PROCESS TO ENSURE THAT THE INFORMATION REPO RTED IS COMPLETE AND ACCURATE WHEN THE FORM 990 HAS BEEN PREPARED, THE AUDIT COMMITTEE HA S THE RESPONSIBILITY FOR THE DETAILED REVIEW OF THE DRAFT DOCUMENT WHEN THE FORM IS READY TO BE FILED WITH THE INTERNAL REVENUE SERVICE, IT IS ELECTRONICALLY SENT TO THE BOARD FOR APPROVAL ANY COMMENTS OR CLARIFICATION ARE ADDRESSED BEFORE THE FILING OF THE RETURN ON CE THE BOARD HAS APPROVED THE RETURN IT IS FILED WITH THE INTERNAL REVENUE SERVICE

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	IN CARRYING OUT THEIR FUNCTIONS FOR APPA, MEMBERS OF THE BOARD OF DIRECTORS AND KEY EMPLOY EES ARE REQUIRED TO ADHERE TO A DUTY OF LOYALTY, WHICH REQUIRES THEM TO ACT IN THE INTERES T OF APPA, NOT IN THEIR OWN INTEREST, OR IN THE INTEREST OF ANOTHER ENTITY OR PERSON NO O FFICER, DIRECTOR OR KEY EMPLOYEE MAY ENGAGE IN ANY TRANSACTION OR UNDERTAKE ANY POSITIONS WITH OTHER ORGANIZATIONS THAT INVOLVE A CONFLICT OF INTEREST EXCEPT IN COMPLIANCE WITH THI S POLICY CONFLICTS OF INTEREST INVOLVING AN OFFICER, DIRECTOR OR KEY EMPLOYEE ARE NOT INH ERENTLY ILLEGAL NOR ARE THEY TO BE CONSIDERED AS A REFLECTION ON THE INTEGRITY OF THE INDI VIDUAL INVOLVED EVERY PERSON COVERED BY THIS POLICY SHALL DISCLOSE TO THE BOARD ALL RELE VANT FACTS OF ANY ACTUAL AND POTENTIAL CONFLICTS OF INTEREST, ABSTAIN FROM VOTING ON OR AP PROVING ANY TRANSACTION OR ARRANGEMENT IN WHICH THE INDIVIDUAL HAS AN ACTUAL OR POTENTIAL CONFLICT OF INTEREST, COMPLETE AN ANNUAL CONFLICT OF INTEREST DISCLOSURE FORM TO BE SUBMIT TED TO THE BOARD UPON DISCLOSURE, THE BOARD SHALL PROVIDE A DISINTERESTED REVIEW OF THE M ATTER

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	APPA USES AN INDEPENDENT PROFESSIONAL COMPENSATION CONSULTANT, JER HR GROUP LLC, THAT PREP ARES A COMPENSATION STUDY FOR THE GEOGRAPHICAL AREA AND INDUSTRY TYPE THE CONSULTANT'S RE COMMENDATIONS ARE INCORPORATED INTO THE DECISION REGARDING COMPENSATION TO THE PRESIDENT/C EO AND COO'S COMPENSATION AND BONUS THE EXECUTIVE COMMITTEE REVIEWS AND APPROVES THE PRES IDENT/CEO'S SALARY IN ADDITION, THEY APPROVE THE ANNUAL PERCENTAGE INCREASE FOR THE REMAI NING STAFF THIS OCCURRED DURING AN EXECUTIVE SESSION AND WAS NOT CAPTURED/DOCUMENTED IN T HE MINUTES THIS PROCESS WAS LAST UNDERTAKEN IN 2016

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE FORM 990 IS AVAILABLE FOR PUBLIC INSPECTION AS REQUIRED UNDER SECTION 6104 OF THE INTE RNAL REVENUE SERVICE CODE THE FORM 990 IS POSTED ON GUIDESTAR ORG AND OTHER SIMILAR WEBSI TES IN ADDITION, FORMS 990 AND 1024, AS WELL AS THE FINANCIAL STATEMENTS, CONFLICT OF INT EREST POLICY, ARTICLES OF INCORPORATION AND BY-LAWS ARE AVAILABLE UPON REQUEST OF THE ORGA NIZATION AT APPA HEADQUARTERS LOCATED AT 225 HIGH RIDGE ROAD, SUITE W200, STAMFORD, CT 069 05, OR BY CALLING THE ORGANIZATION AT 203-532-0000

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART XII, LINE 2C	THE ORGANIZATION'S AUDIT COMMITTEE REVIEWS THE FINANCIAL STATEMENTS AND COMMUNICATIONS FRO M AUDITORS THE PROCESS FOR SELECTING THE AUDITOR AND OVERSIGHT OF THE AUDIT HAS NOT CHANG ED IN THE CURRENT YEAR